



# The Cleantech Revolution

It's exponential, disruptive, and now

Presentation

SENATE  
presidents'  
FORUM

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# Topics

## Two visions for the energy future

The cleantech story so far

The drivers of continued change

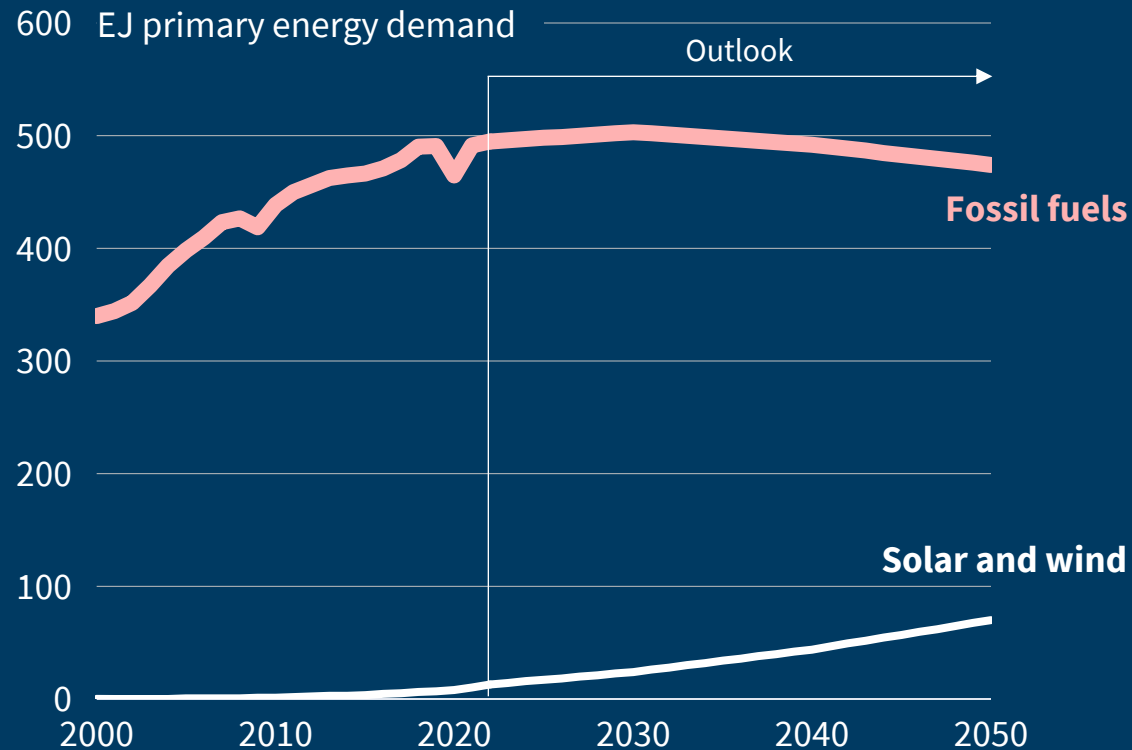
The shape of things to come

Implications

# The two visions of the energy future

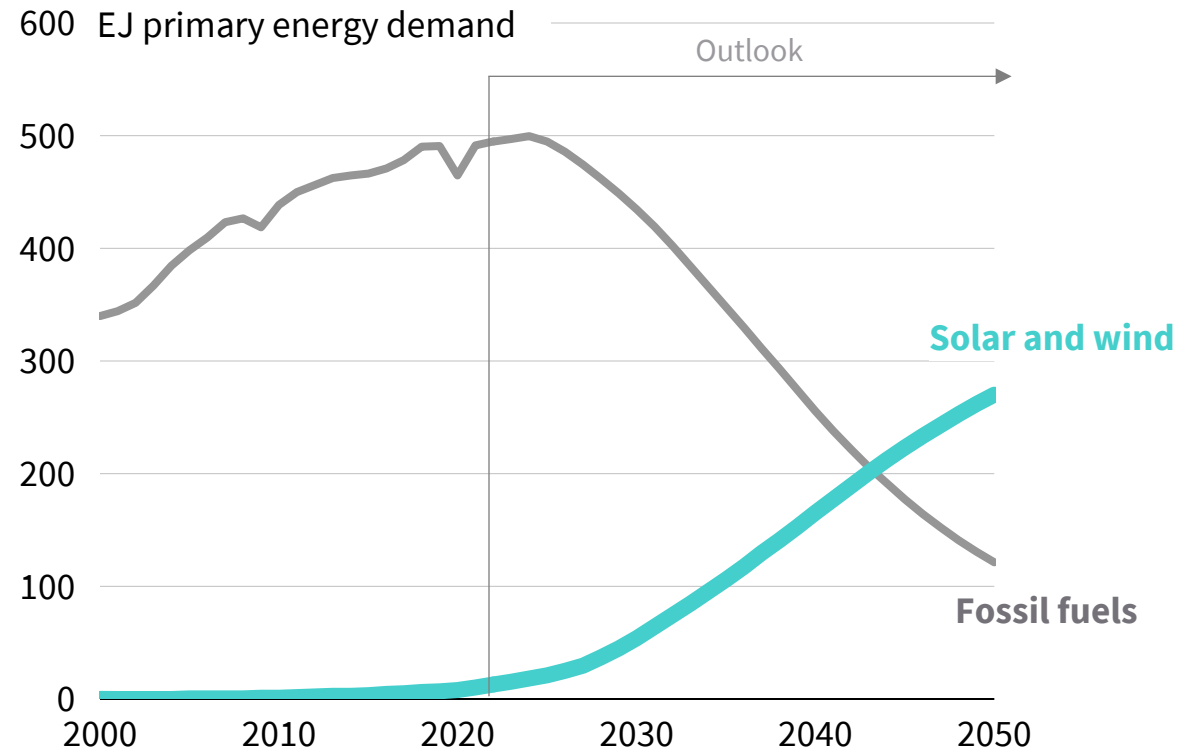
The **old commodities** narrative of business-as-usual: reducing fossil fuel demand will be slow, expensive, and painful

## The old guard's energy outlook



The **new technology** narrative of exponential and beneficial change: a shift to a cheaper, faster, and distributed energy system

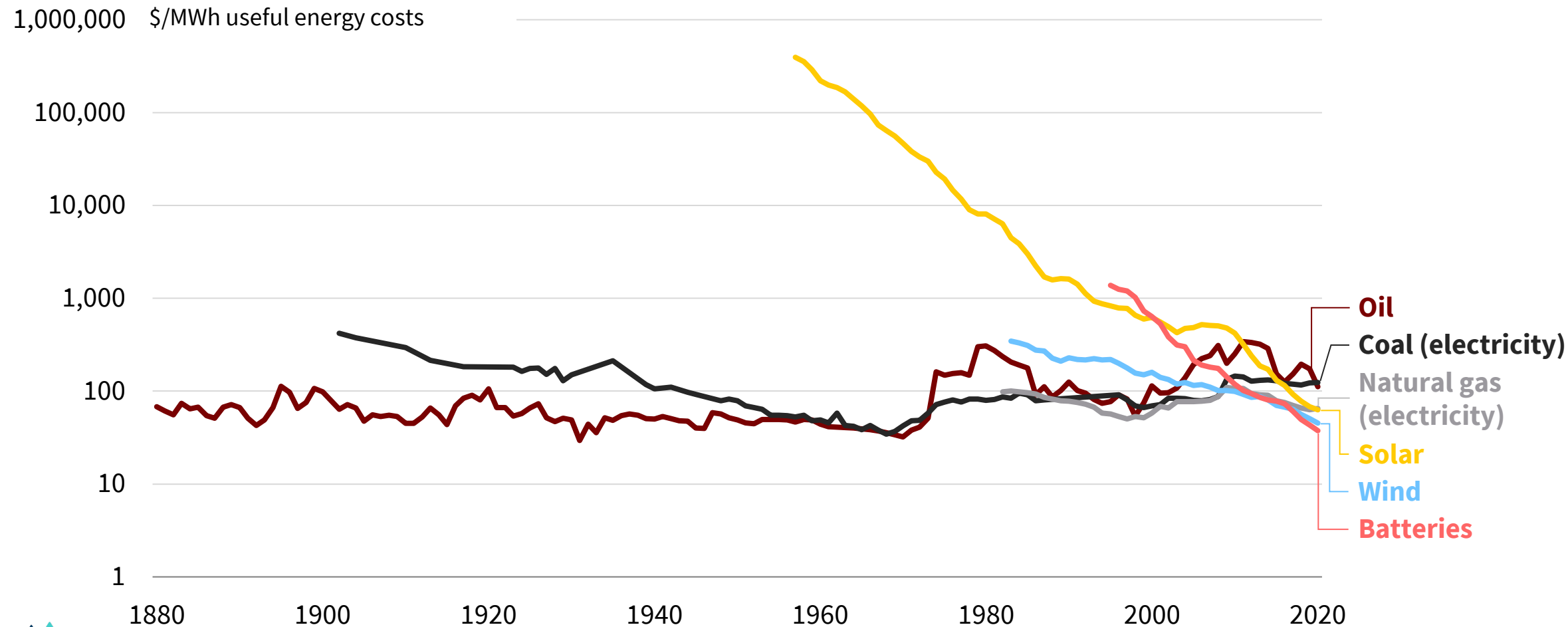
## The new technology insurgent's energy outlook



# Technologies beat commodities on costs

Manufactured technologies (e.g., solar and wind) enjoy cost learning curves; (fossil) commodities don't

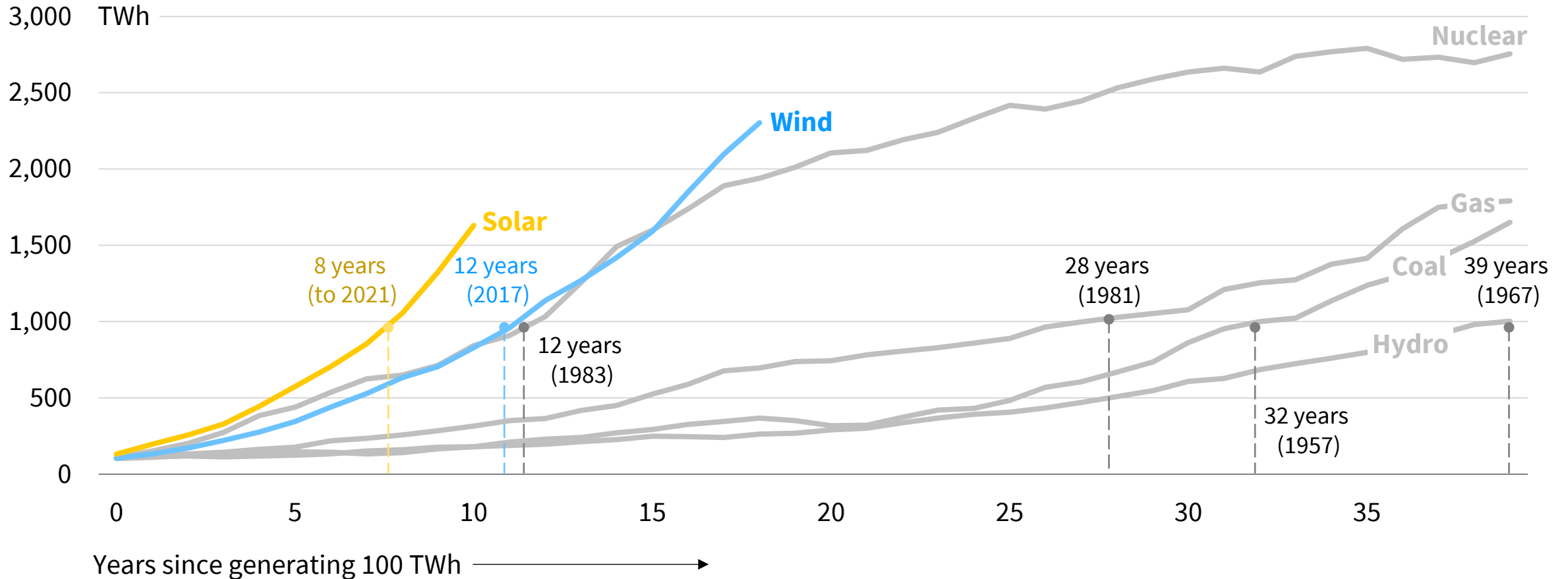
## Historical costs of energy sources



# Technologies beat commodities on speed

Manufactured technologies grow fast; commodities grow slowly

## Electricity generation after reaching 100 TWh

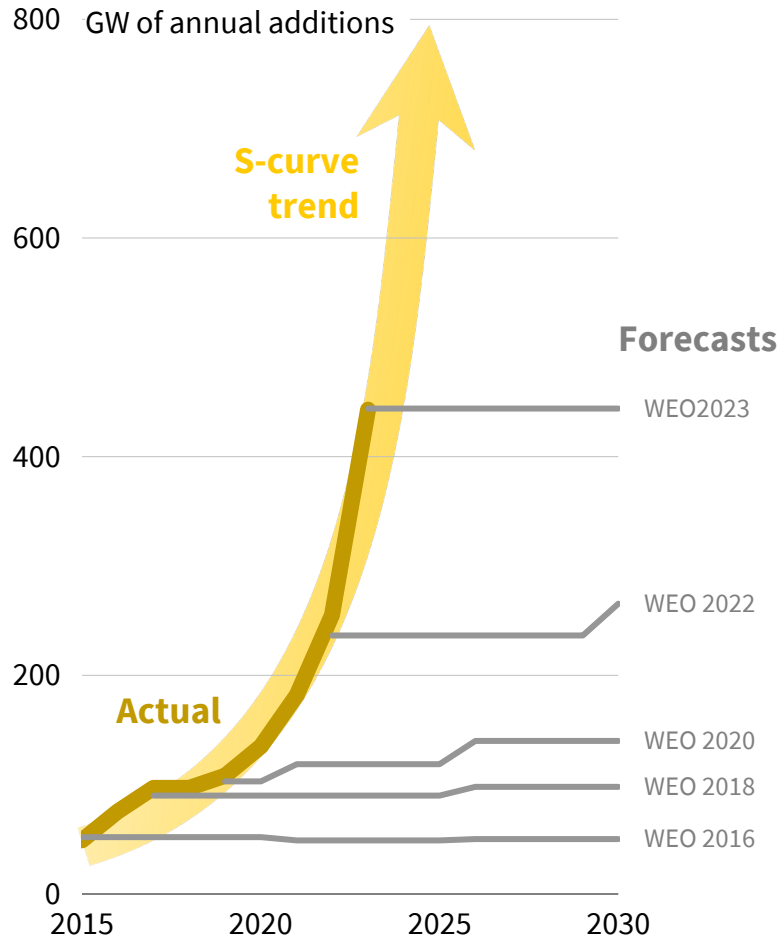


Source: Ember 2023 Global electricity review; Wind and solar generation data from Ember annual electricity data, nuclear, gas, coal and hydro generation data from Pinto et al. (2023). This graphic is based on a chart by Nat Bullard. Nuclear technologies in 2024 have a 10–15 year lead time.

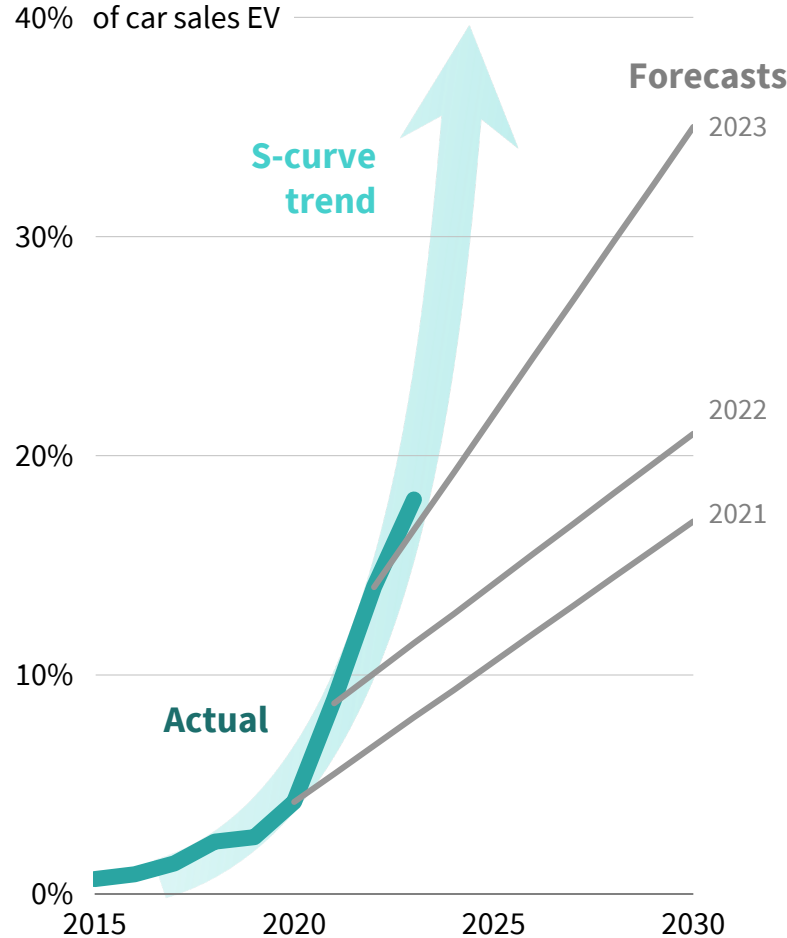
# Incumbents have underestimated the speed of change

Even neutral actors modeled in **linear** terms. But change has been exponential

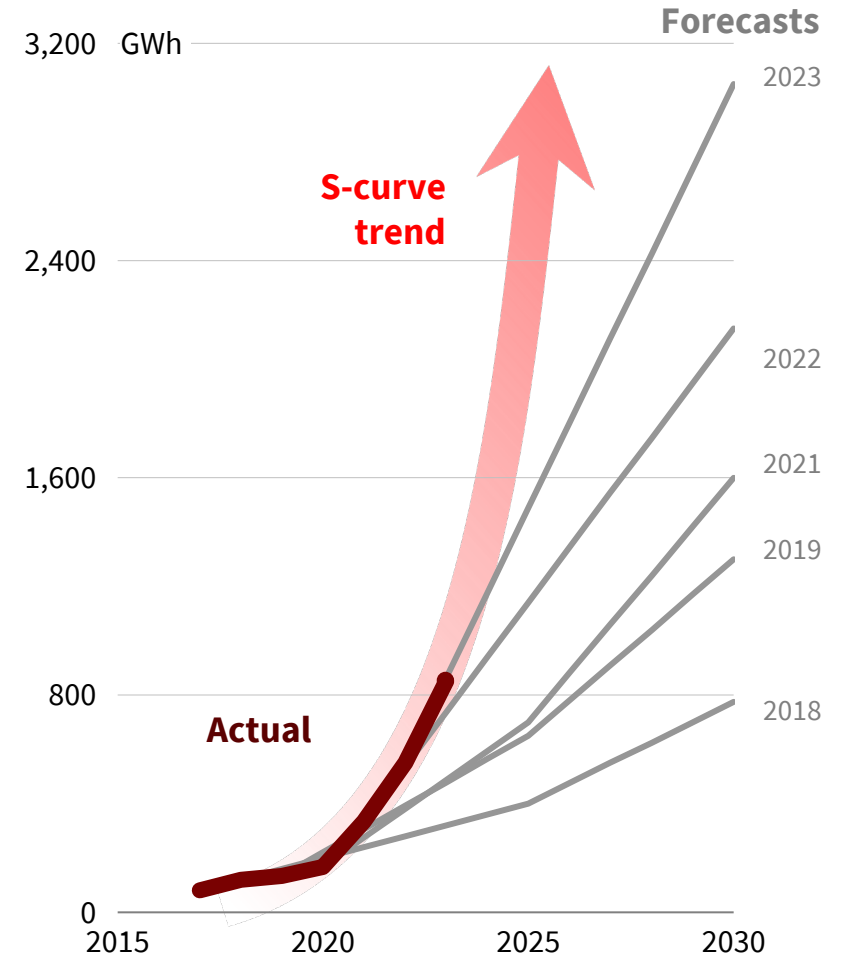
## New solar additions



## EV share of sales



## Battery sales

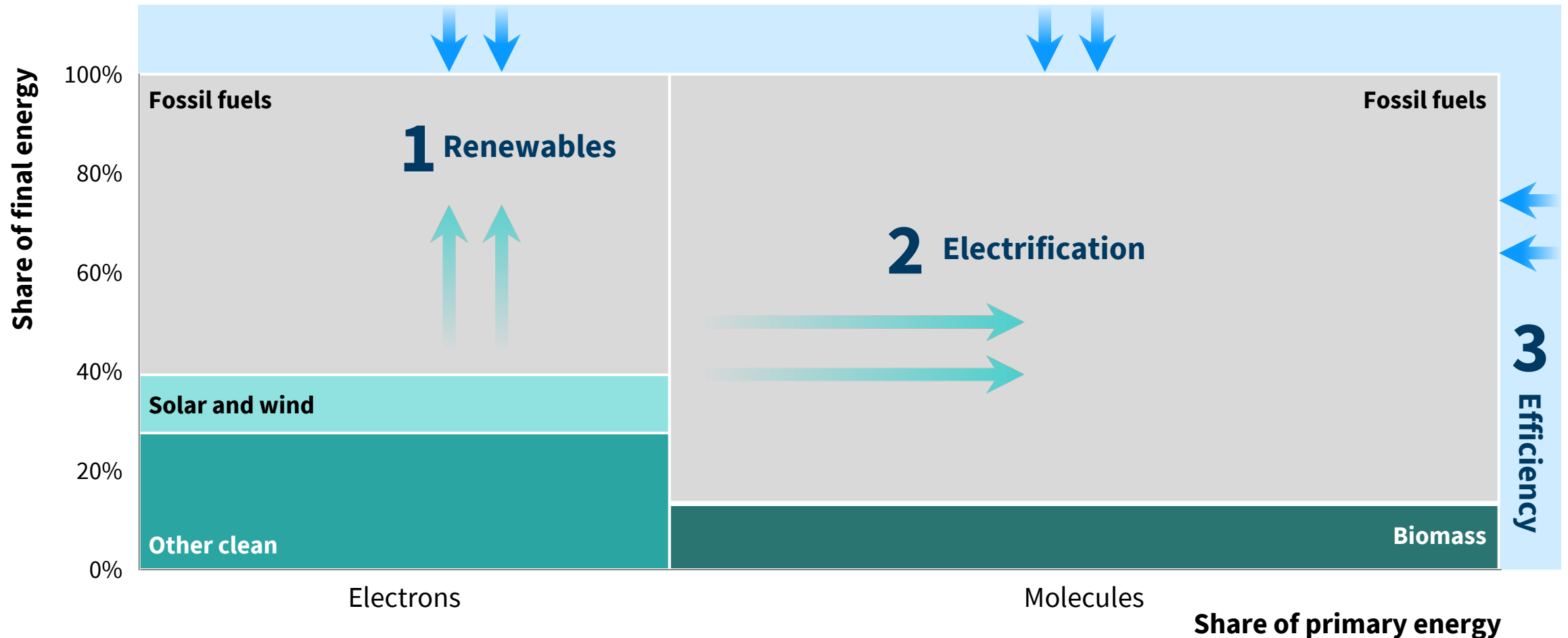


Source: BNEF (solar and battery actuals), IEA STEPS for WEO forecasts, RMI annotation.

# There are three big levers of change

Renewables, electrification, and efficiency are rapidly transforming the energy system

## Global energy demand in 2022



# Topics

Two visions for the energy future

The cleantech story so far

The drivers of continued change

The shape of things to come

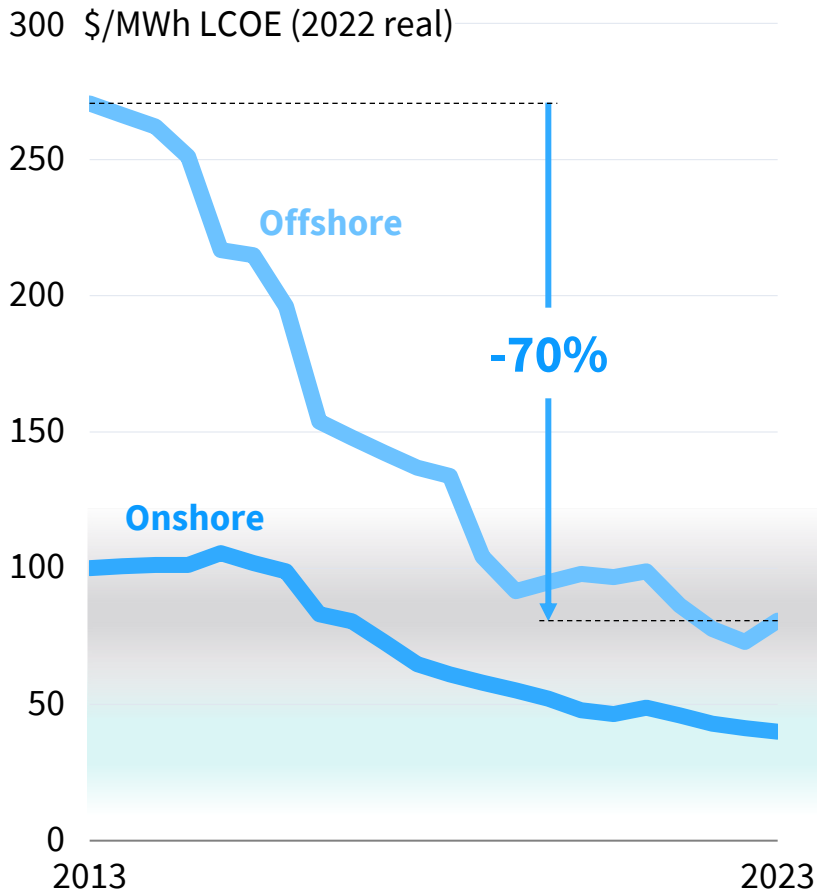
Implications



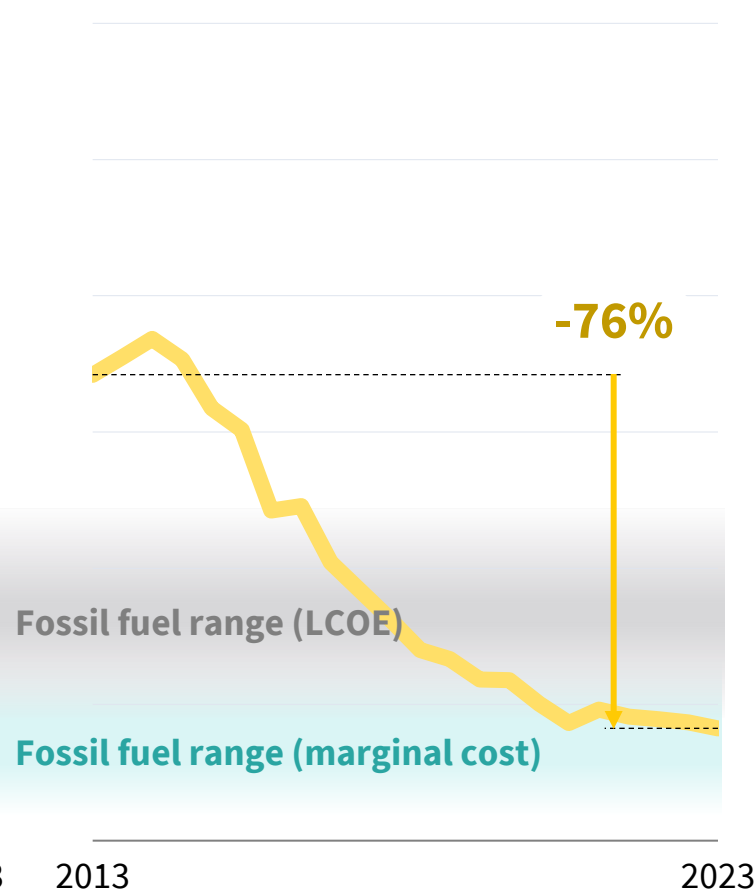
# Cleantech costs have fallen rapidly

Clean technology costs fall by around 20% for every doubling of deployment — Wright's Law

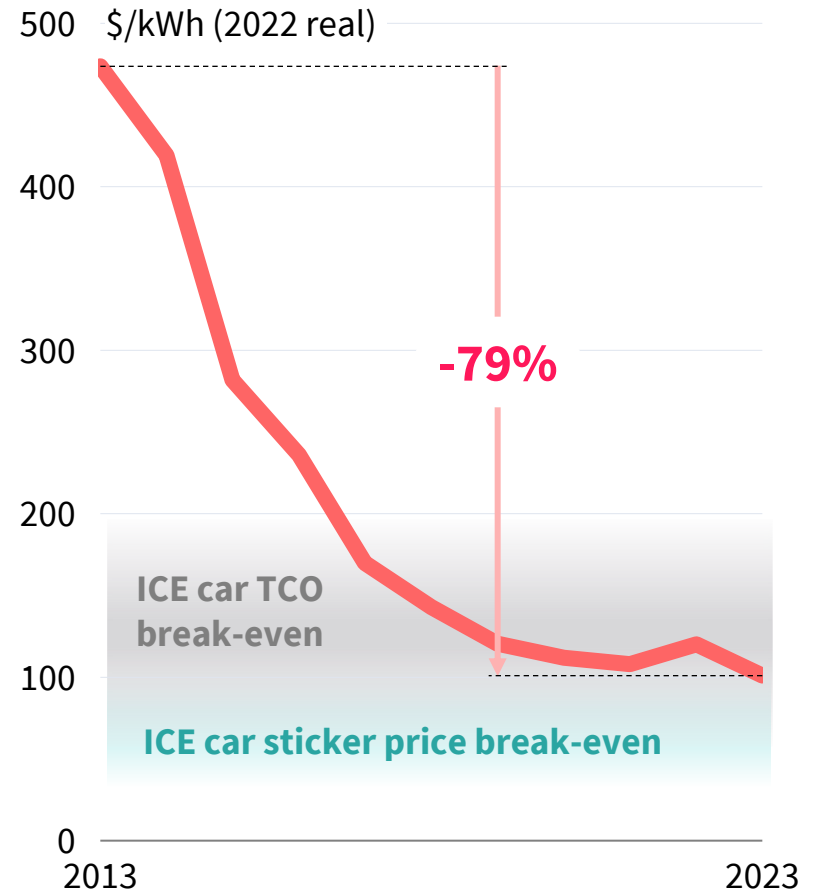
## Wind



## Solar



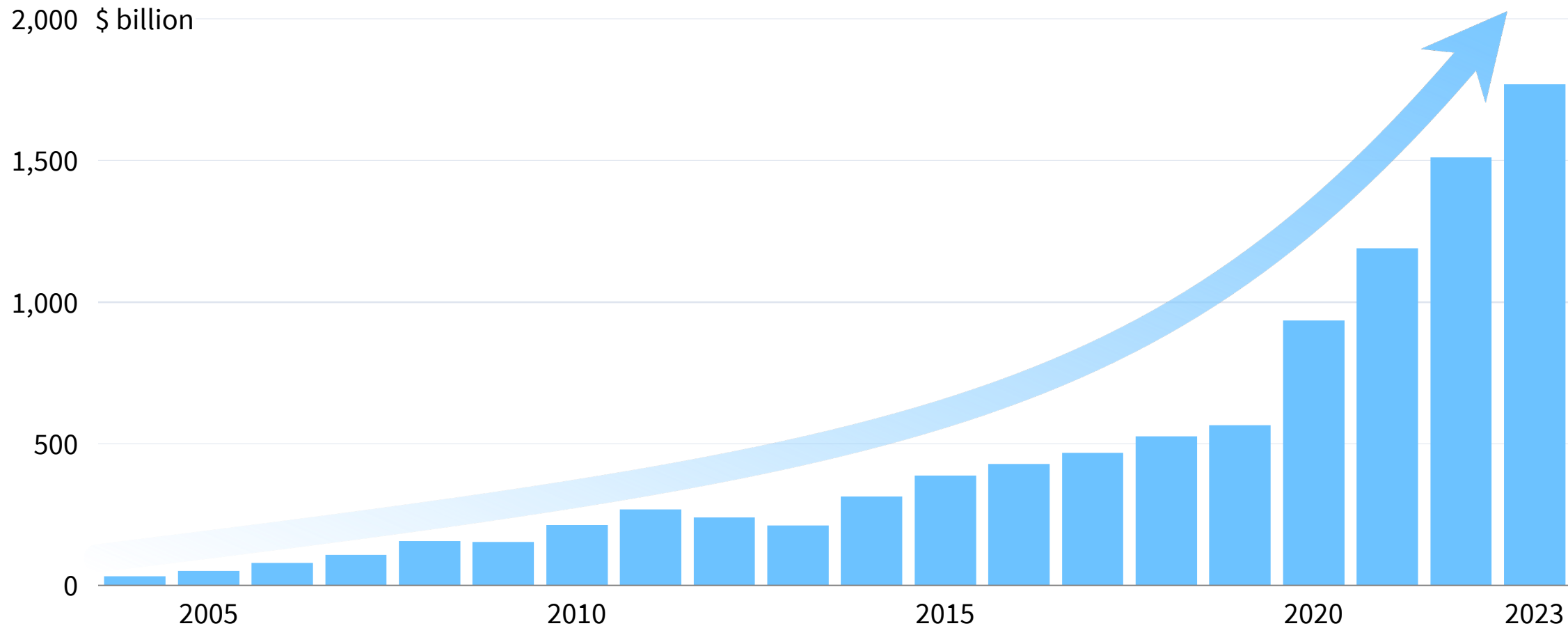
## Battery costs



# Capital has poured into cleantech

The first cleantech trillion took decades; the second trillion will happen in four years

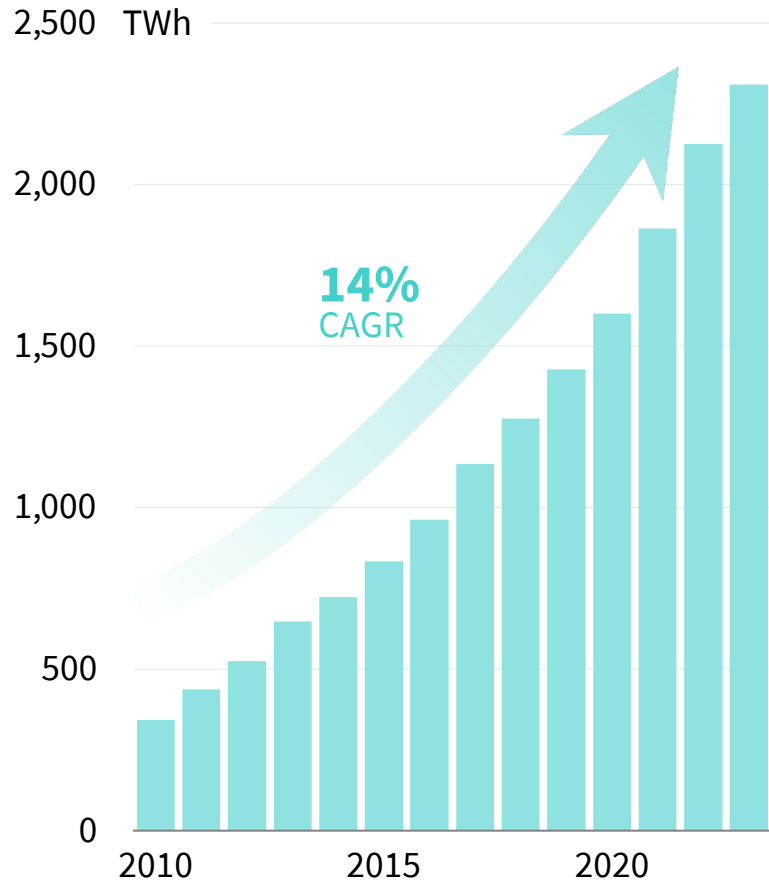
## Cleantech investment



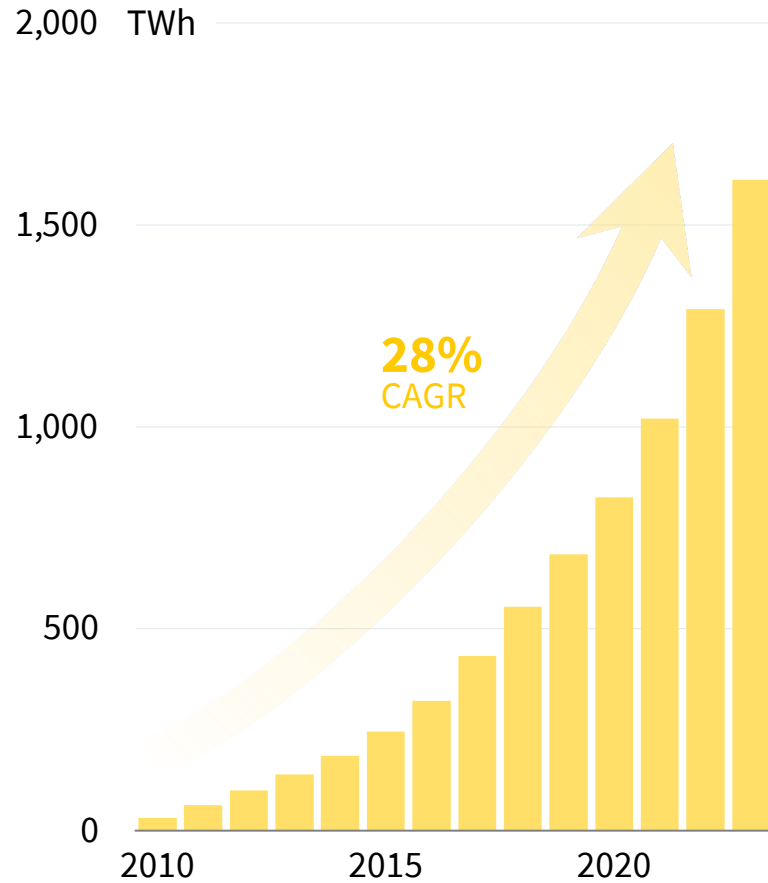
# Leading to exponential growth in renewables

Global solar generation has been doubling every 2–3 years, and battery storage capacity every year

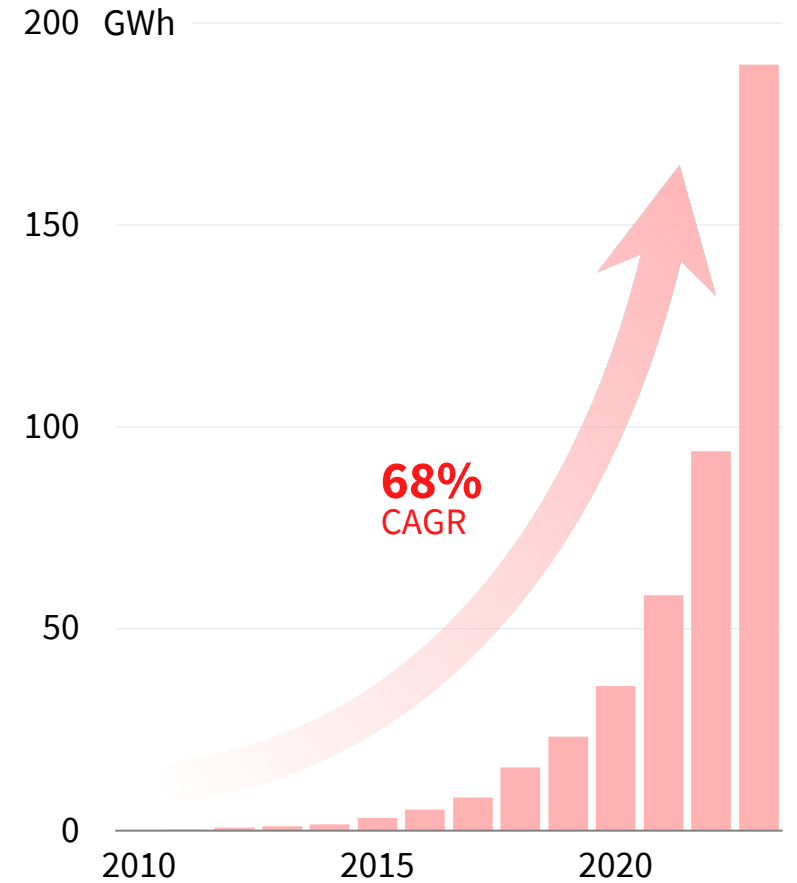
## Wind generation



## Solar generation



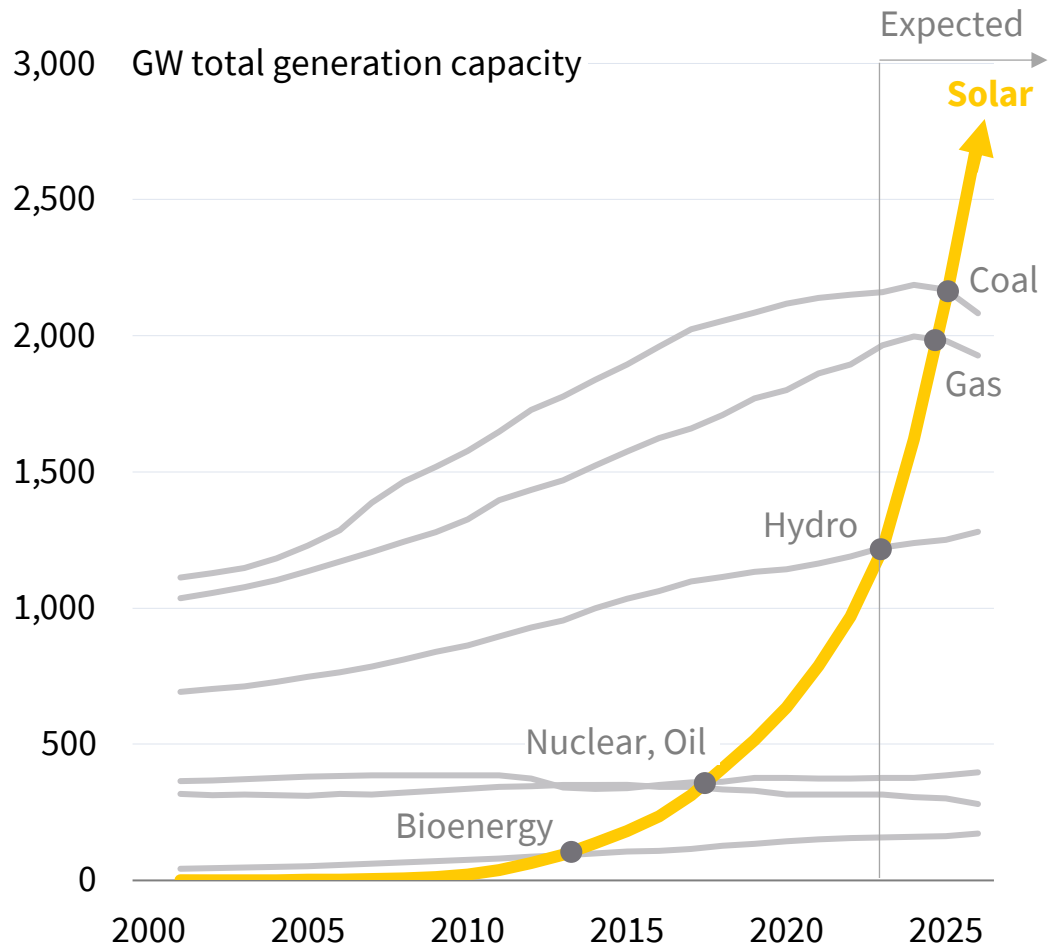
## Battery storage



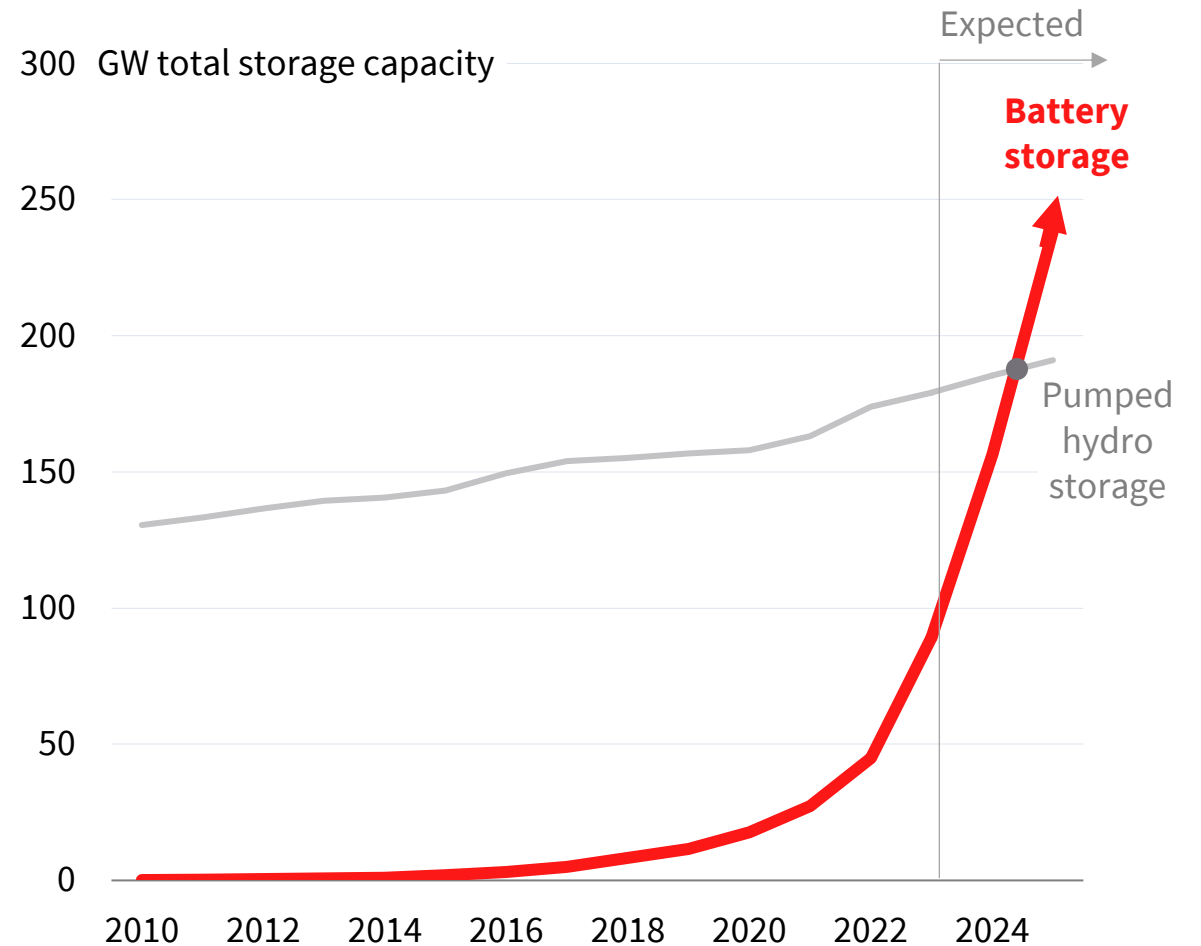
# Solar and batteries are taking over

Solar will shortly overtake every other type of capacity, and battery storage will leapfrog pumped hydro

## Solar



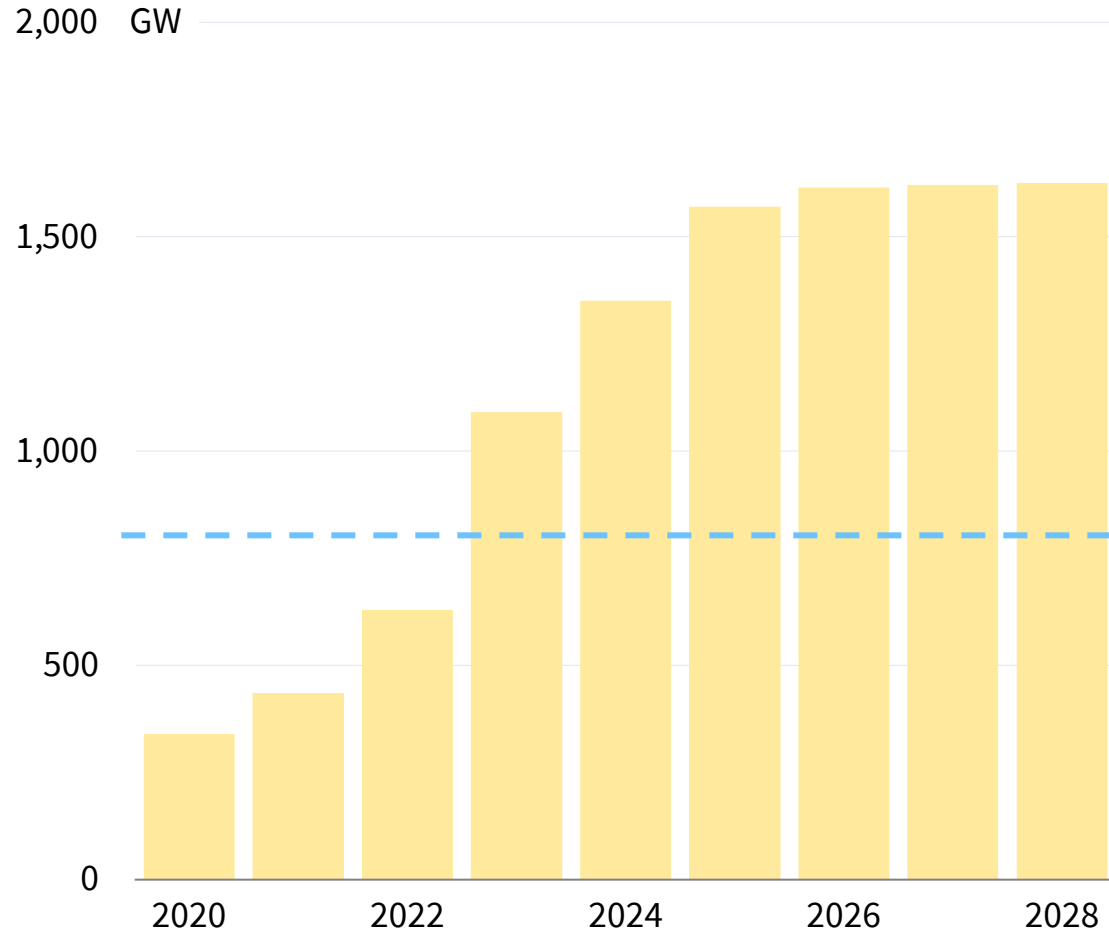
## Batteries



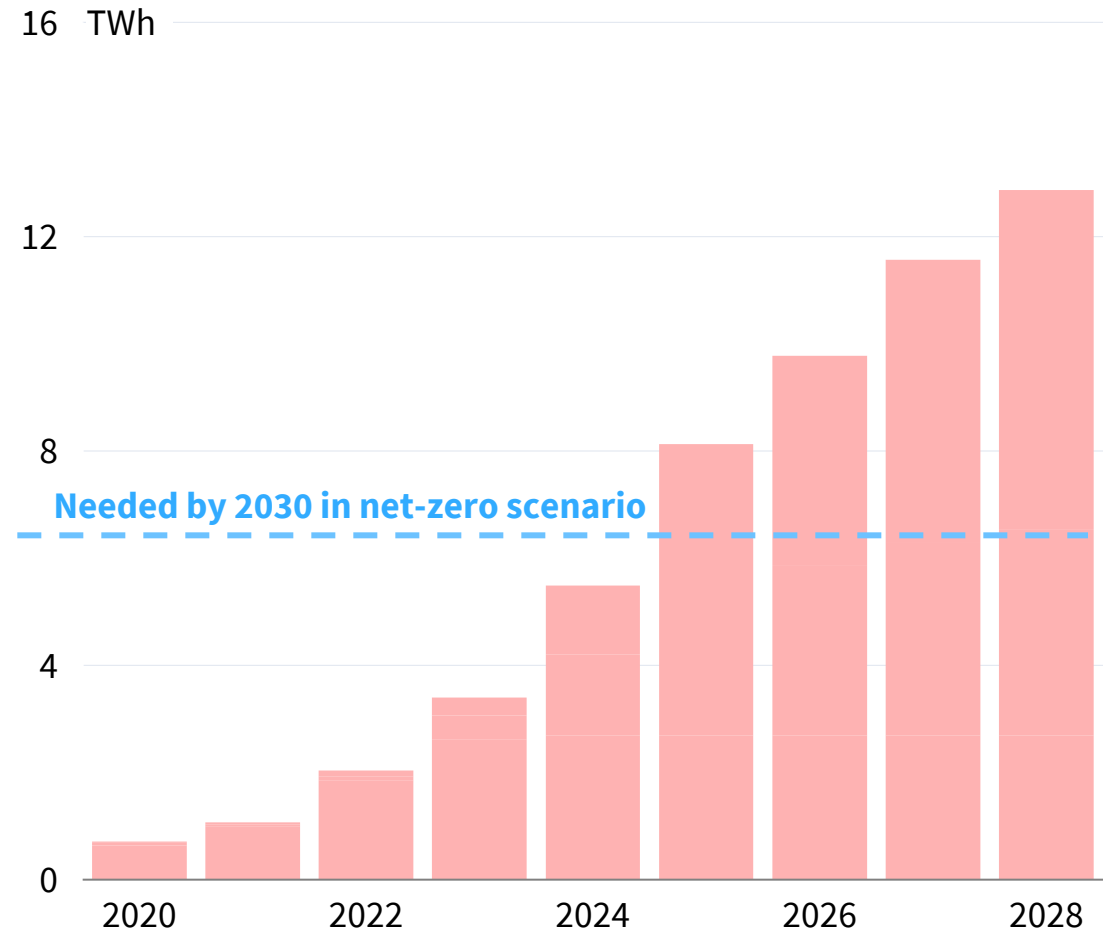
# The supply chain is in place

Companies already plan to construct more solar and battery capacity by 2030 than is needed to reach net zero

## Solar module manufacturing capacity



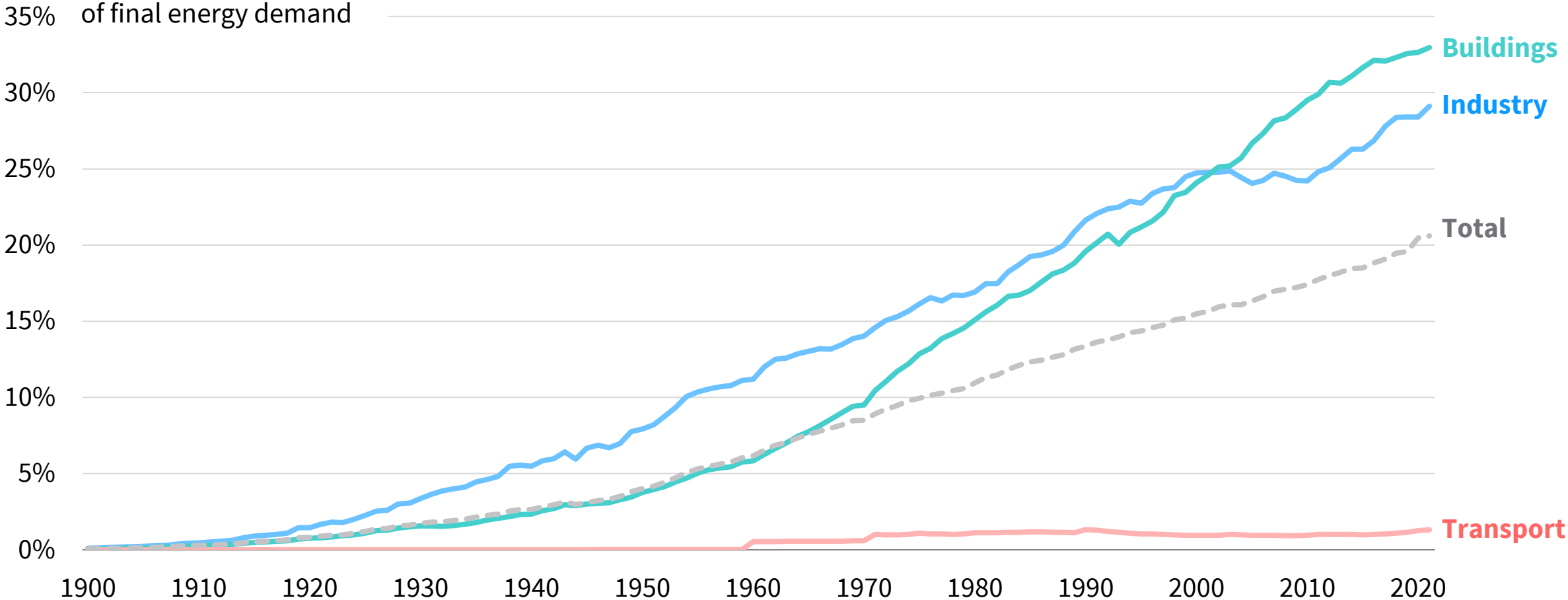
## Battery manufacturing capacity



# A century of electrification

Buildings and industry have been electrifying for 120 years; now transport joins the party

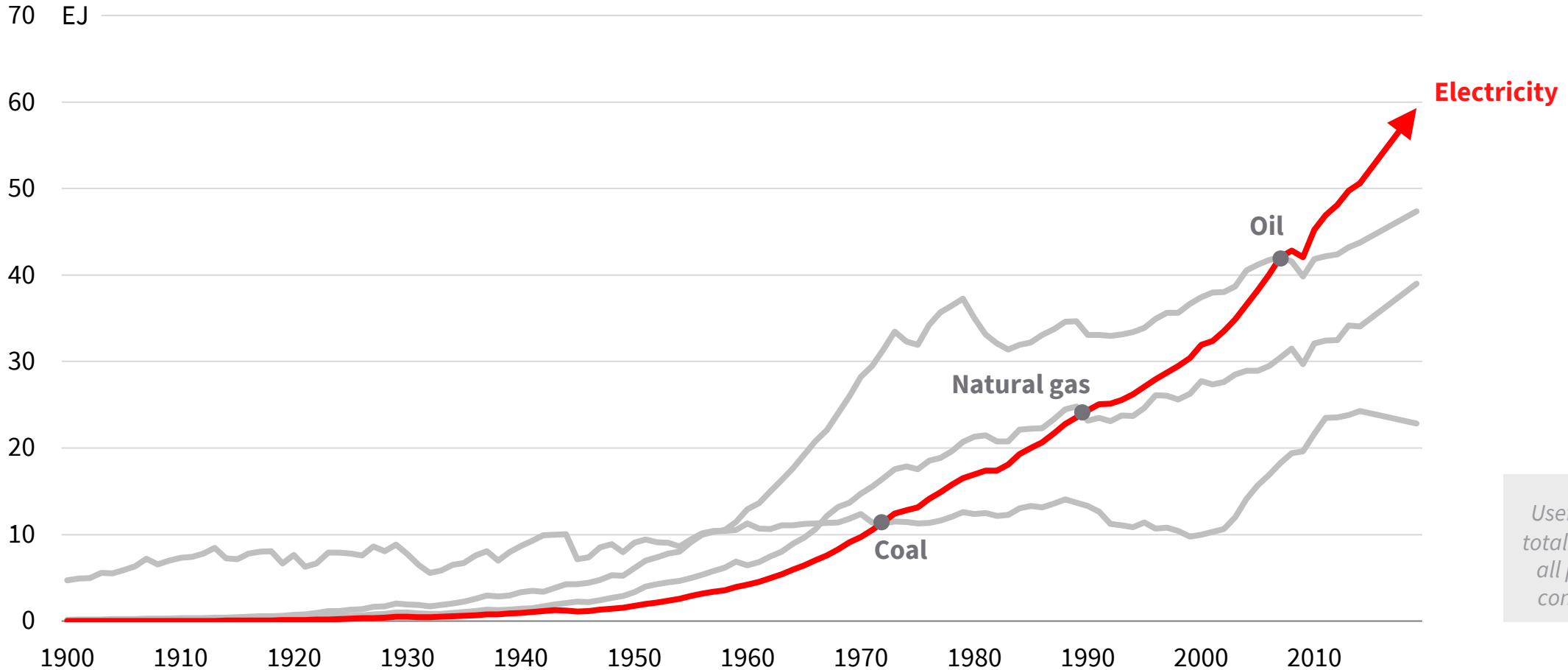
## Electricity share of final energy demand by sector




# Electricity is the new king of energy

Electricity is the largest supplier of useful energy

## Useful energy supply

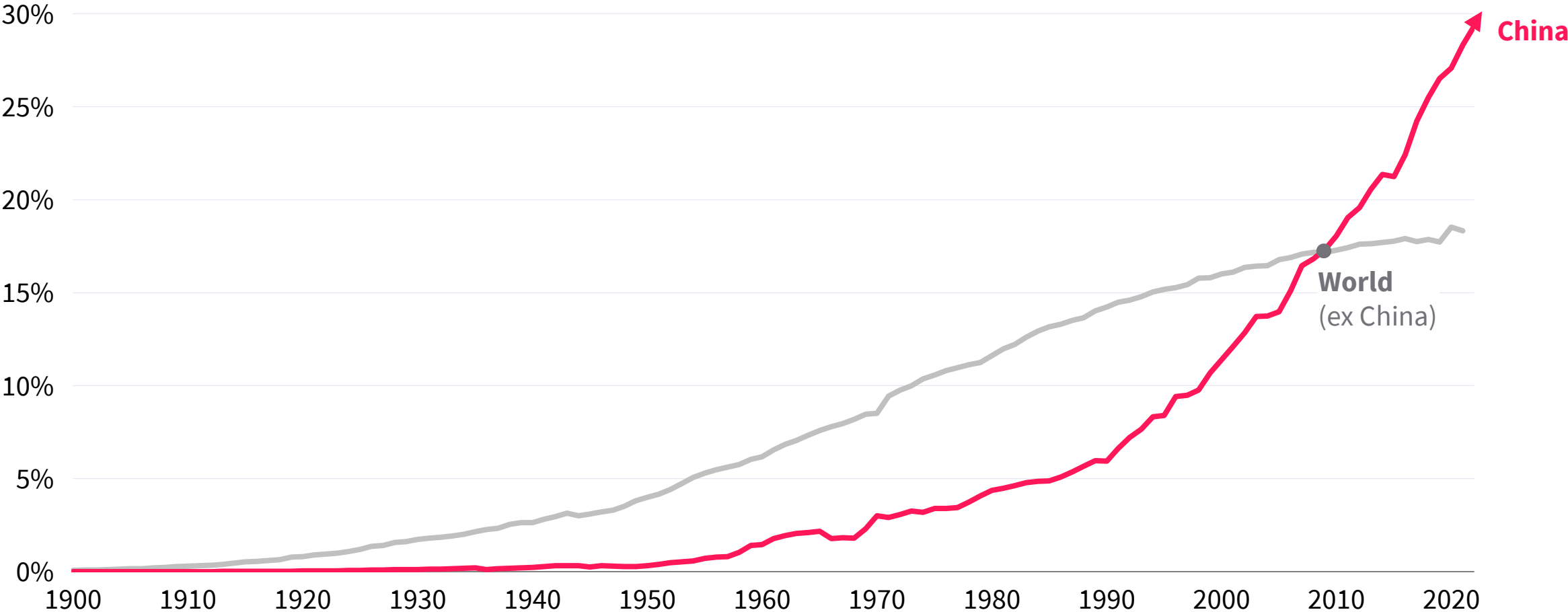



 Useful energy is the total energy left after all processing and conversion losses.

# And China is the king of electricity

China has been electrifying at 10 percentage points per decade, nine times faster than the rest of the world

## Electricity share of final energy

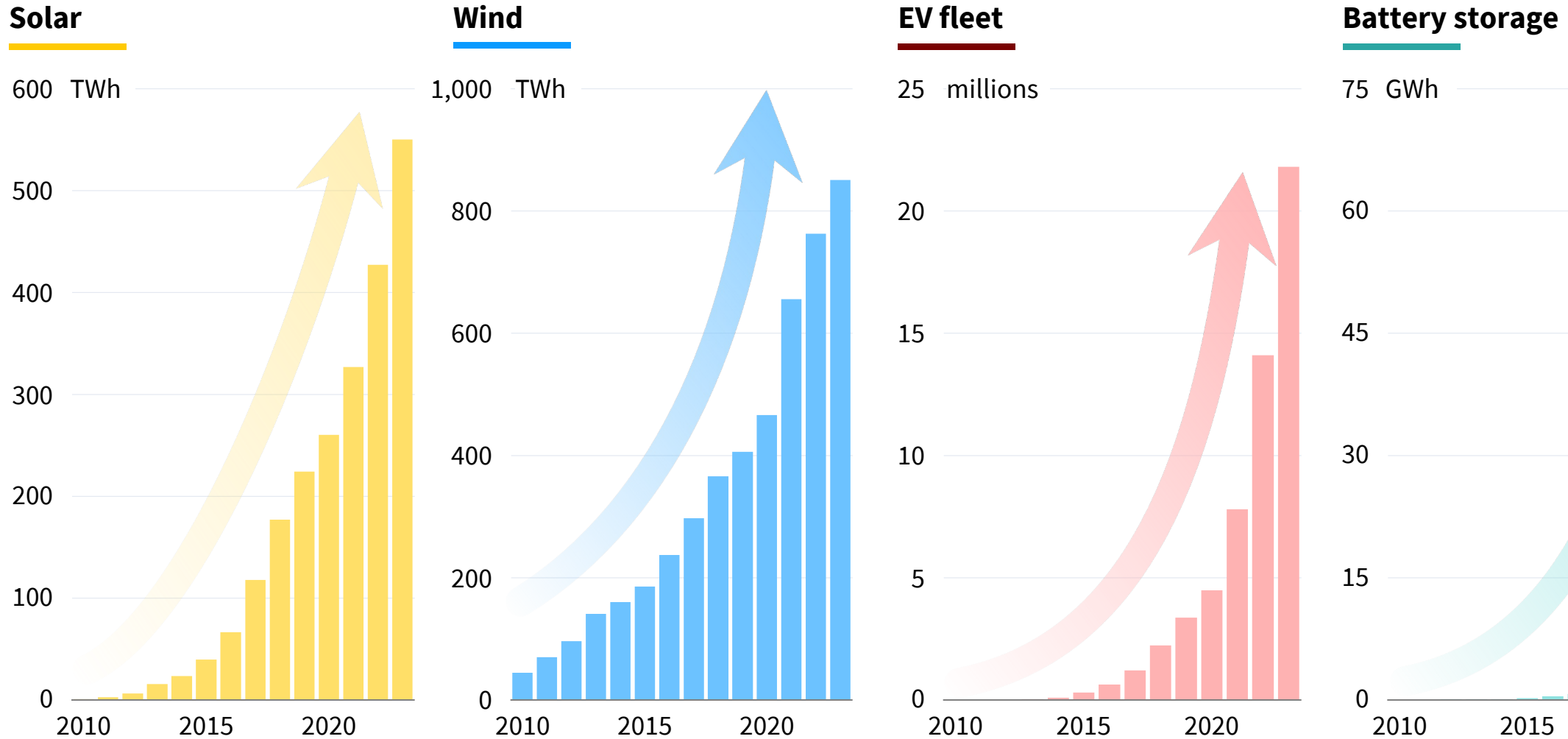


 Notes: IIASA data to 1971, IEA onward.  
Source: IIASA, IEA WEB. WEB defines final energy slightly differently than WEO.



# Super-fast growth in China drives change

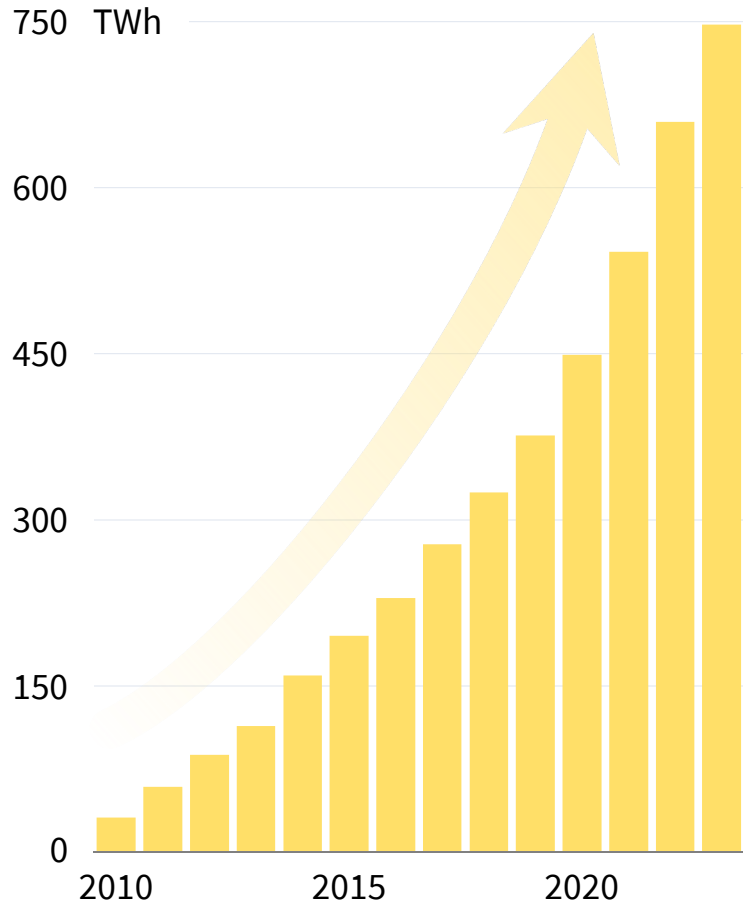
In a decade, solar generation increased by 35 times, wind 9 times; EVs and batteries scaled even faster



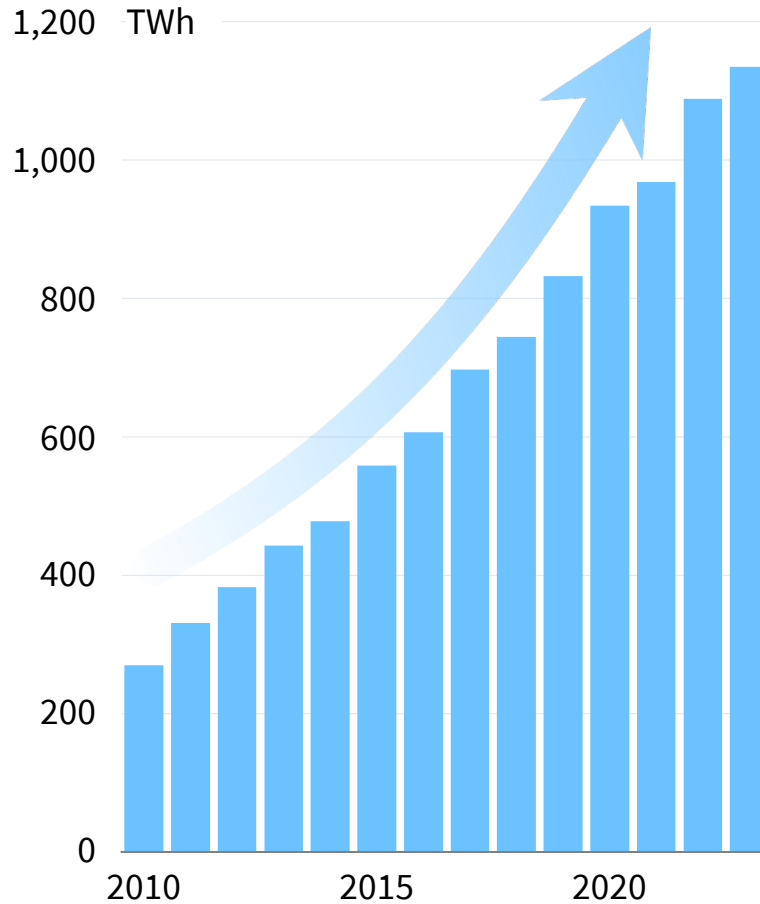
# Exponential growth is also happening in the OECD

Over the past decade, solar generation went up 7 times, wind 3 times, and EVs sales up over 50 times

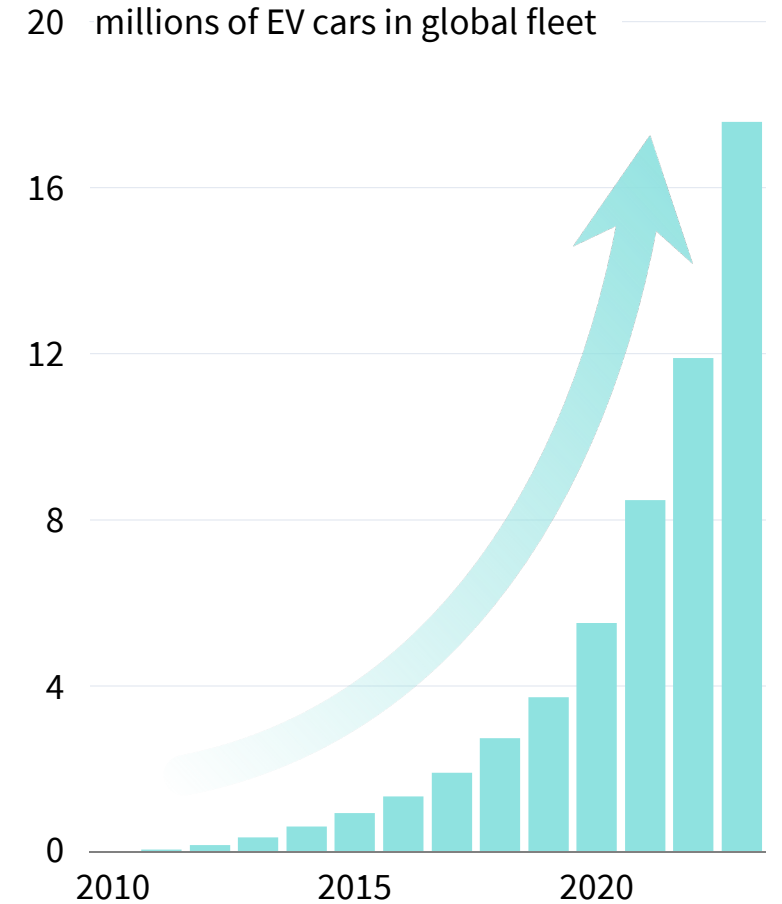
## Solar



## Wind



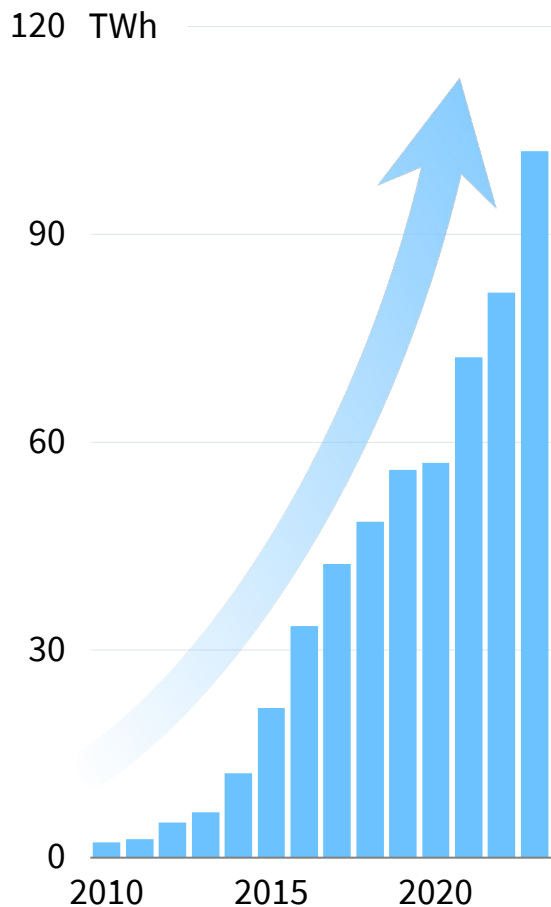
## EVs



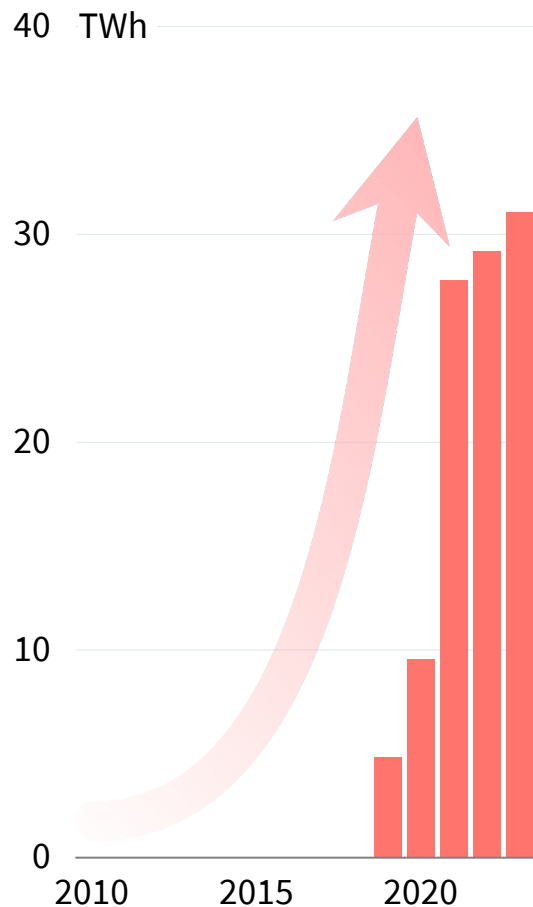
# Exponential growth in emerging economies

The adoption of superior technology is not confined to the Global North

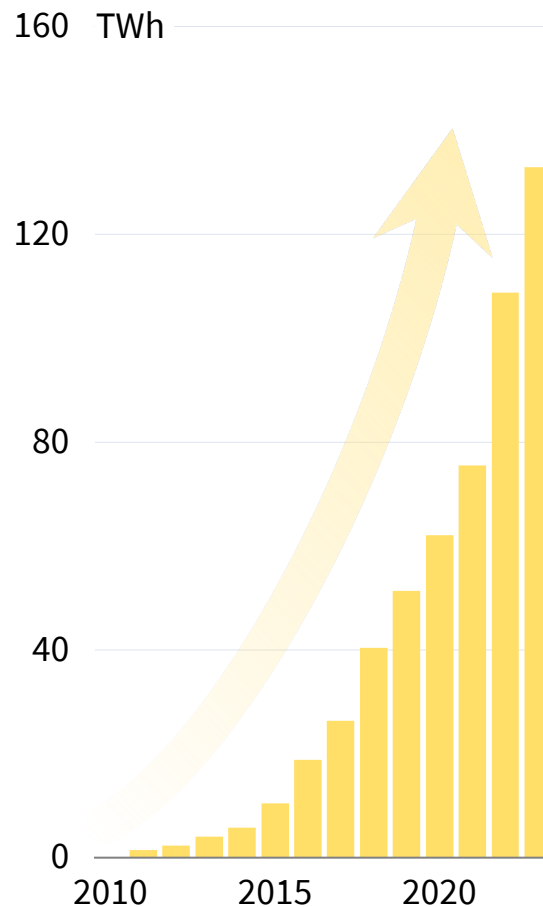
### Brazil wind



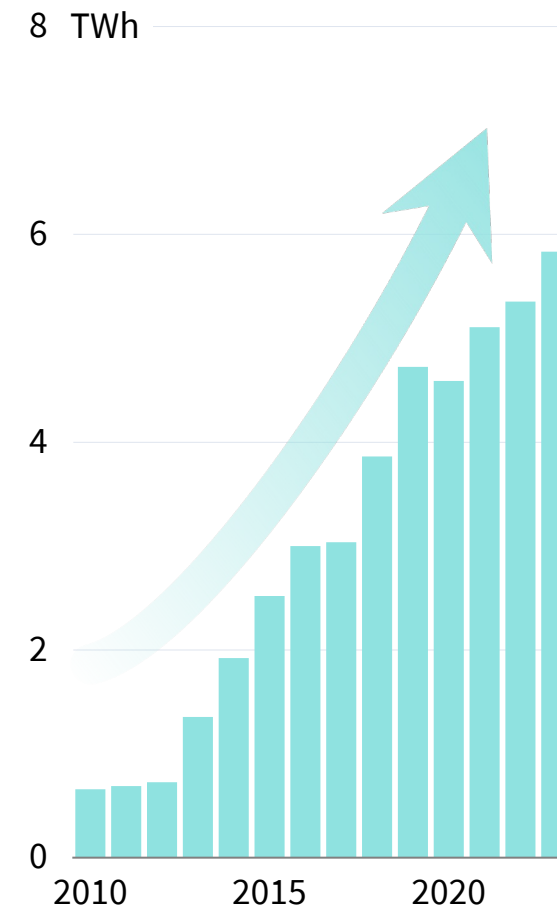
### Vietnam solar



### India solar



### Morocco wind



# Electric Asia

Asia is leading the charge to electrify everything

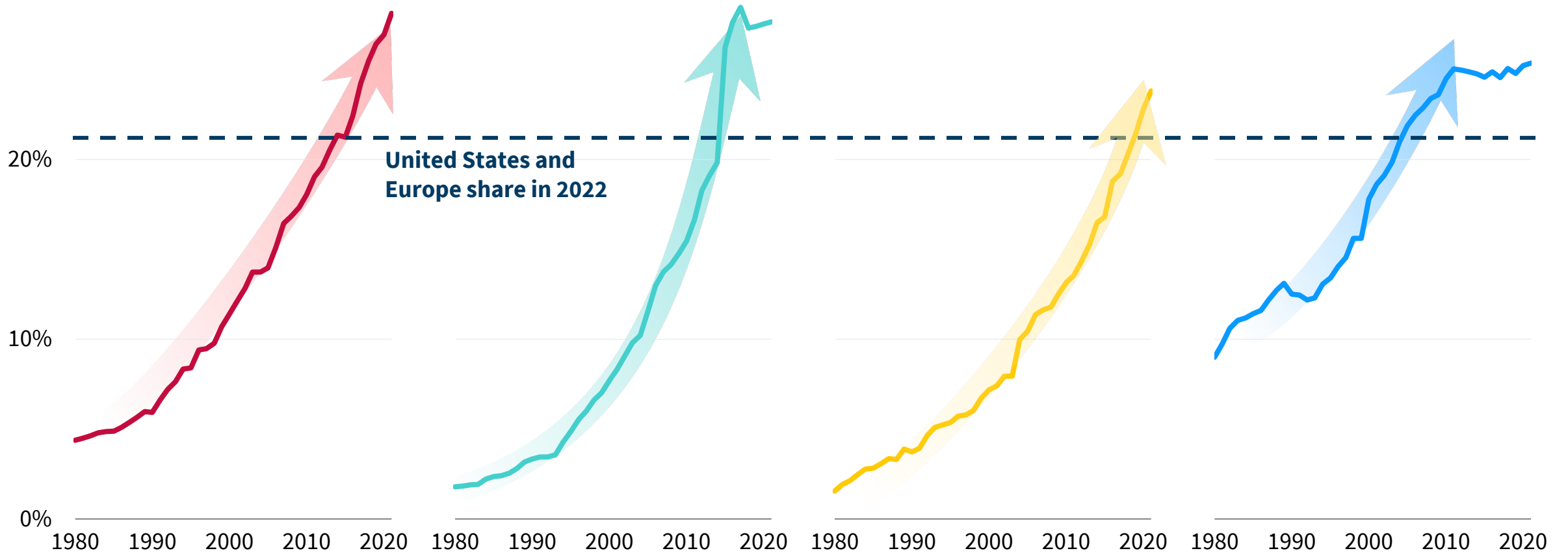
**China**

**Vietnam**

**Bangladesh**

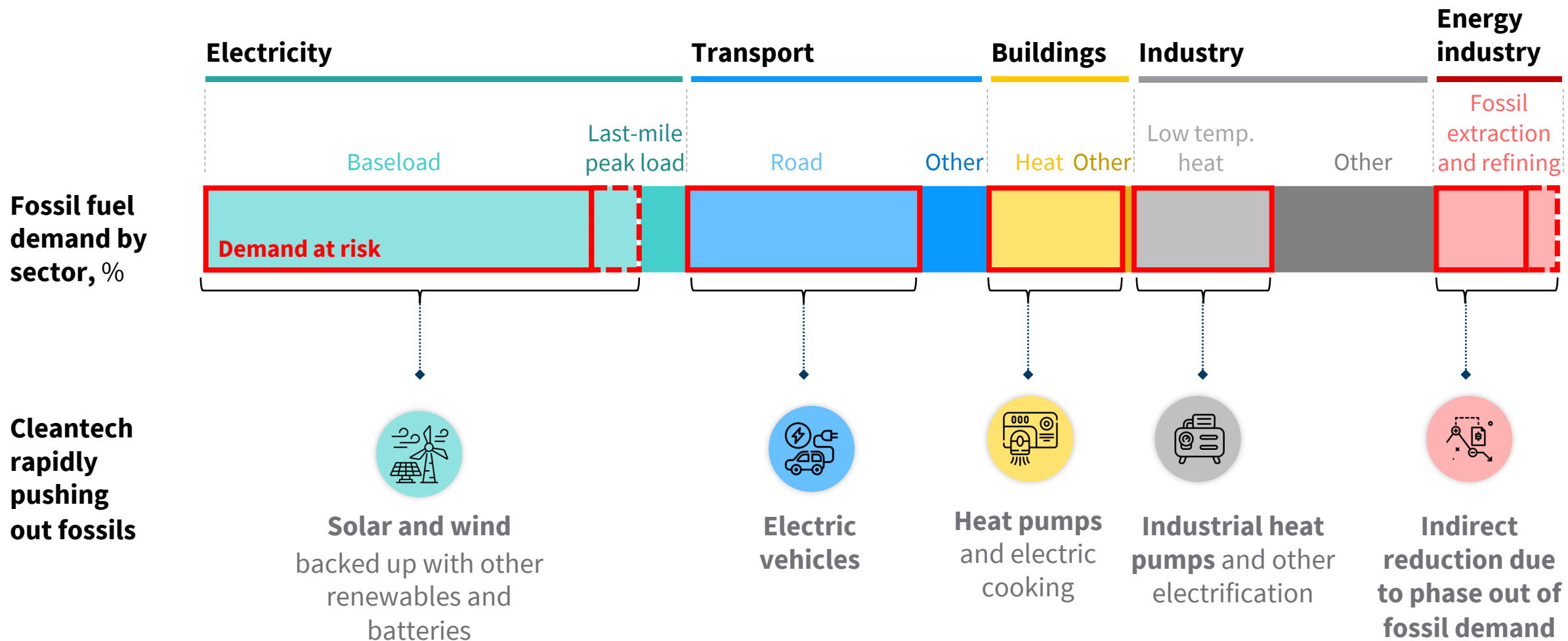
**Korea**

30% of final energy from electricity



# The vast majority of fossil demand is at immediate risk

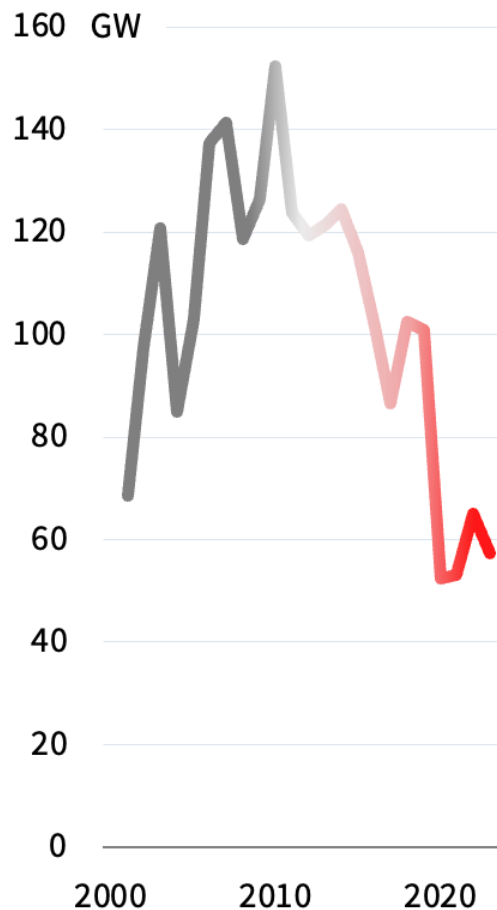
Over 75% of fossil demand today is under direct threat by exponentially growing cleantech



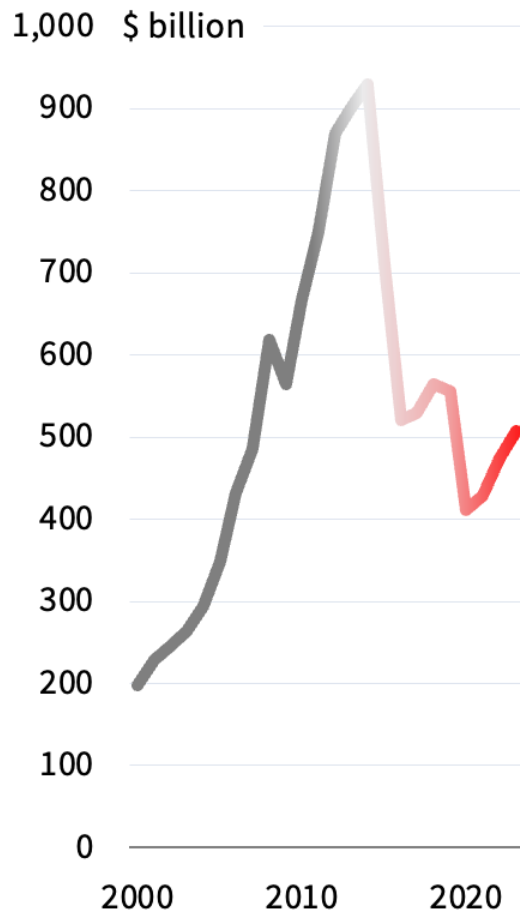
# Flashing red lights all over the fossil fuel system

As growth turns to **decline**

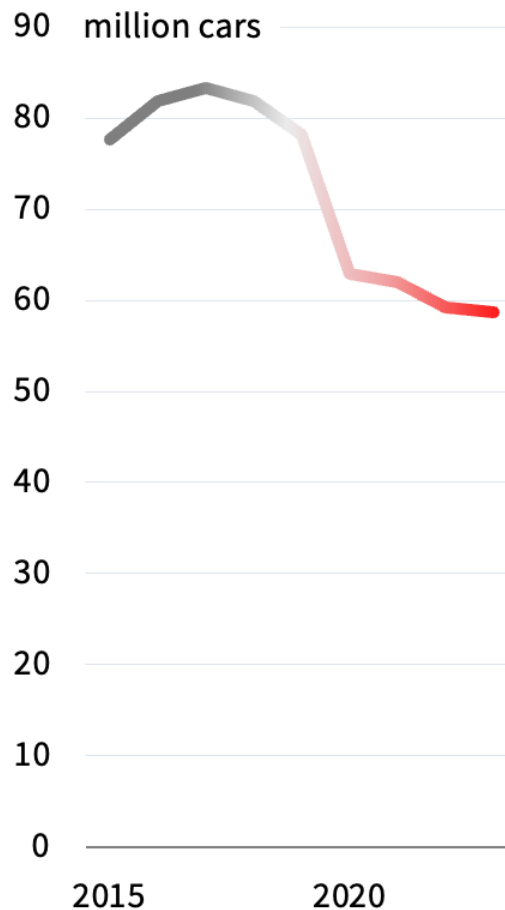
## Fossil fuel capacity additions



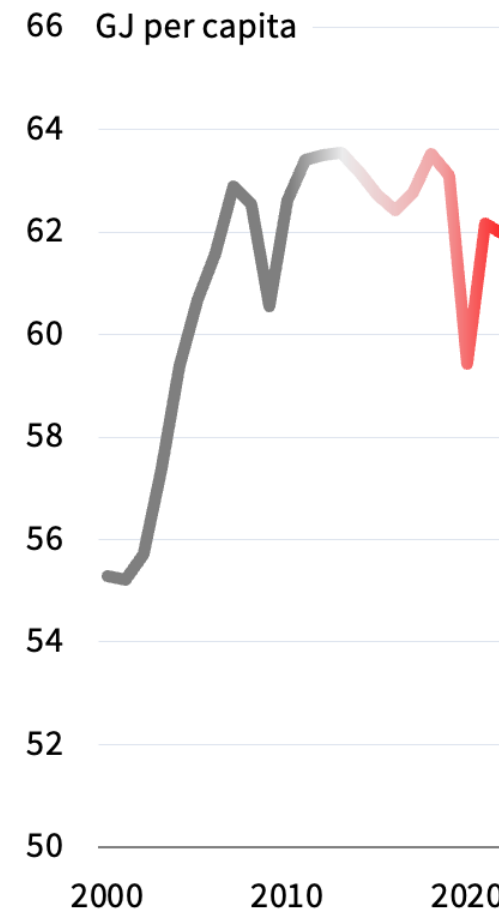
## Oil and gas capex



## ICE sales



## Fossil fuel demand



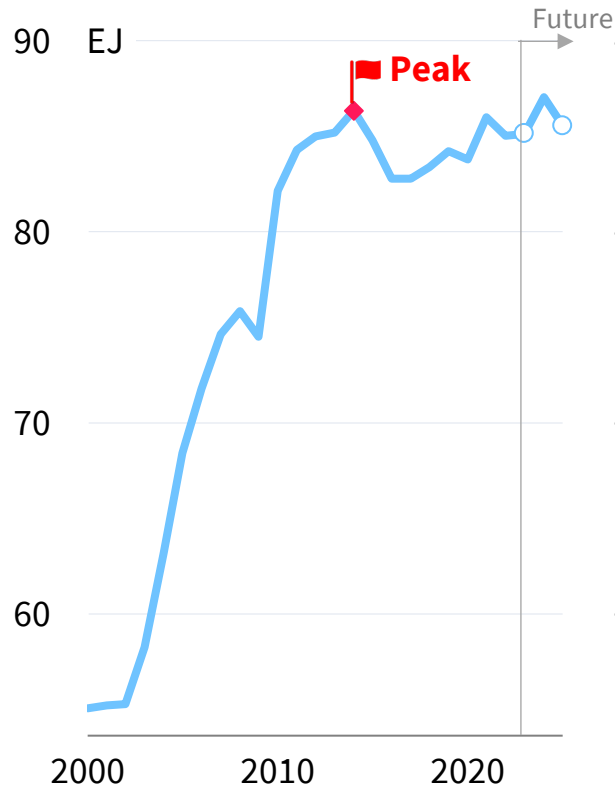
# The era of peaking fossils is here

Building and industry peak fossil fuels are behind us; electricity and transport are peaking now

## Fossil fuel demand by sector

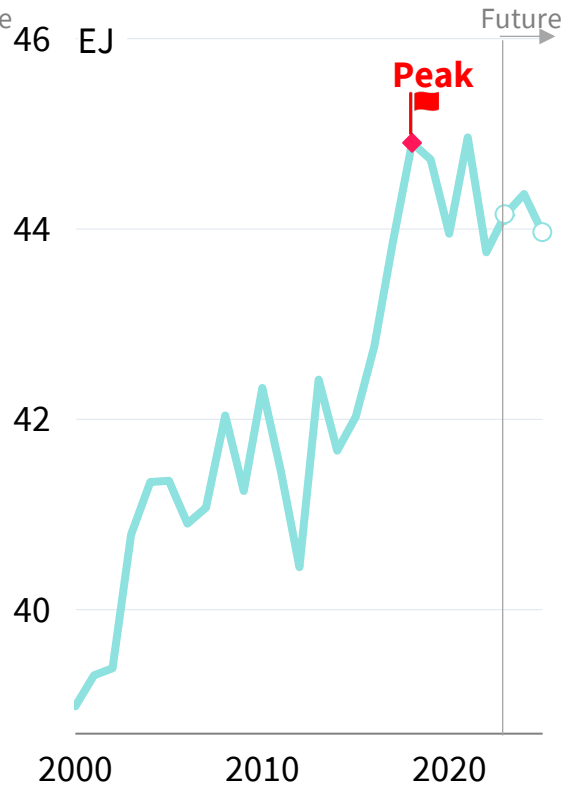
### Industry

Peaked in 2014



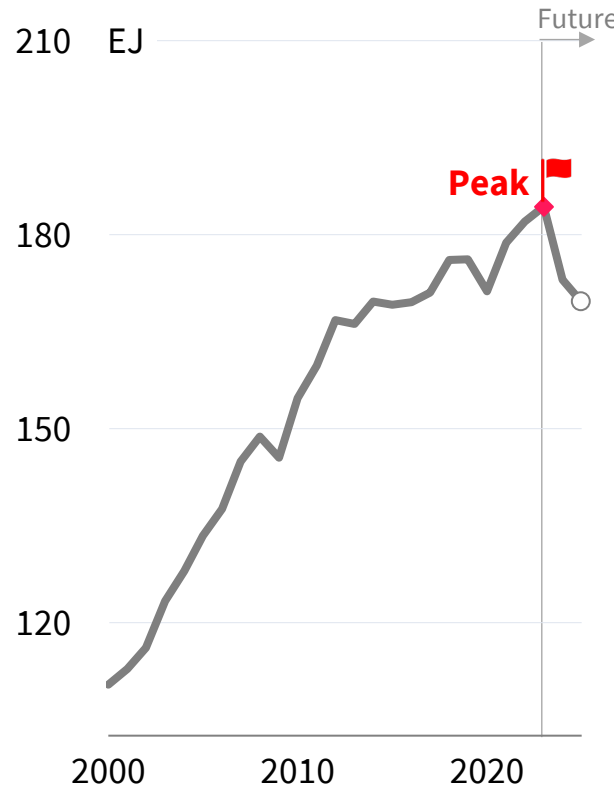
### Buildings

Peaked in 2018



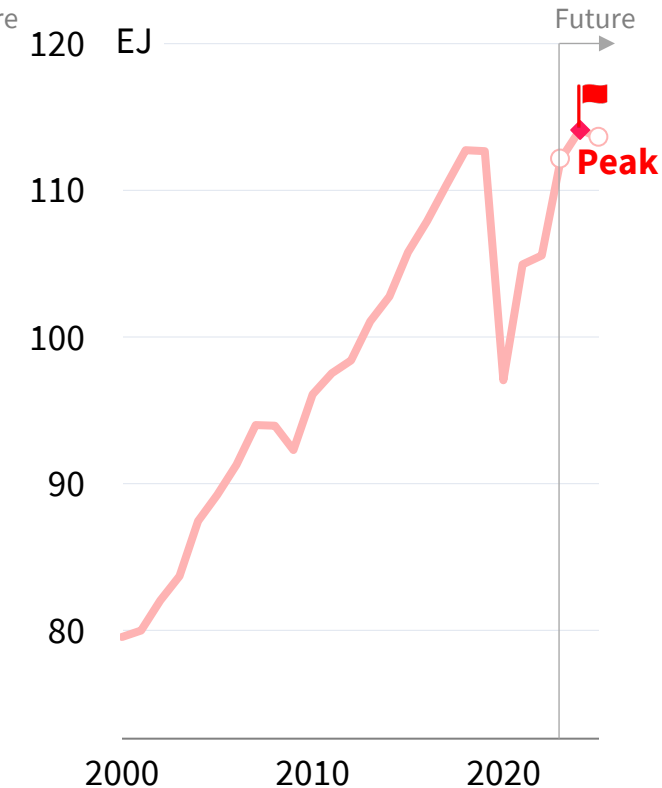
### Power and heat

Peaked in 2023



### Transport

Peak imminent: 2024/25



Source: BNEF NEO 2024 NZS.

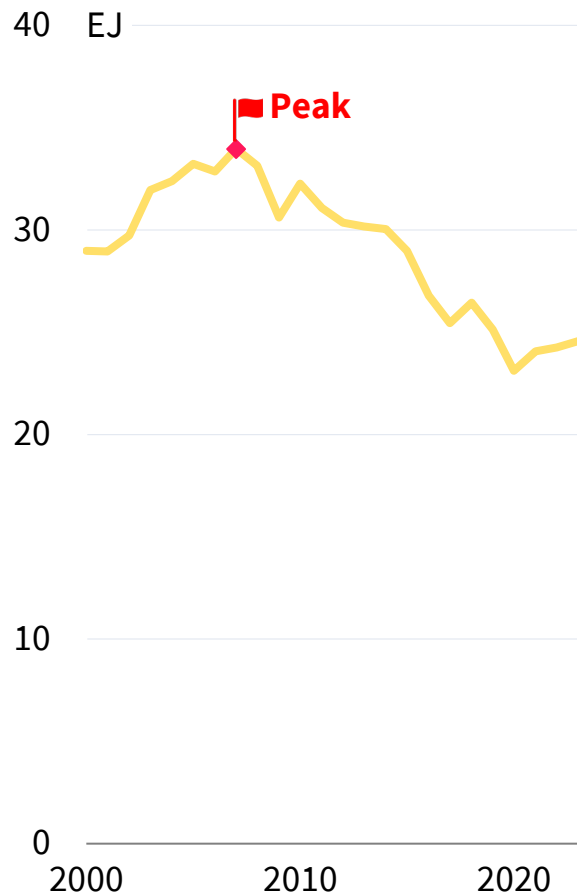


Power & transport peak last, but have the fastest growing challengers

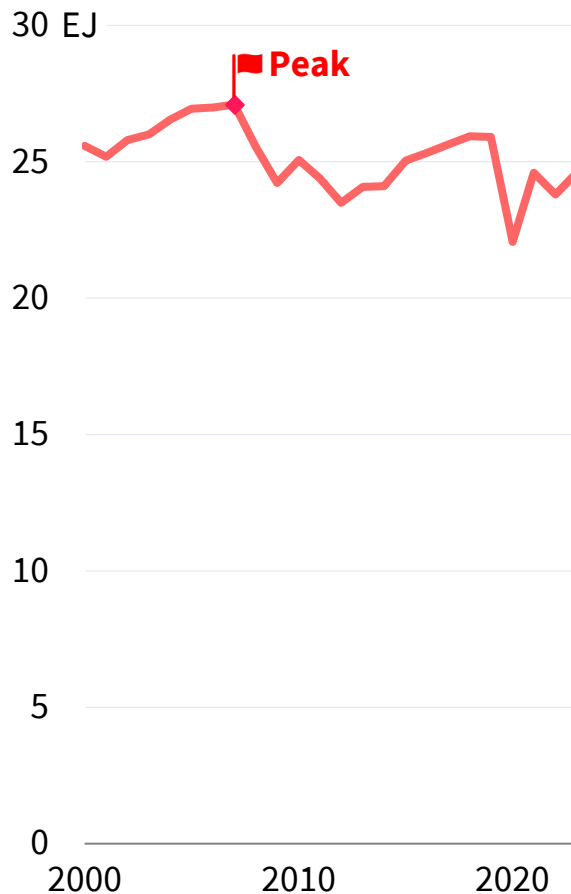
# United States — every major sector is past peak fossil demand

Fossil fuel demand across sectors peaked more than 15 years ago

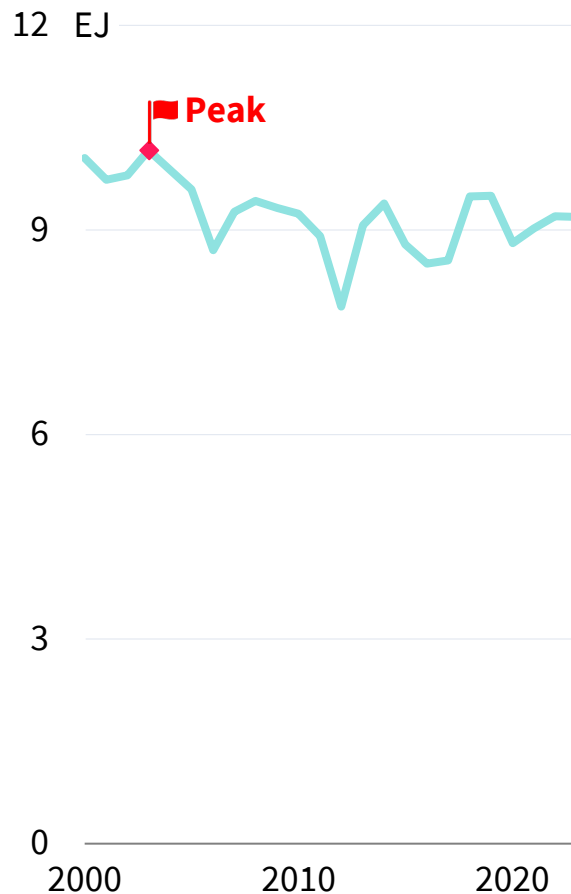
## Electricity



## Transport



## Buildings



## Industry





# Topics

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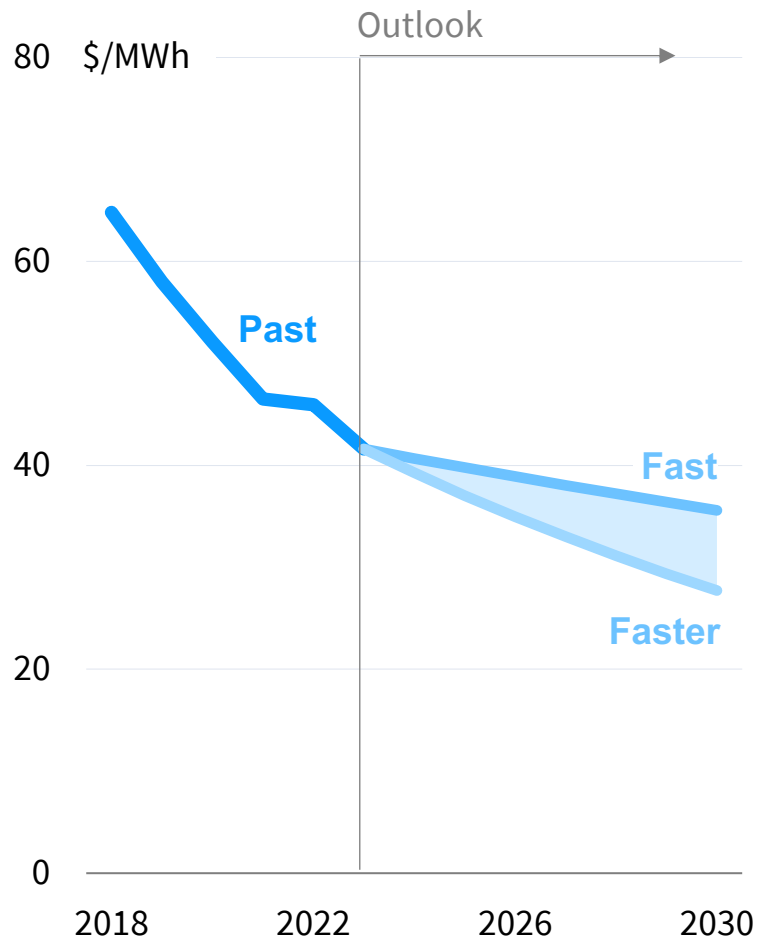
The shape of things to come

Implications

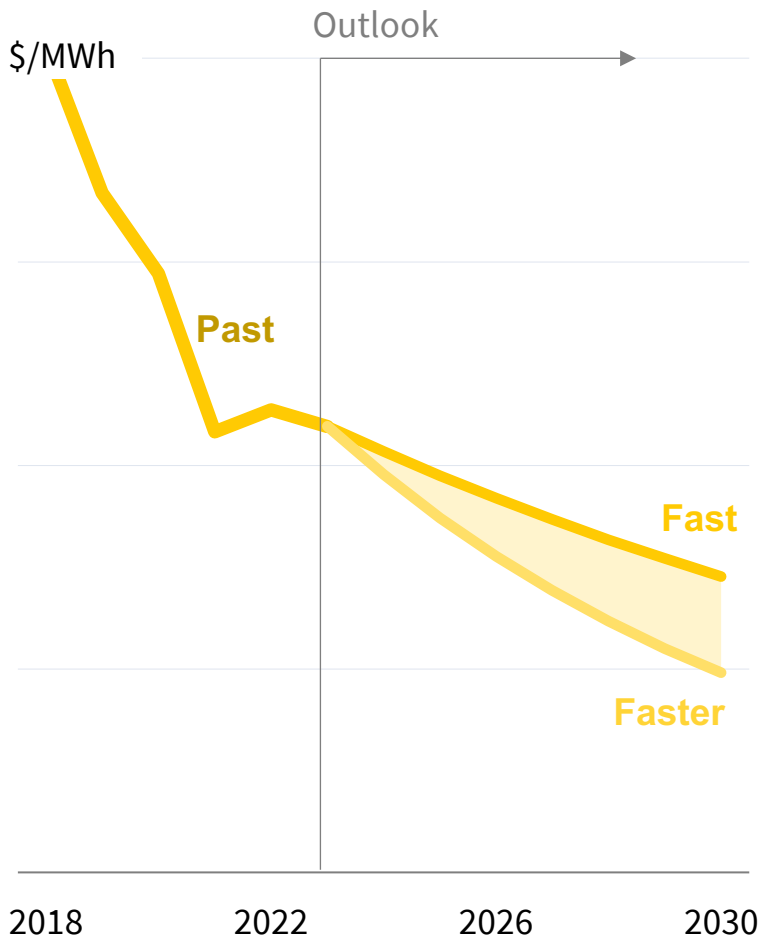
# Cleantech costs will continue to fall

Solar, the cheapest energy source in history, will halve in price by the end of the decade

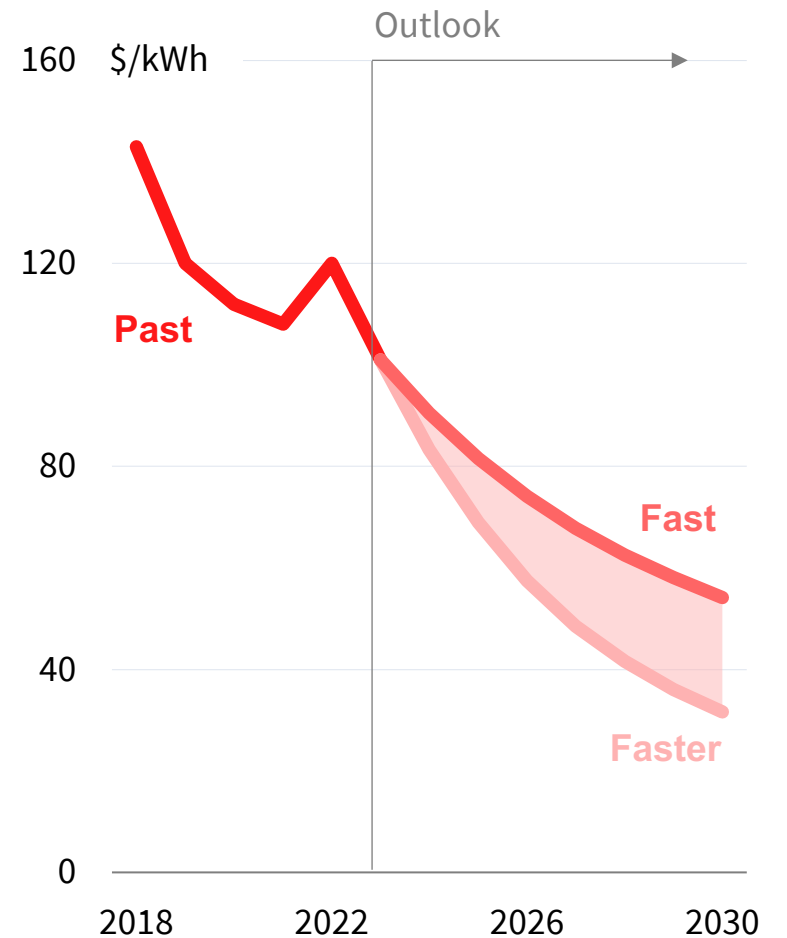
## Wind costs



## Solar costs



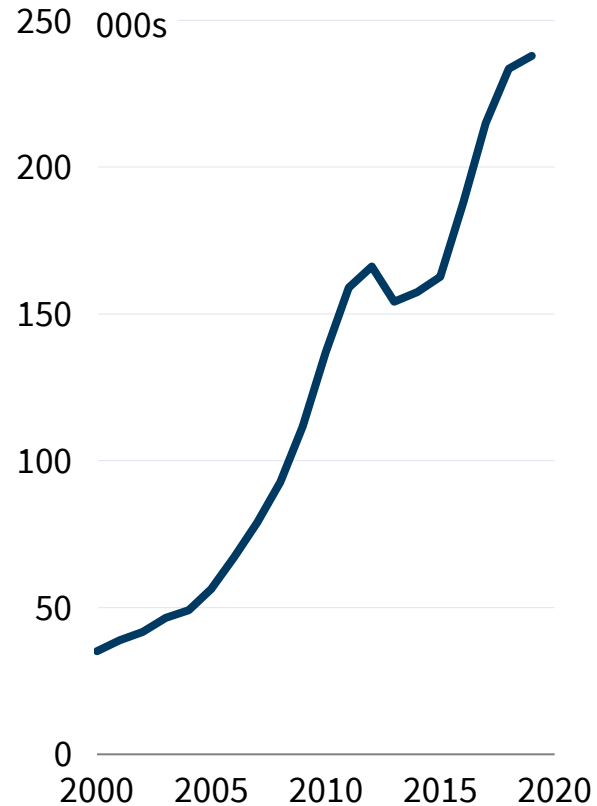
## Battery costs



# Cleantech keeps getting better

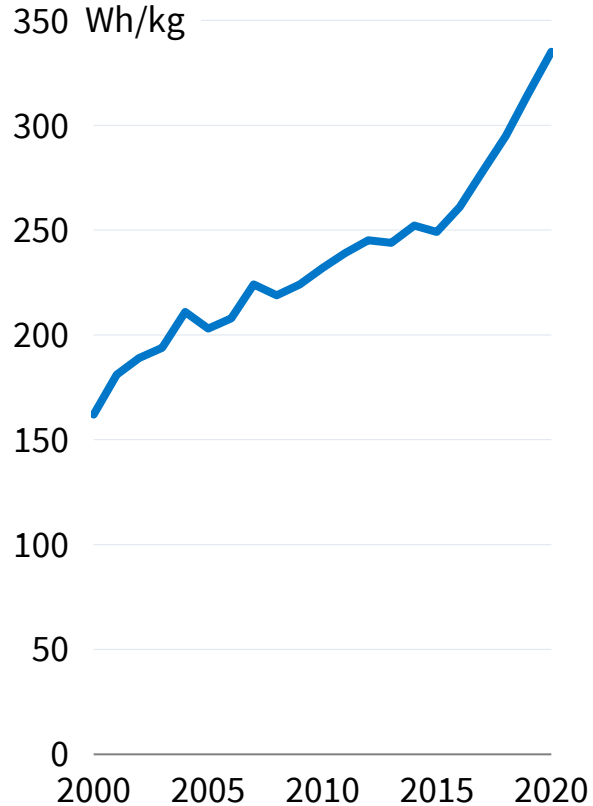
More patents, higher battery density, more solar and wind generation per unit, economies of scale, new ideas, ...

## Cleantech patents per year



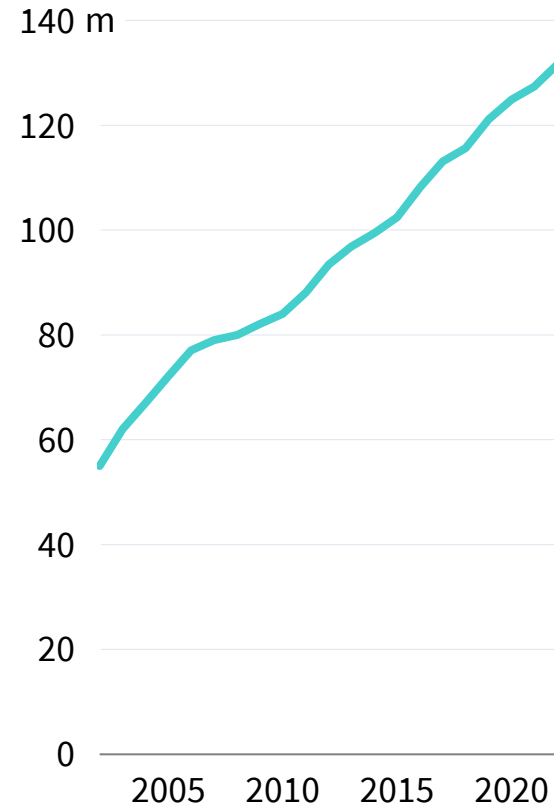
More innovation

## Top-tier battery cell density



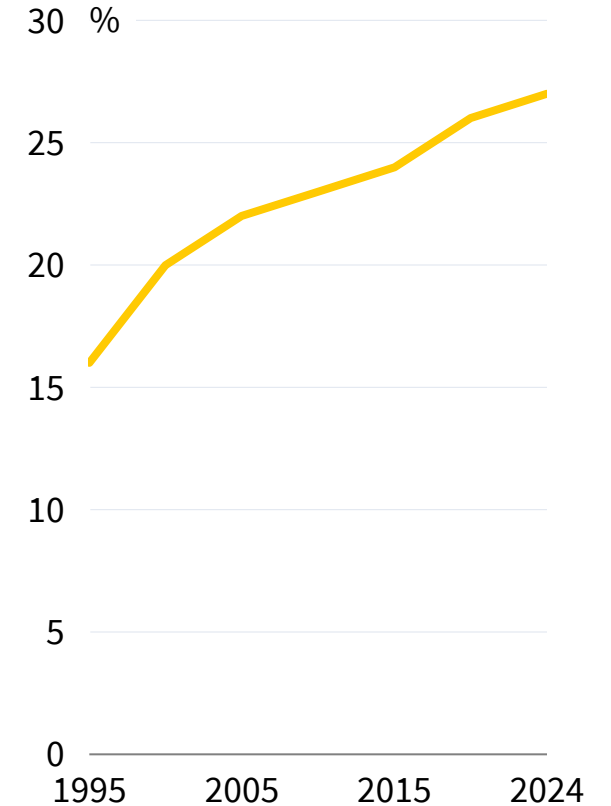
Denser batteries open up new sectors for batteries to play in

## Wind rotor diameter



Bigger rotors reduce cost per MWh

## Solar cell efficiency



More efficient solar panels reduce cost per MWh



Sources: IRENA Patent database, RMI X-Change Batteries, US DOE, US NREL representative.

# Cleantech is 3 times more efficient

Cleantech is around 3x more efficient than fossil technologies across applications

## Energy production

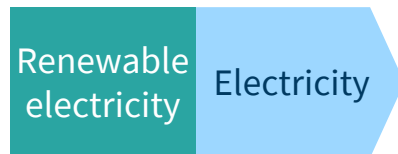
### Electricity

#### Fossil thermal



30%–40% efficiency

#### Wind and solar



100% efficiency

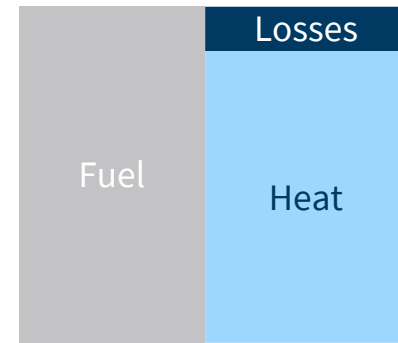
**2–3x**

as efficient

## Energy use

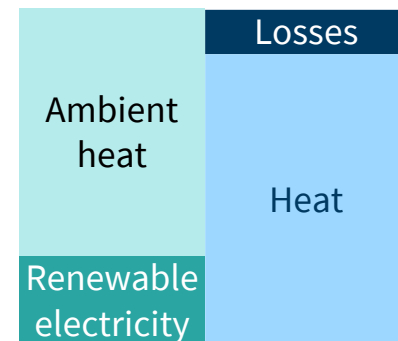
### Heating

#### Gas boiler



85% efficiency

#### Heat pump



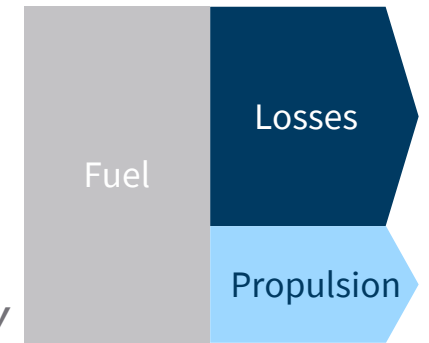
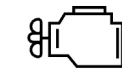
300%–400% efficiency

**3–4x**

as efficient

### Transport

#### Internal combustion engine



25%–40% efficiency

#### Electric vehicle



80%–90% efficiency

**2–4x**

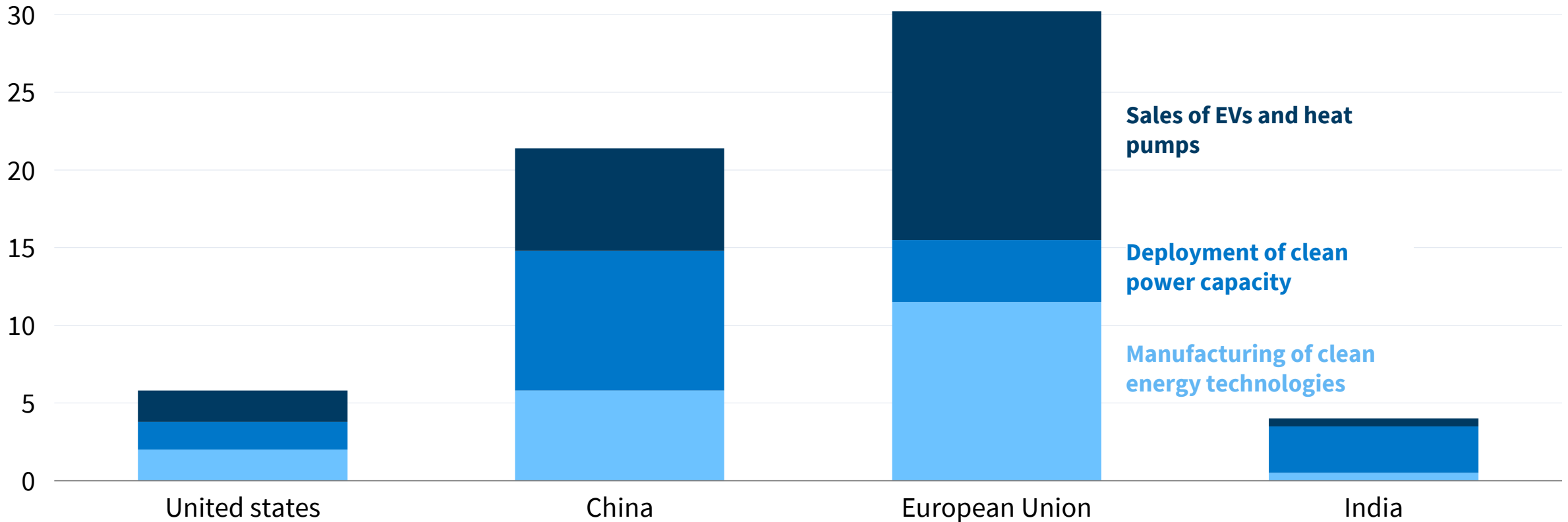
as efficient

# Everyone wants a piece of the action

Cleantech is now a key driver of GDP growth all over the world

## Contribution of cleantech to GDP growth, 2023

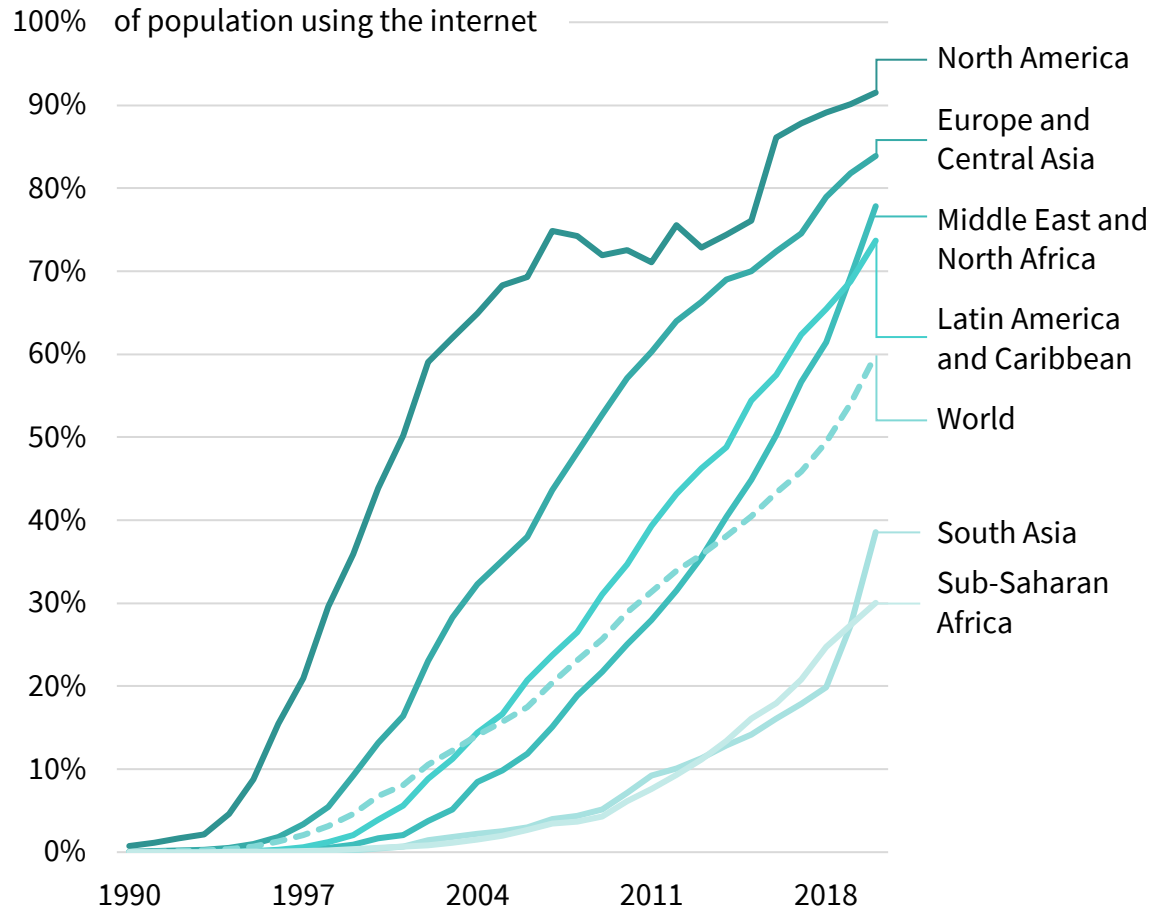
35 % of GDP growth



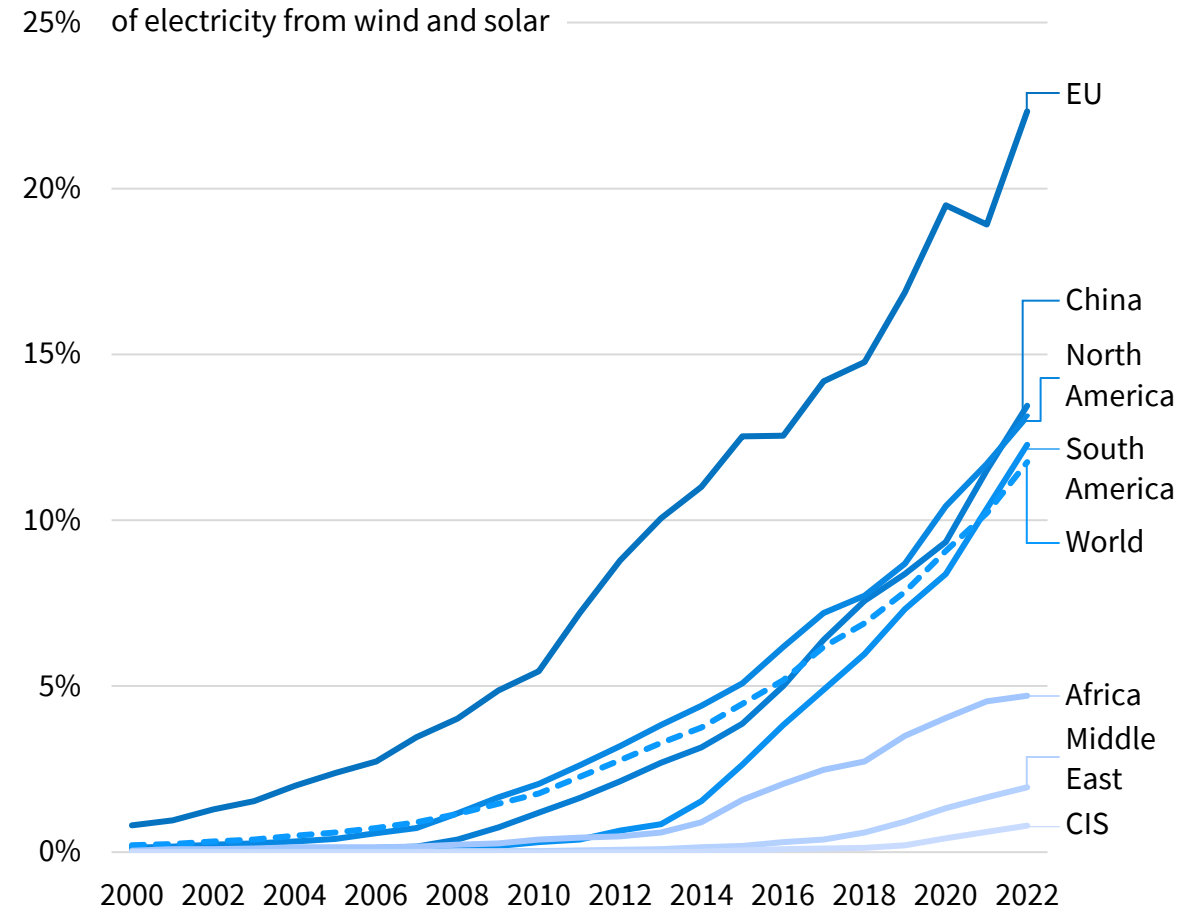
# Cleantech adoption resembles that of the internet

Adoption moves from early adopters to laggards up a series of S-curves. This time anyone can be a leader

## Share of population using the Internet



## Solar and wind as a share of generation

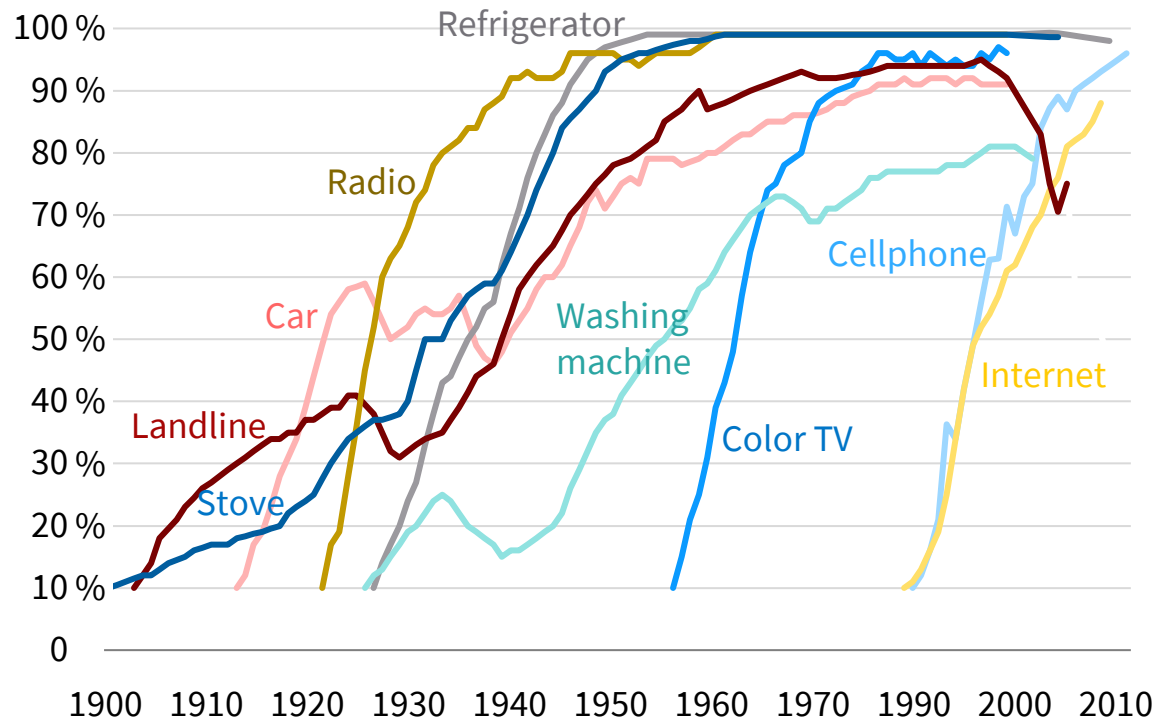


# S-curves as usual, not business as usual

We've seen this movie before. We know how technology shifts work

## Individual products

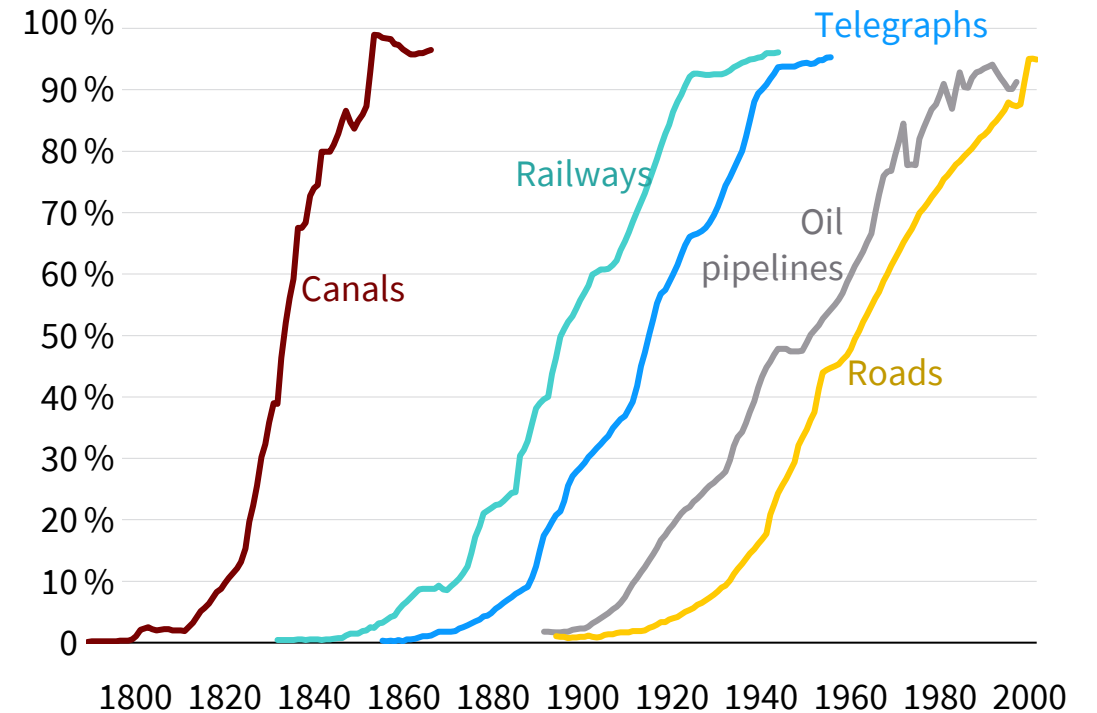
Technological adoption by household in the United States



Rapid exponential growth along S-curves is a standard characteristic of successful new technologies.

## Infrastructure systems

Share of maximum size in the United States

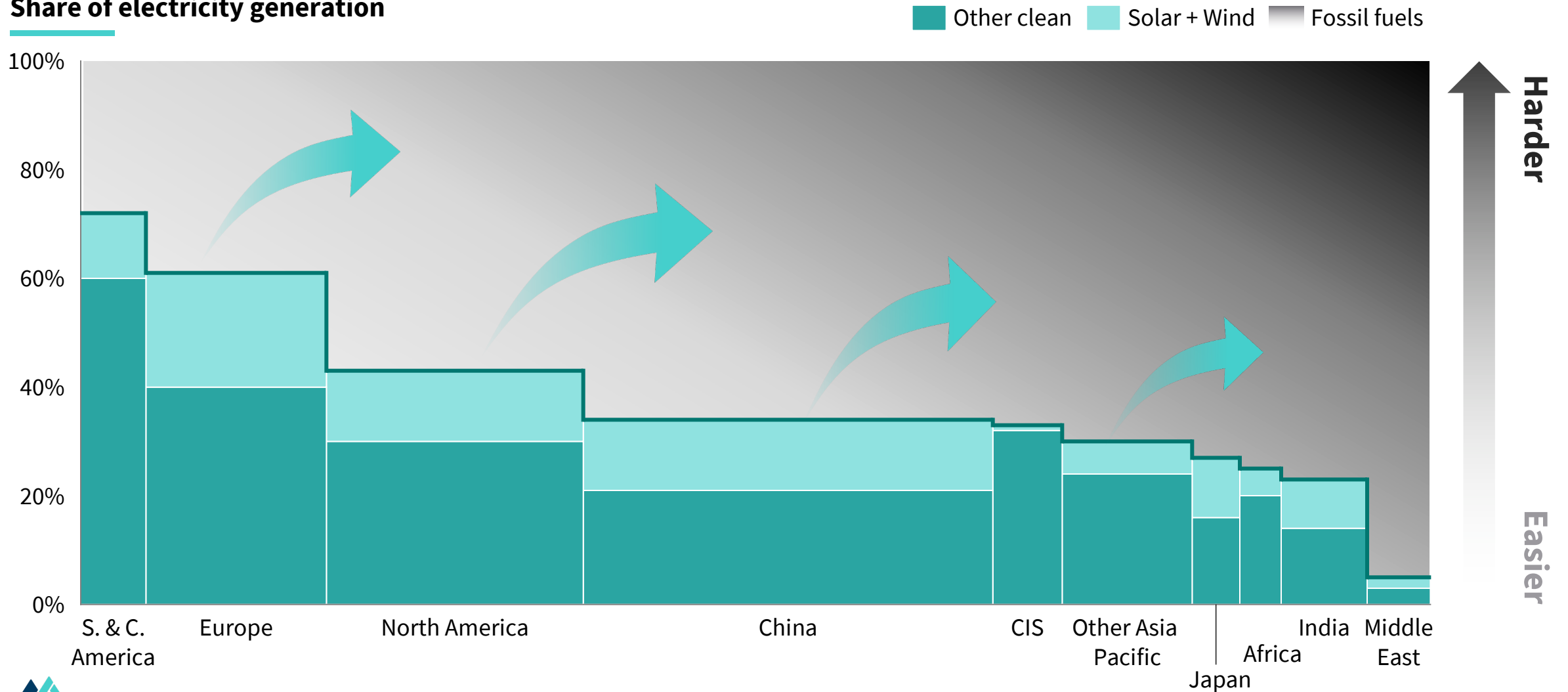


S-curve-type growth even applies to infrastructure.

# Technologies cascade across geographies

We should focus on the opportunities before our very eyes, not on potential end-game barriers

## Share of electricity generation



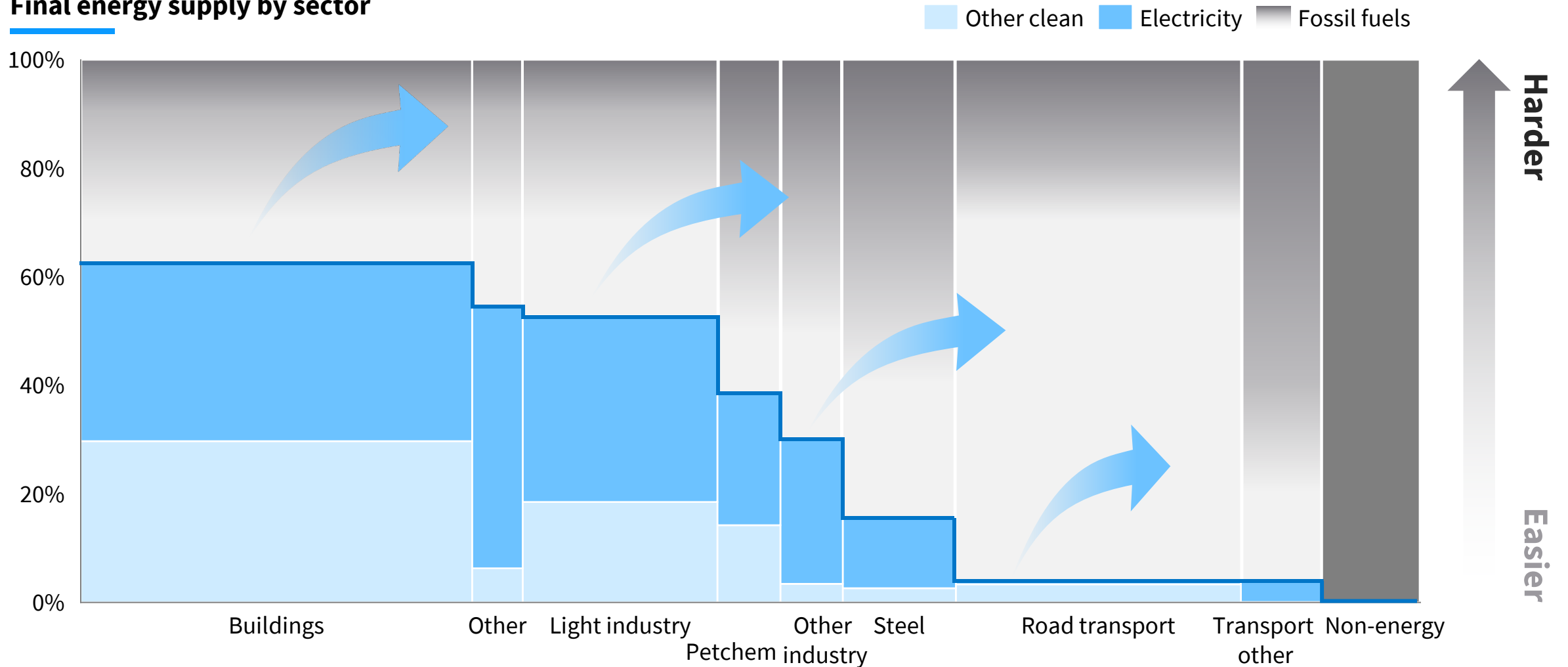
Source: Energy Institute, RMI. For more see X-Change: Electricity.



# Technologies cascade across sectors

Every sector has low-hanging fruit at the frontier

## Final energy supply by sector



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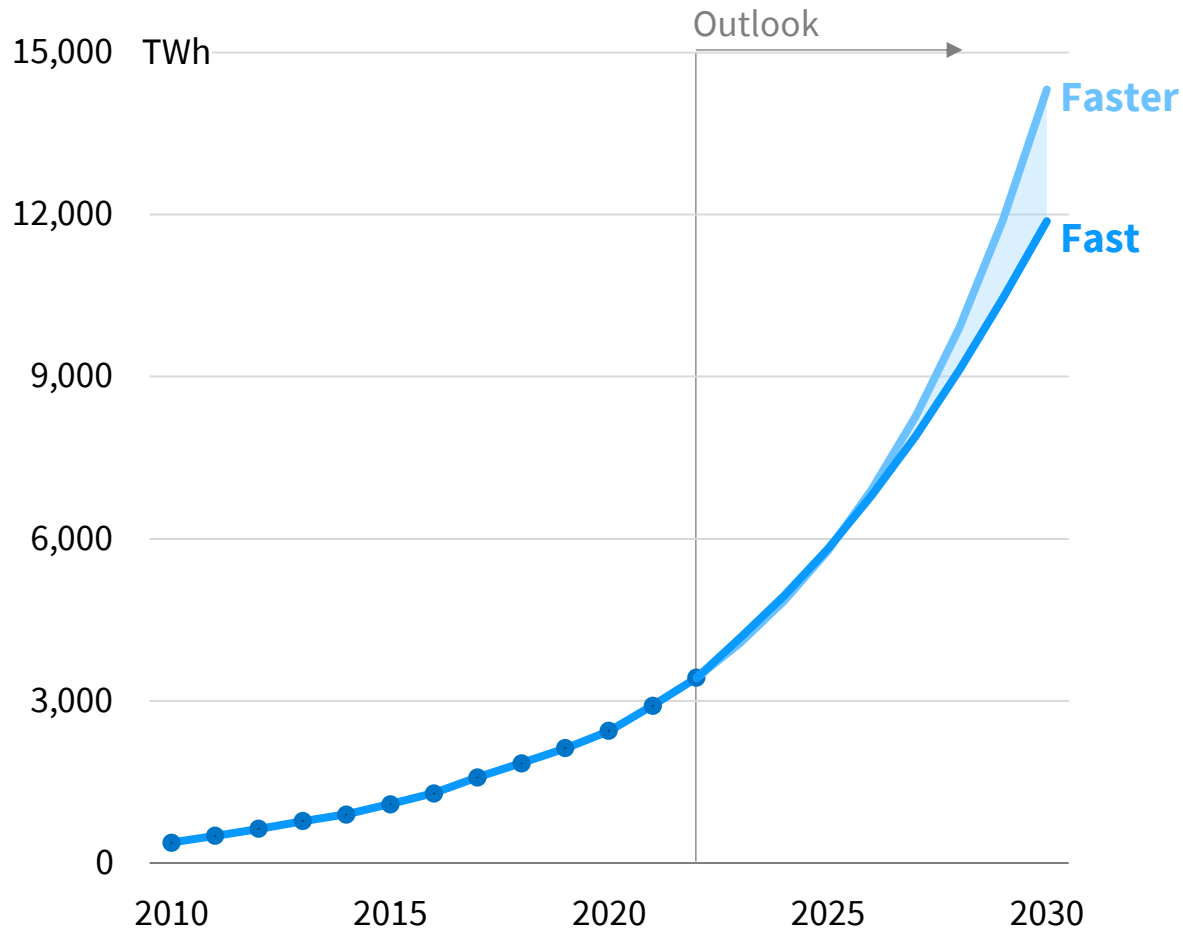
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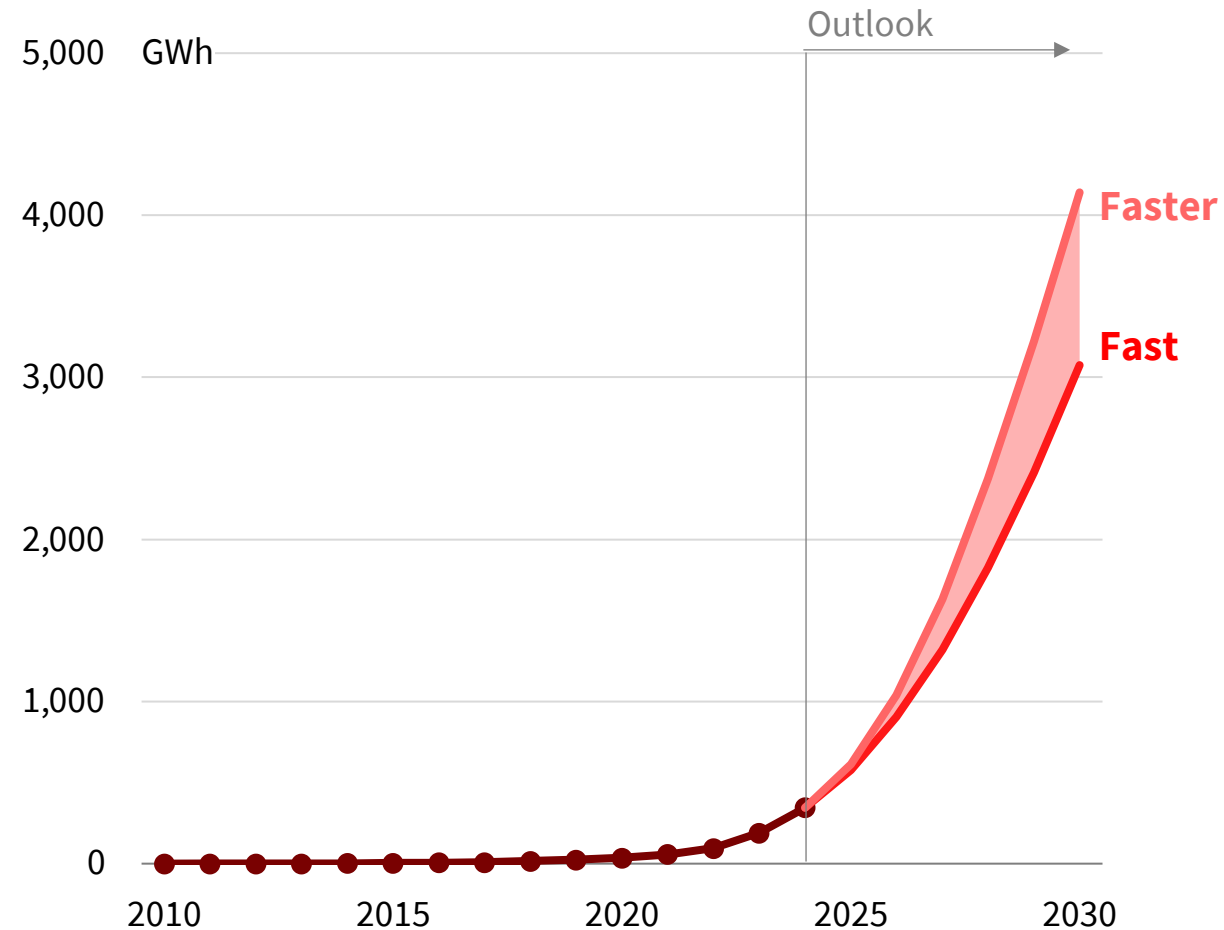
# Renewables will keep rising up their S-curves

As the renewable revolution will continue to solve barriers to change

## Solar and wind generation



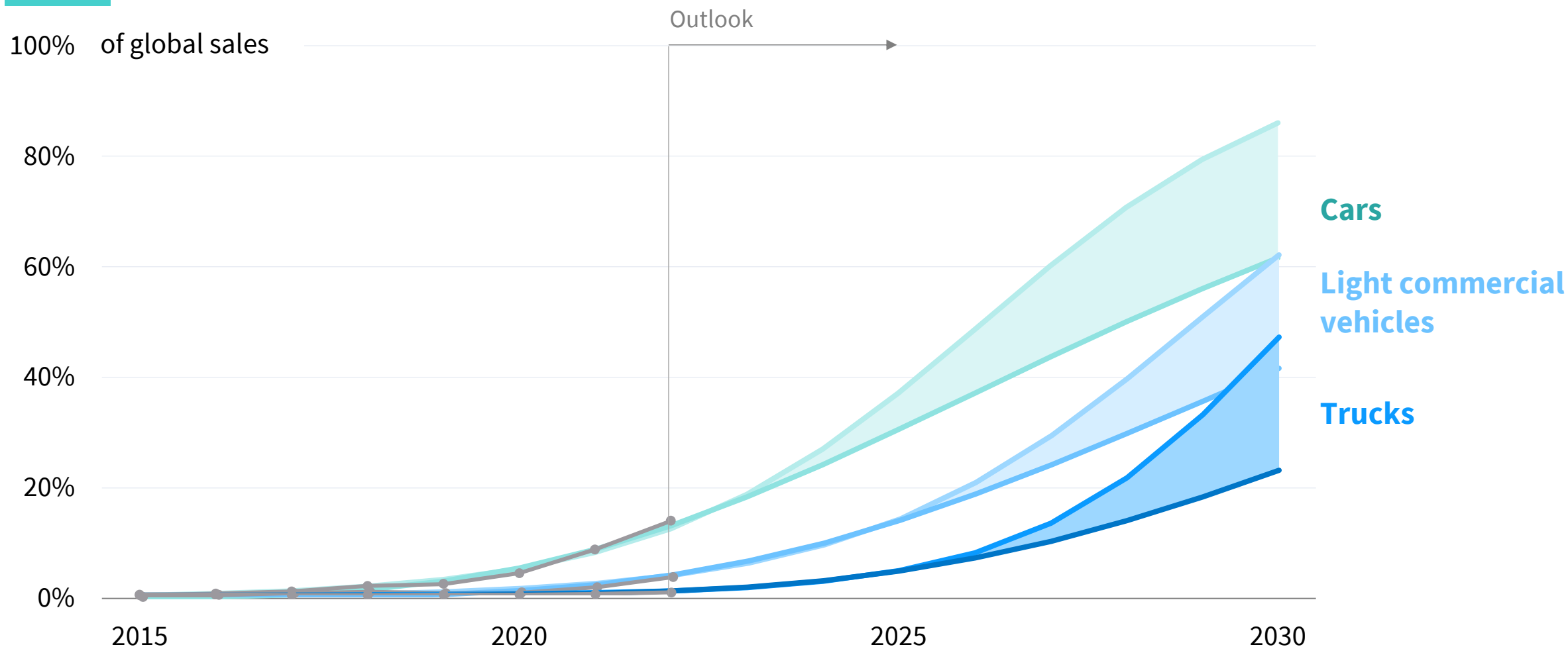
## Battery stationary storage



# The electric vehicle domino effect will continue

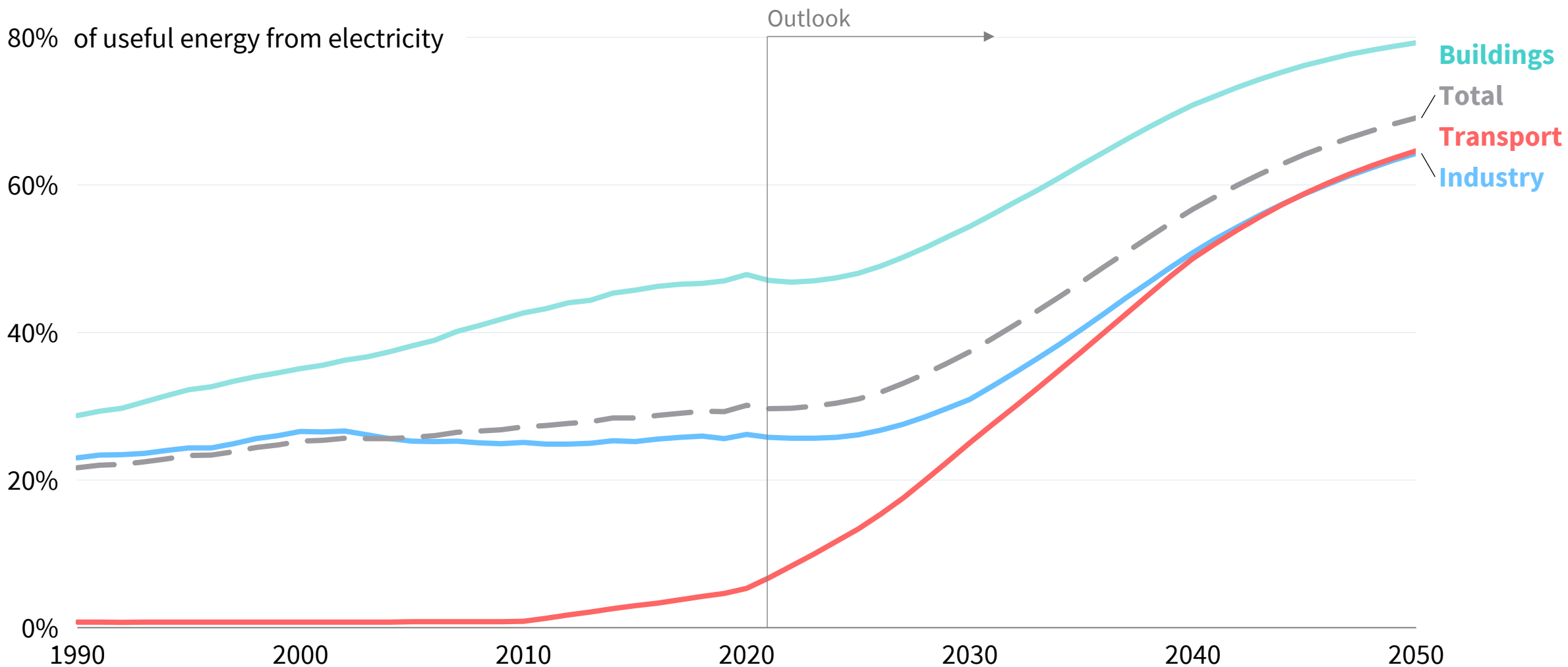
Where cars go, vans and trucks follow

## The electric vehicle domino



# Electrification will pick up speed

Transport is joining the party just as electrification picks up in other sectors

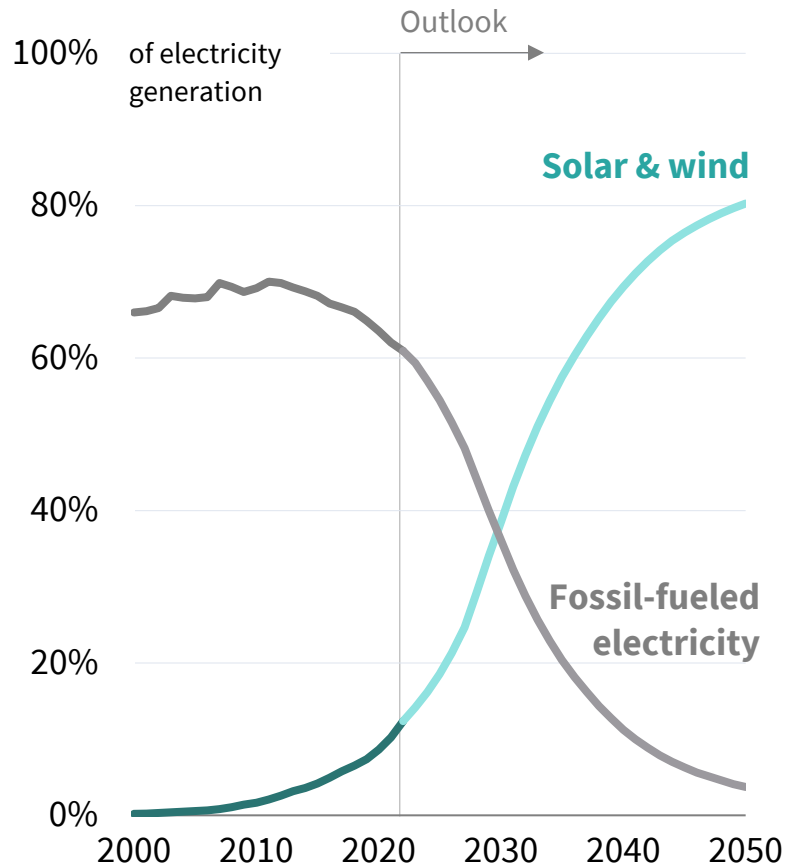


# In with the new, out with the old

Renewables push out fossil electricity, electrons push out molecules, and efficiency reduces waste

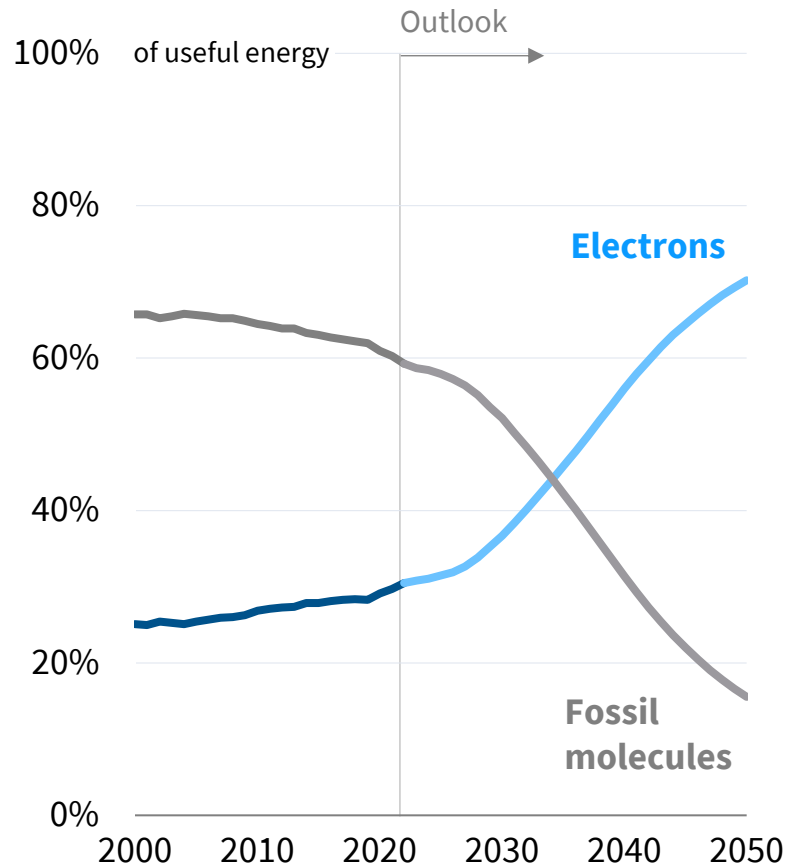
## Renewables

Renewables beat fossil-fueled electricity



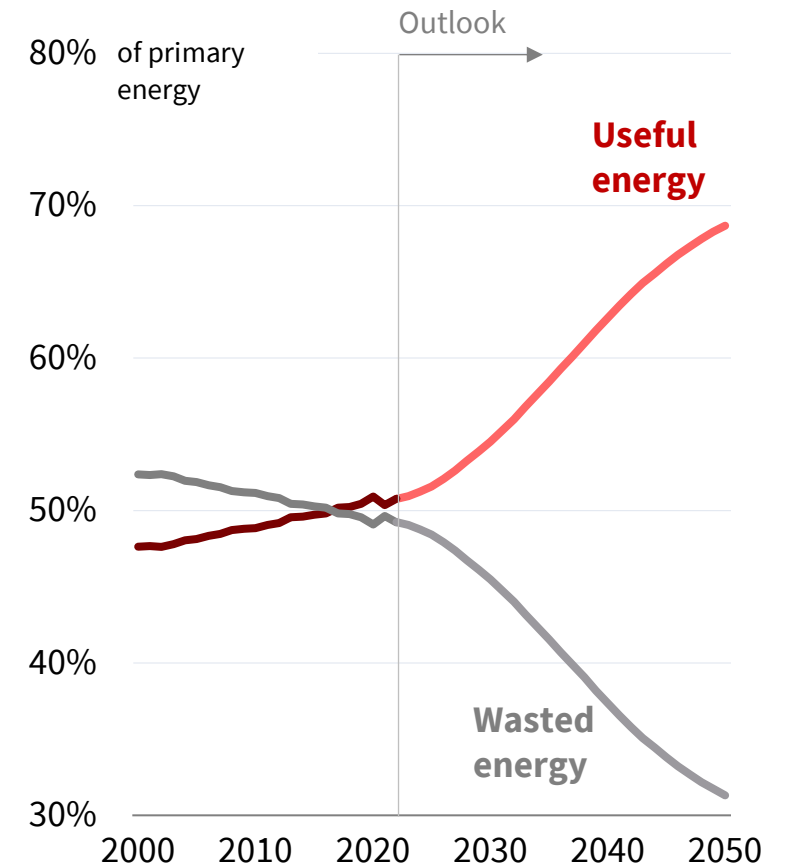
## Electrification

Obedient electrons beat fiery molecules



## Efficiency

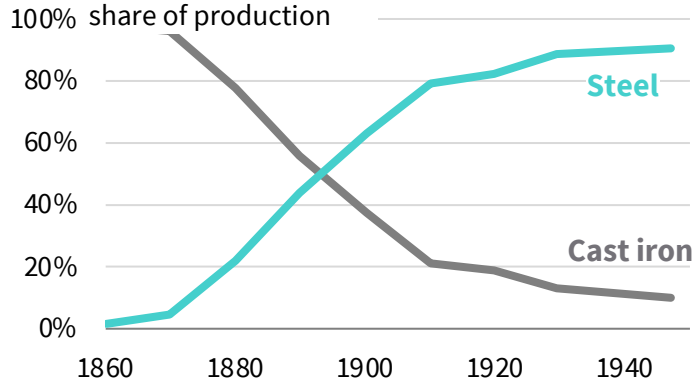
Efficiency beats waste



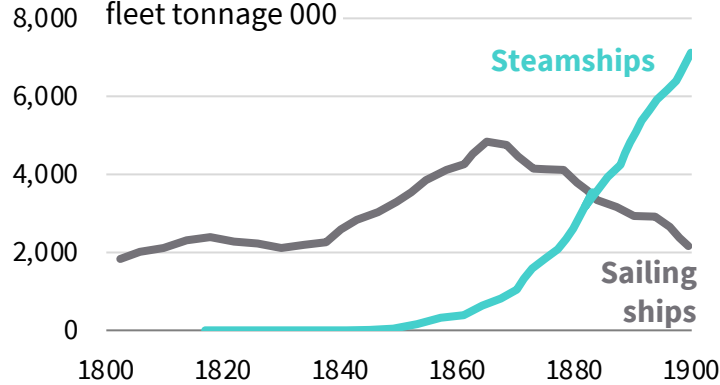
# We have seen this X shaped pattern before

An X shaped technology transition is standard so we should not be surprised

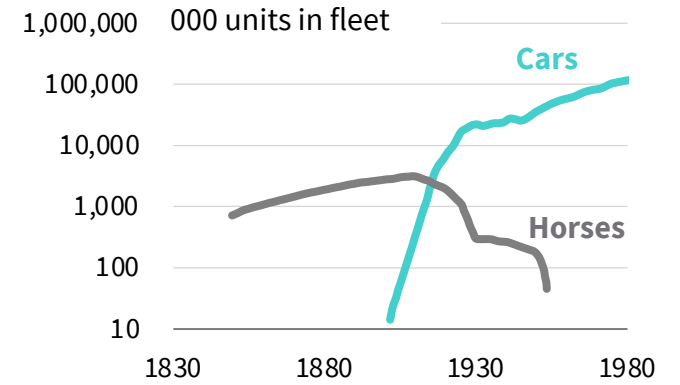
**Industry:** Cast iron to steel



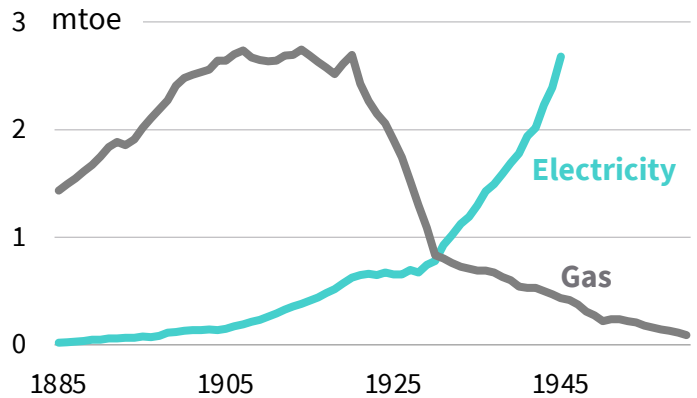
**Ships:** Sailing ships to steamships



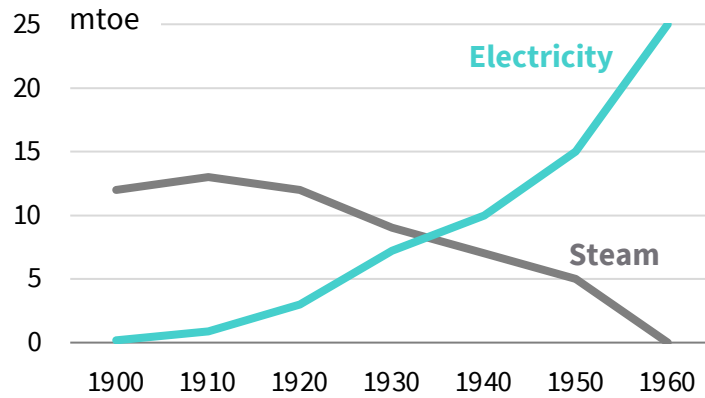
**Land transport:** Horses to cars



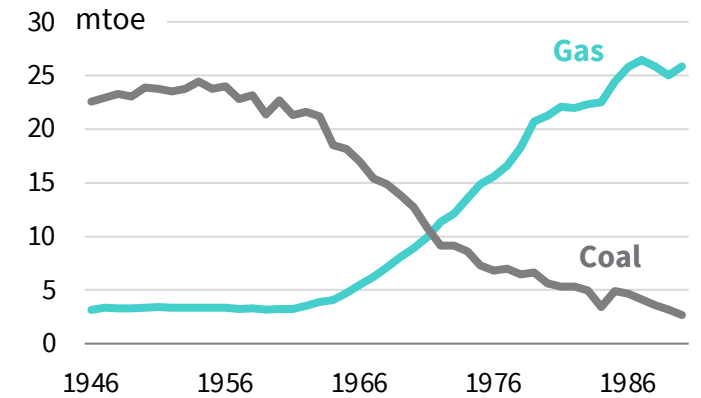
**Lighting:** Gas to electricity



**Power:** Steam to electricity



**Heat:** Coal to gas



Source: Perez, Fouquet, Nakicenovic, Mitchell; Note: all UK charts except horses to cars (US).

# Topics

Two visions for the energy future

The cleantech story so far

The drivers of continued change

The shape of things to come

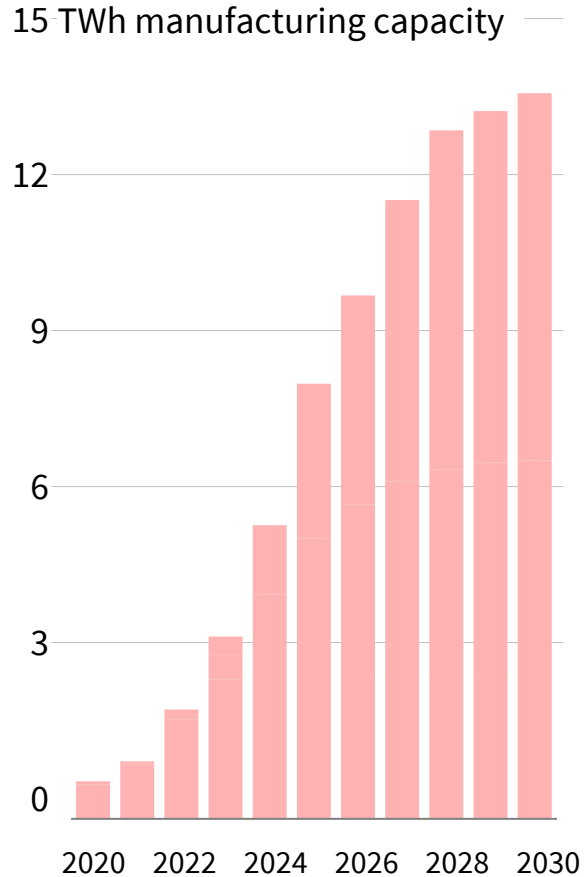
Implications



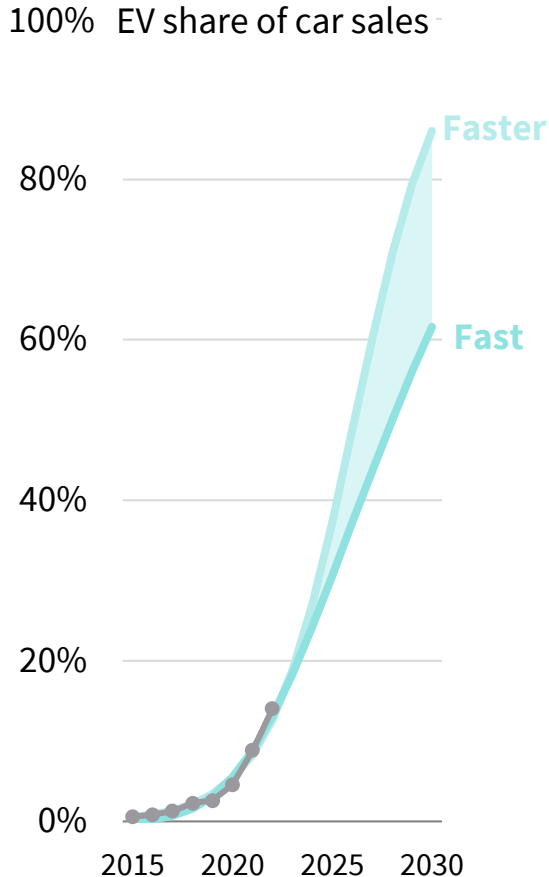
# The 2020s are the pivotal decade

You snooze, you lose

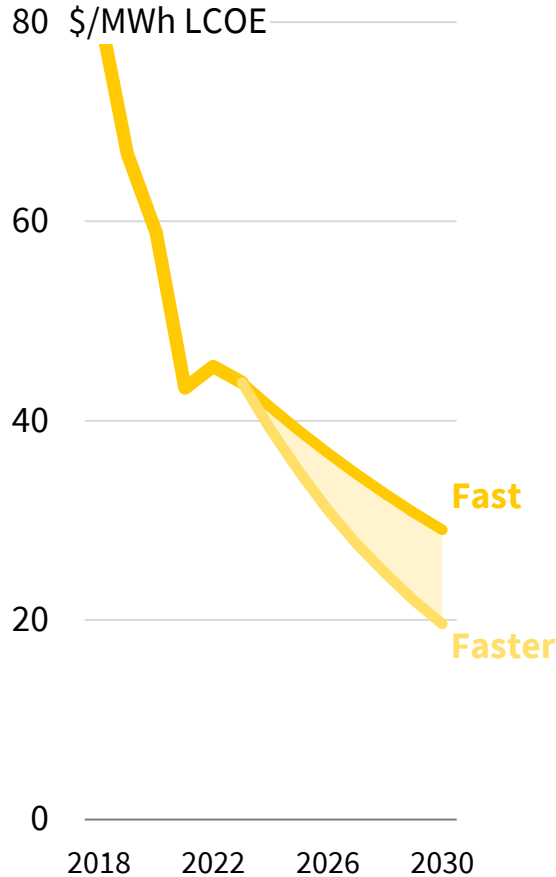
**Manufacturing capacity is built:** Batteries



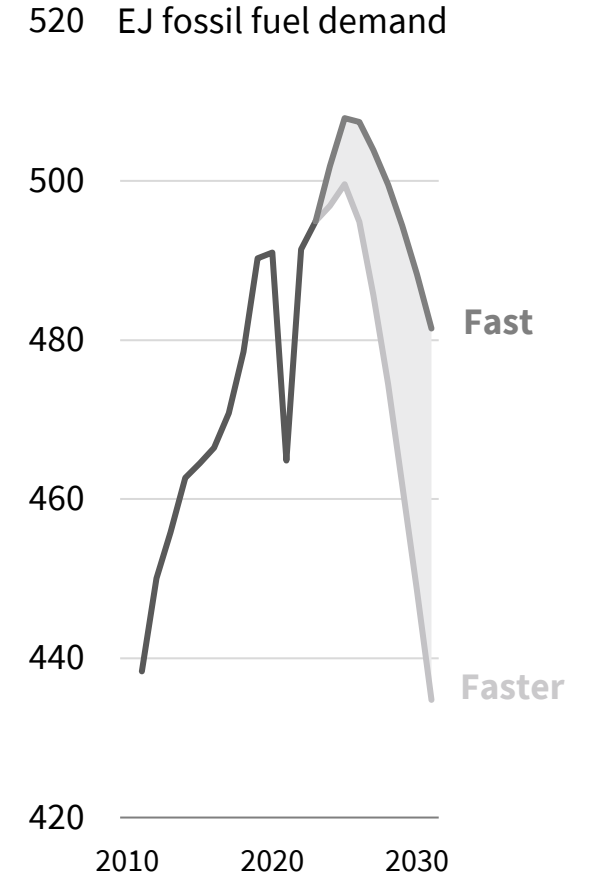
**Cleantech goes up the steep part of the S-curve:** EV



**Renewables get too cheap to resist:** Solar



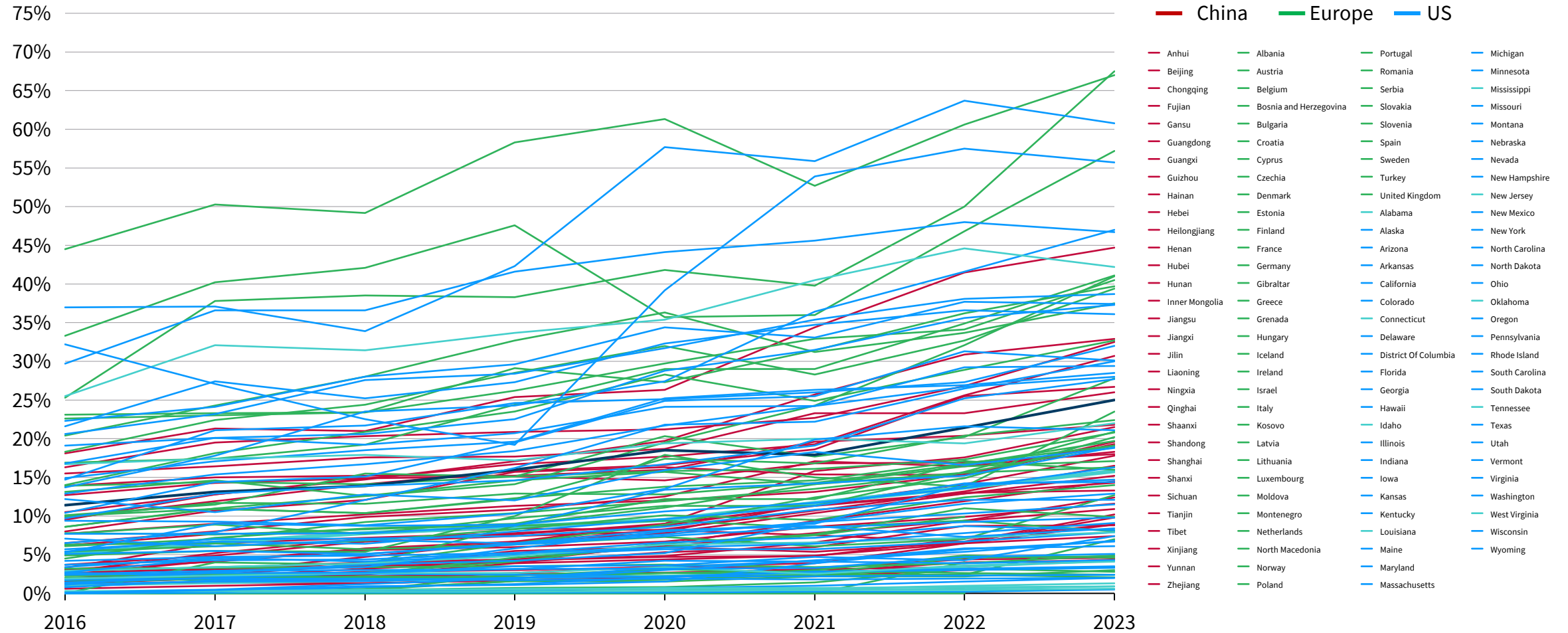
**Fossil fuel demand enters terminal decline**



# Find the signal in the noise

And ride the renewable wave

Share of generation from renewables<sup>1</sup>, %GWh



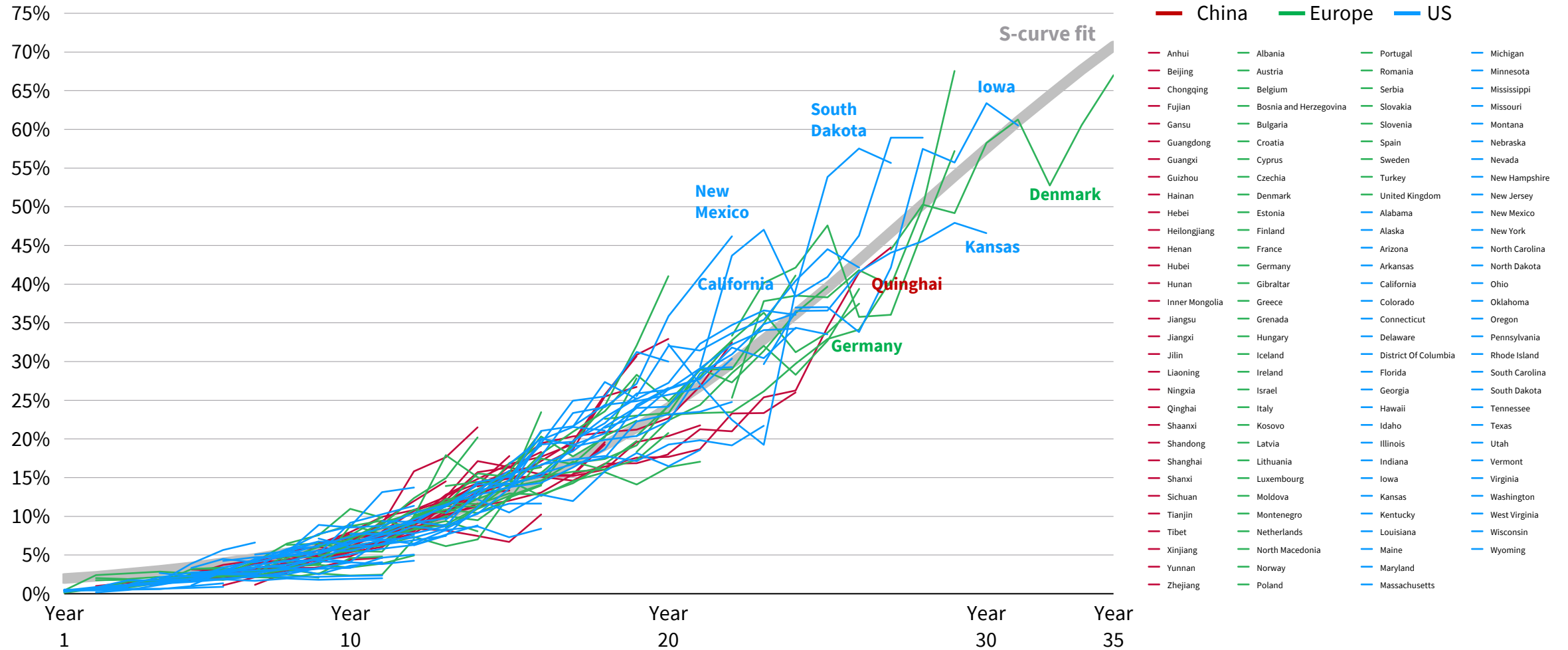
1. Offset by number of years to maximize overlap; Y1 means a different year for each region.

Source: 2013-2023 National Electricity Industry Statistics Bulletin; China electricity council; ENSTO-E; EIA

# Find the signal in the noise

And ride the renewable wave

Share of generation from renewables<sup>1</sup>, %GWh



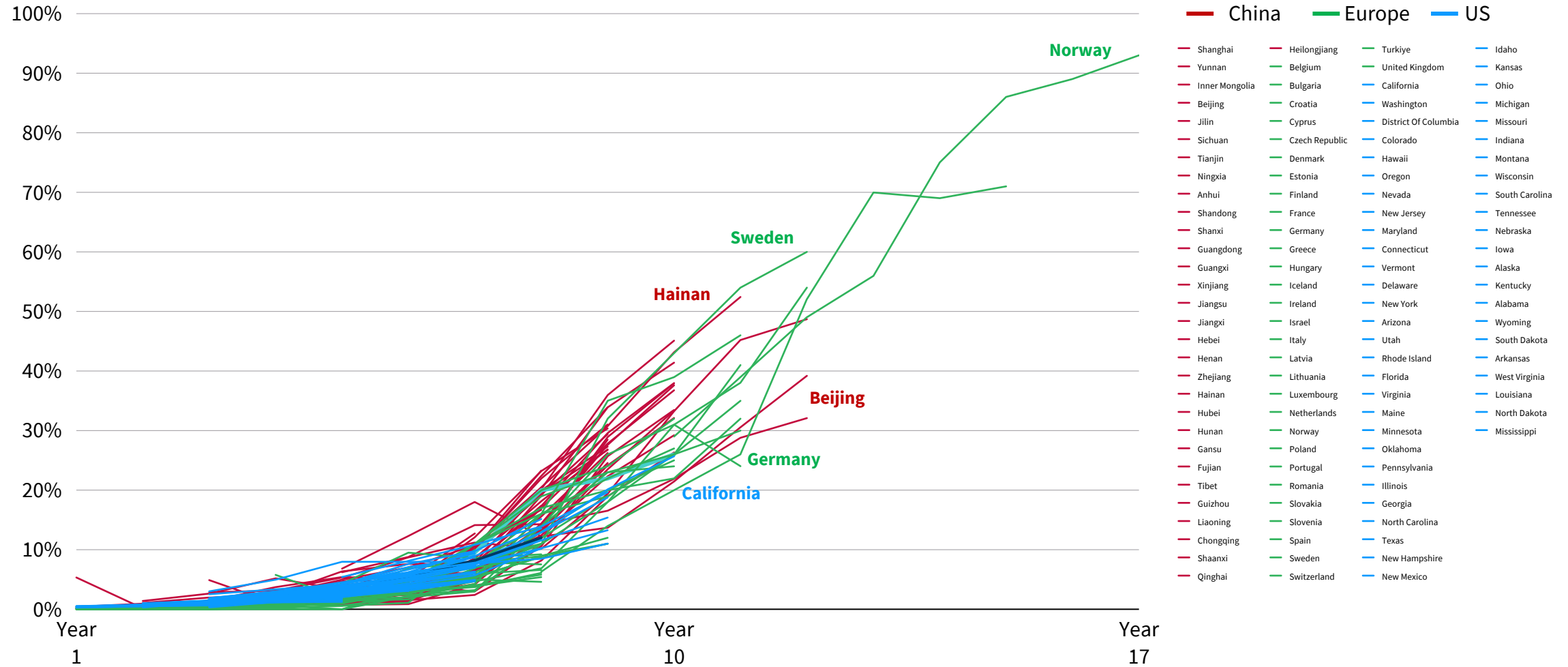
1. Offset by number of years to maximize overlap; "year 1" means a different year for each region.

Source: 2013-2023 National Electricity Industry Statistics Bulletin; China electricity council; ENSTO-E; EIA

# EV growth also follows an S-curve

Offset region uptake data shows a clear S-curve trend across China, Europe and the US

Share of sales from EV <sup>1</sup>, %GWh

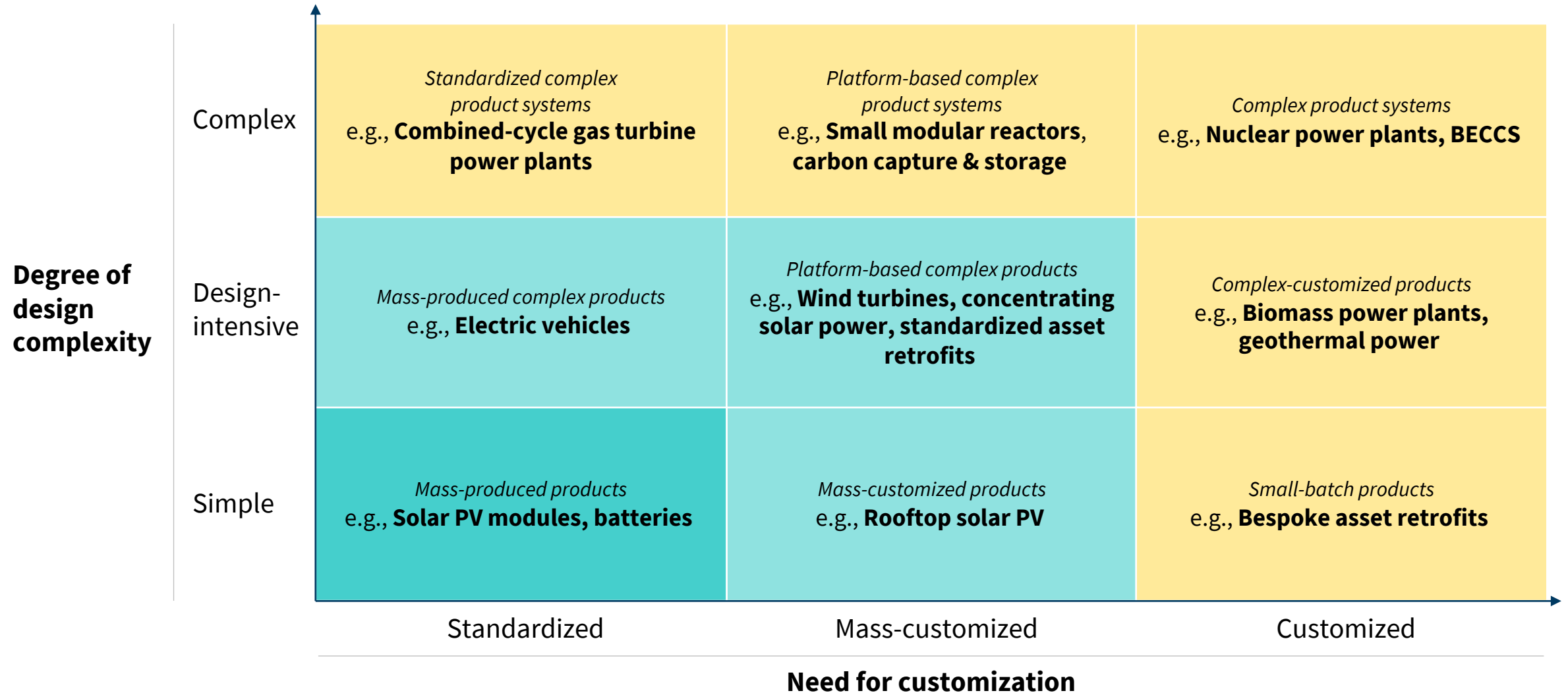


1. Offset by number of years to maximize overlap; Y1 means a different year for each region.

Source: 2013-2023 National Electricity Industry Statistics Bulletin; China electricity council; ENSTO-E; EIA

# Pay close attention to the small, modular technologies

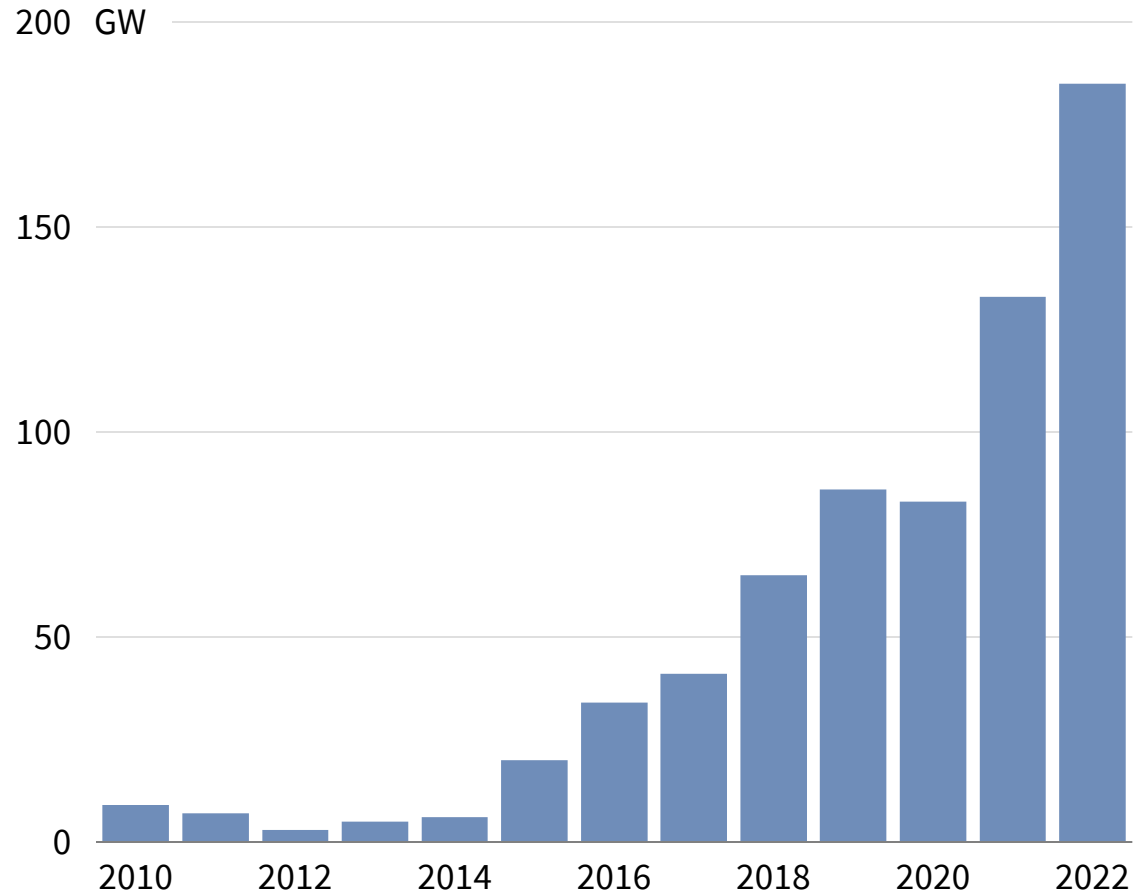
Focus on modular technologies with steep learning curves; avoid expensive and hard-to-deploy technologies



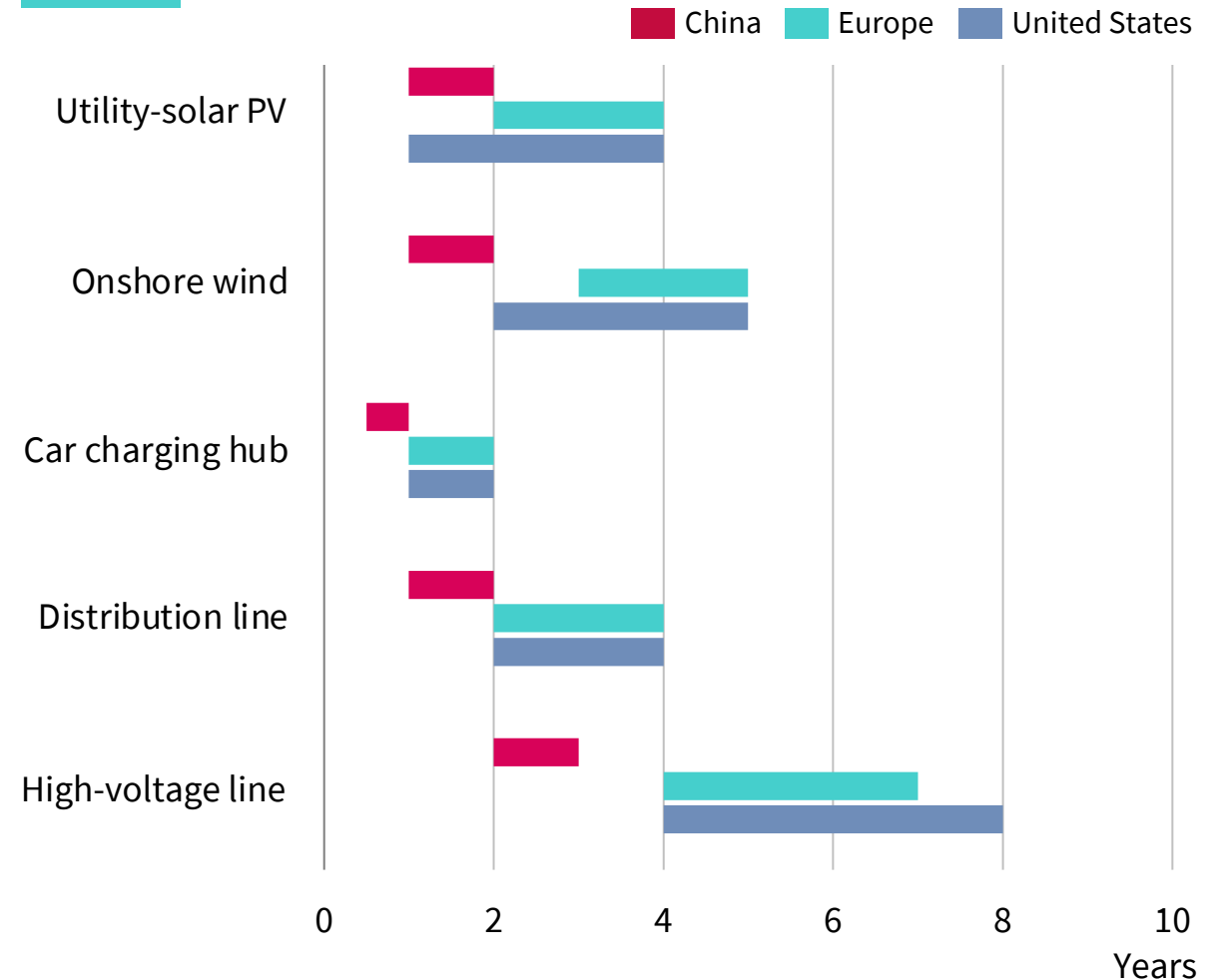
# Build, baby, build...

If you want to stay in the game, you need to deploy renewables and electrify end-use demand, and fast

## Connection queue growth in United States



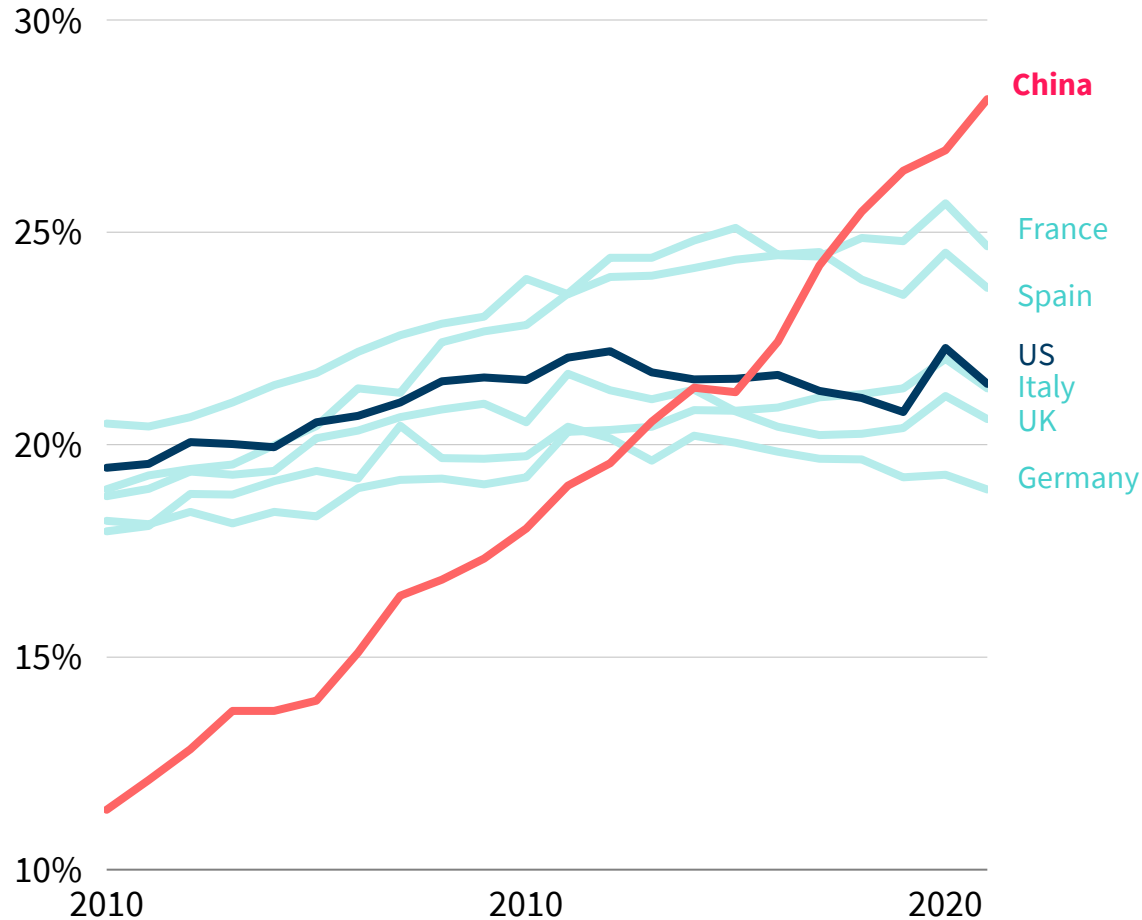
## Typical deployment time



# Speed up electrification

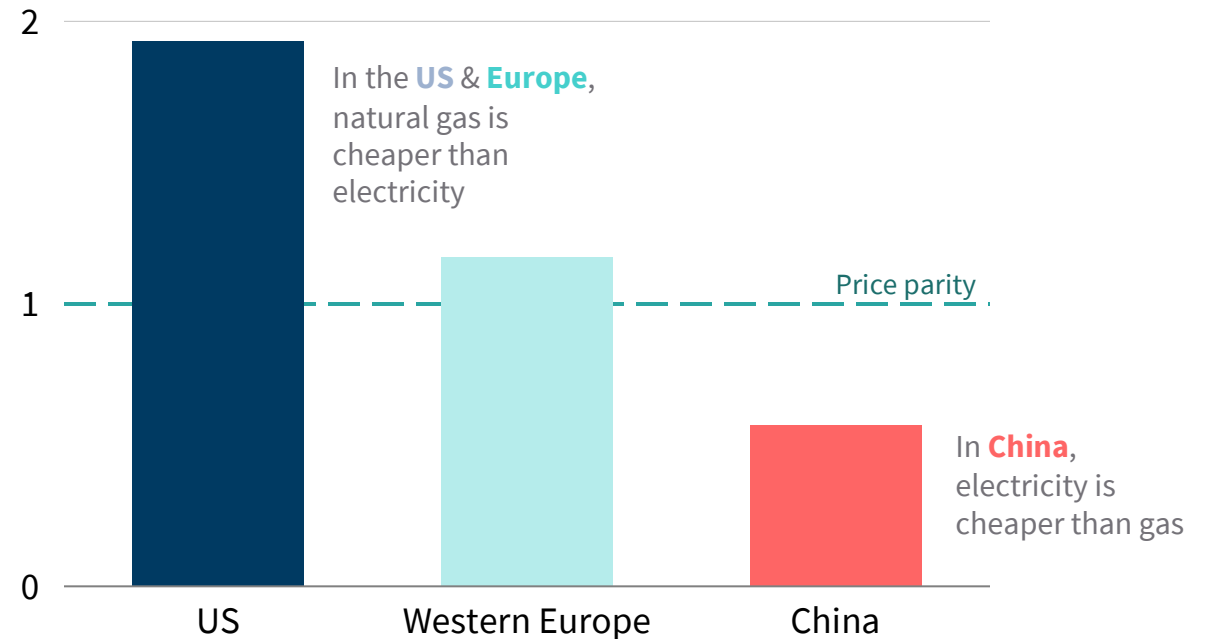
Redesign electricity markets to pass the low cost of renewables onto industry and households

## Electricity share of final energy



## Electricity multiple of natural gas prices in 2023

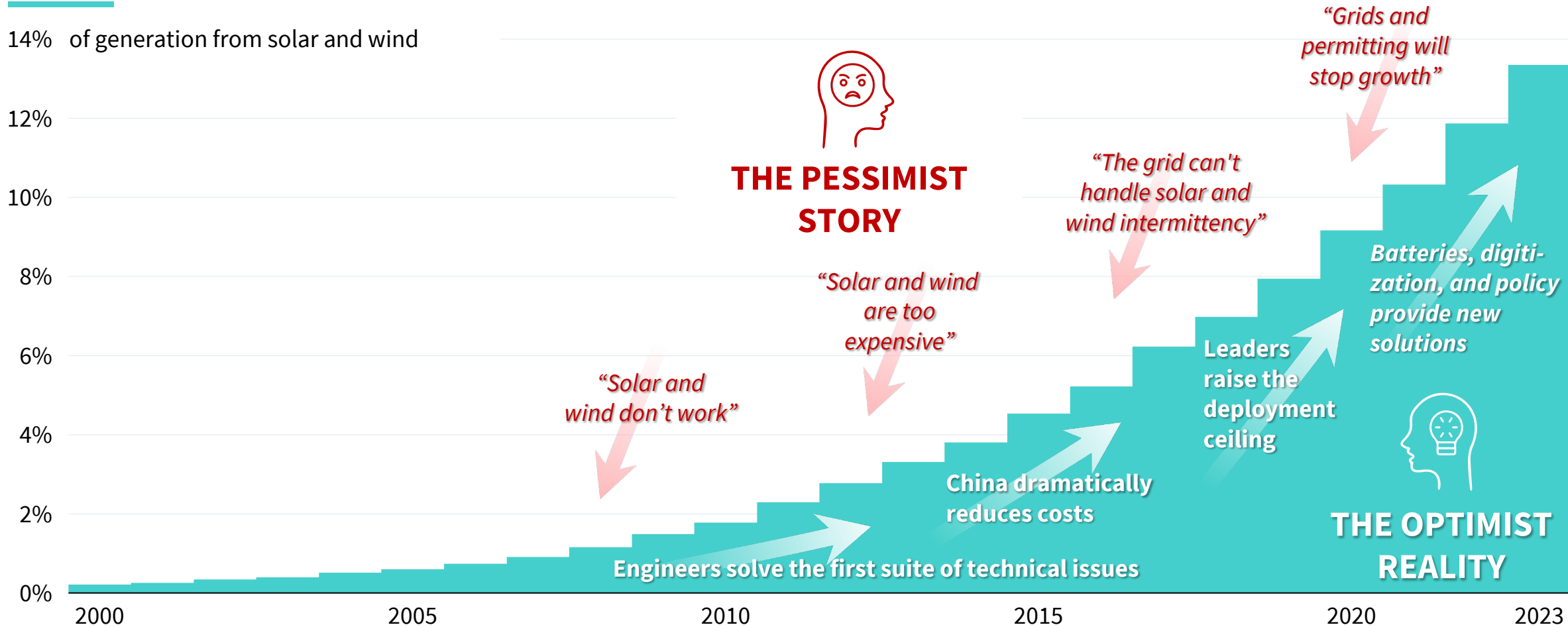
3 times higher electricity vs. efficiency-adjusted gas price



# Pessimists sound clever; optimists make money

Innovation beats bottlenecks, time and again

## Pessimist's and optimist's take on solar and wind uptake





## About RMI

RMI is an independent nonprofit, founded in 1982 as Rocky Mountain Institute, that transforms global energy systems through market-driven solutions to align with a 1.5°C future and secure a clean, prosperous, zero-carbon future for all. We work in the world's most critical geographies and engage businesses, policymakers, communities, and NGOs to identify and scale energy system interventions that will cut climate pollution at least 50 percent by 2030. RMI has offices in Basalt and Boulder, Colorado; New York City; Oakland, California; Washington, D.C.; Abuja, Nigeria; and Beijing.

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## Acknowledgments

*With thanks to: Amory Lovins, Hannah Ritchie, Joseph Zacune, Will Atkinson, Chiara Gulli, Laurens Speelman, Ita Kettleborough, and Harry Benham.*

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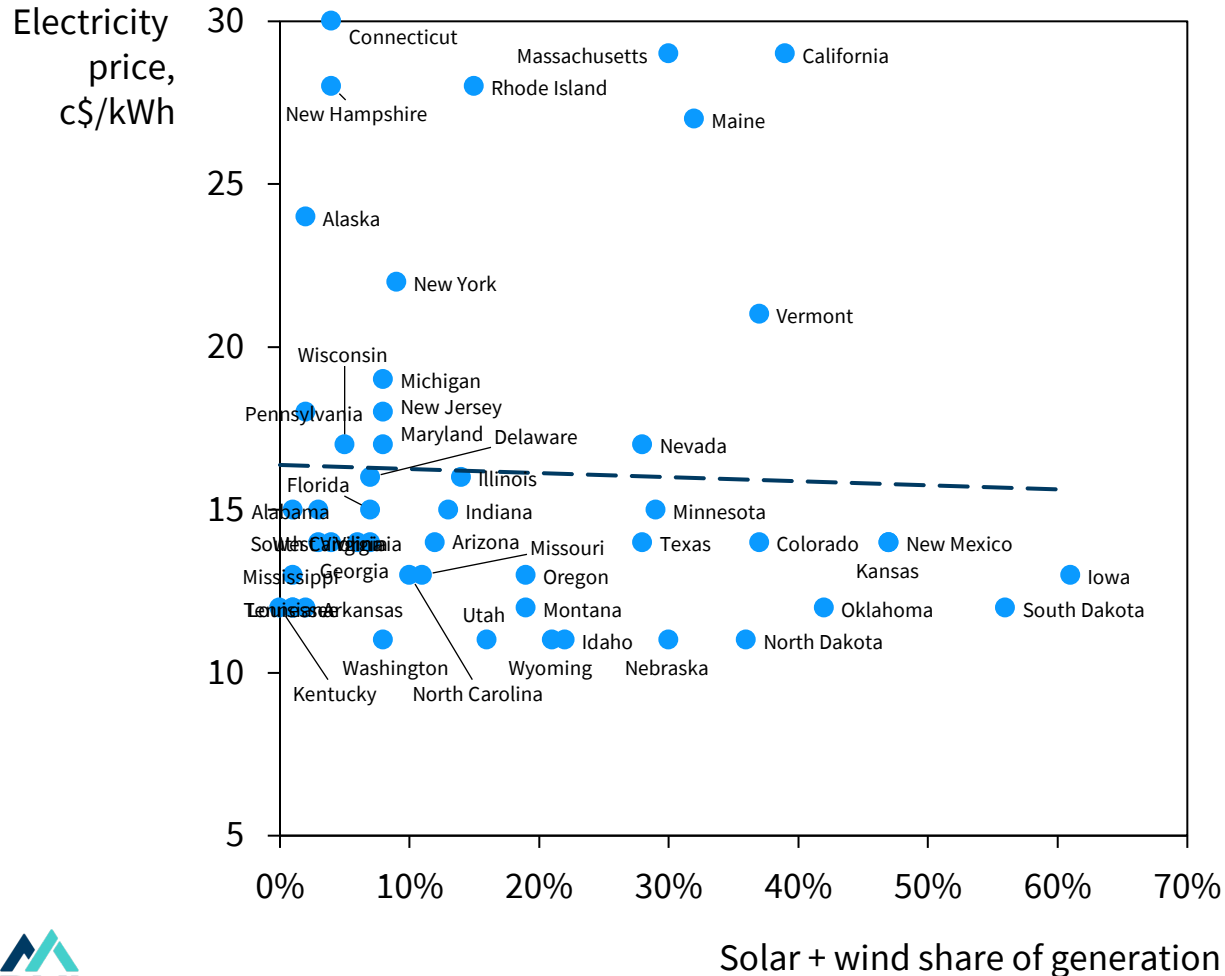


# BACKUP

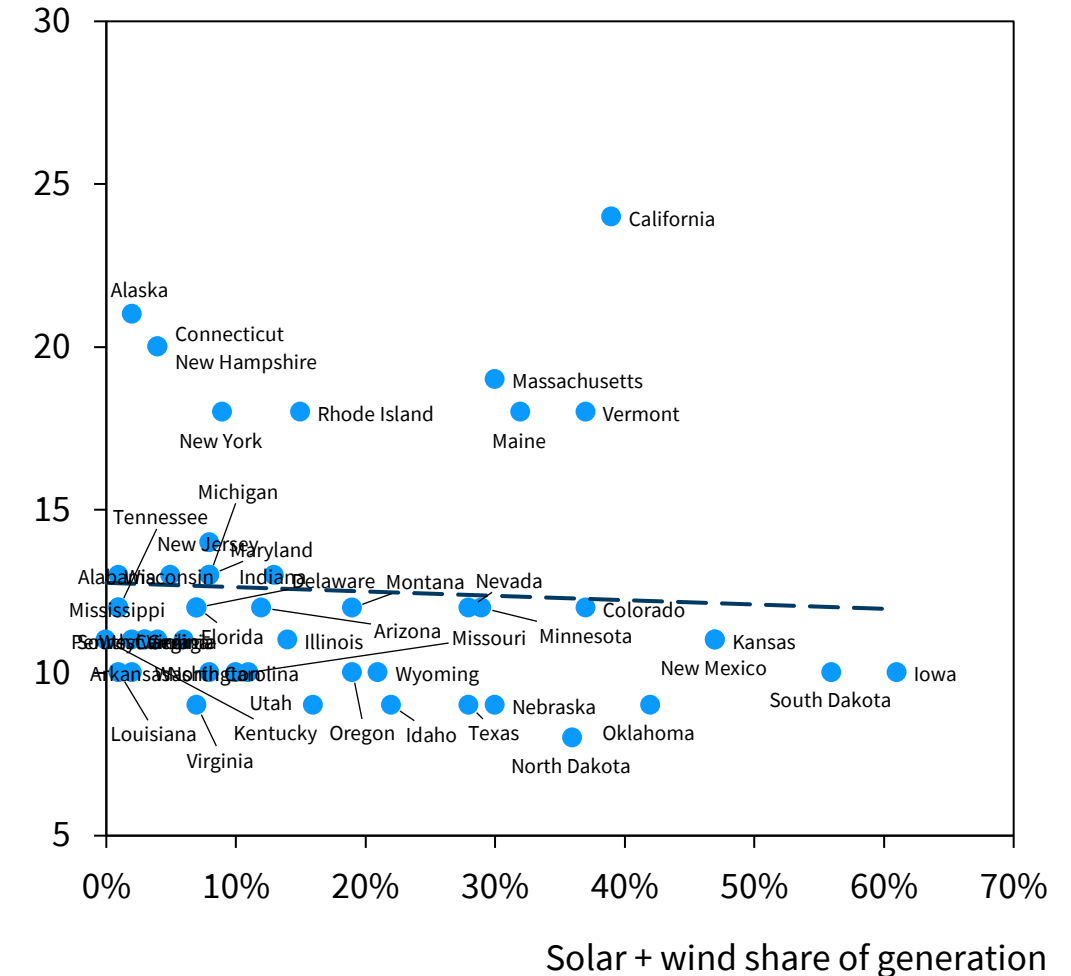
# More renewables does not mean higher prices

Across US states, wind and solar uptake does now correlate with higher electricity prices

## Residential



## Commercial

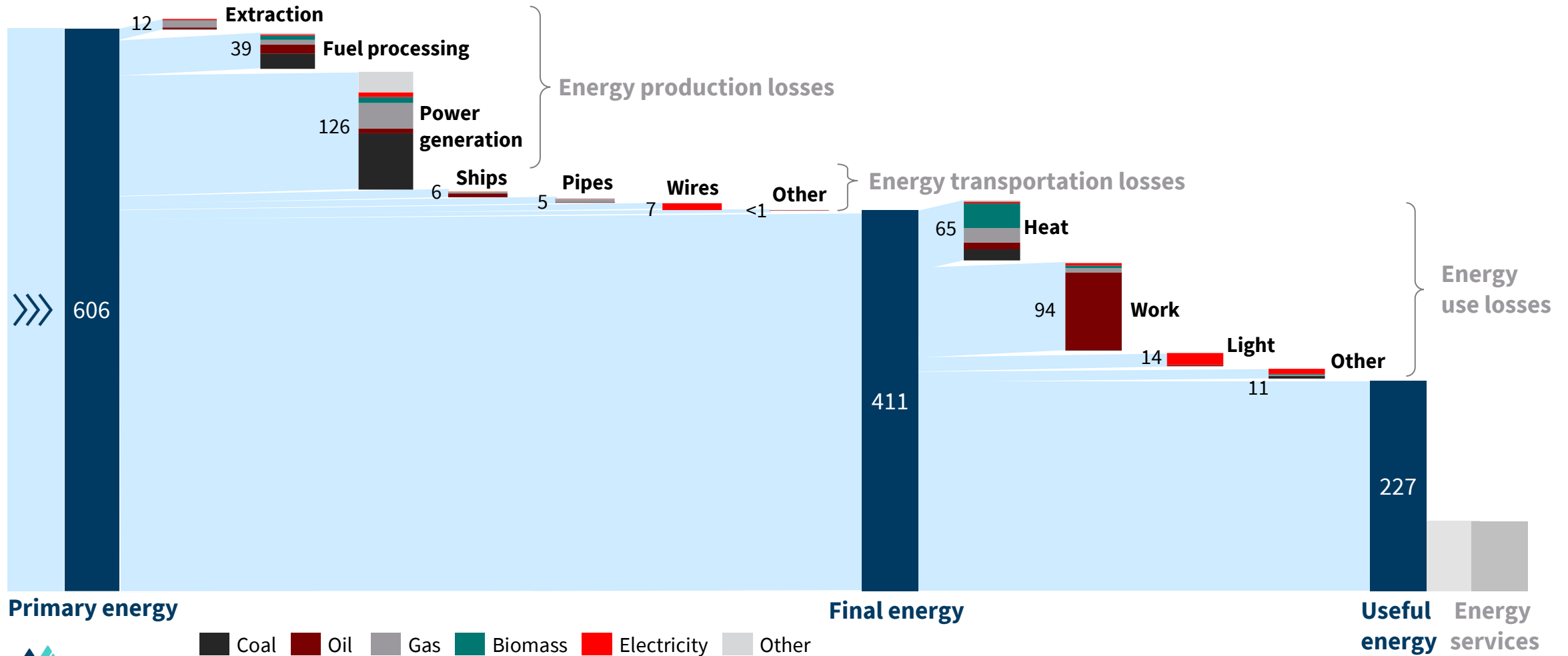


Source: EIA

# Fossil fuels are extremely inefficient

Two thirds of all fossil fuel primary energy is wasted in thermodynamic and system losses

Energy system flows, EJ, 2019

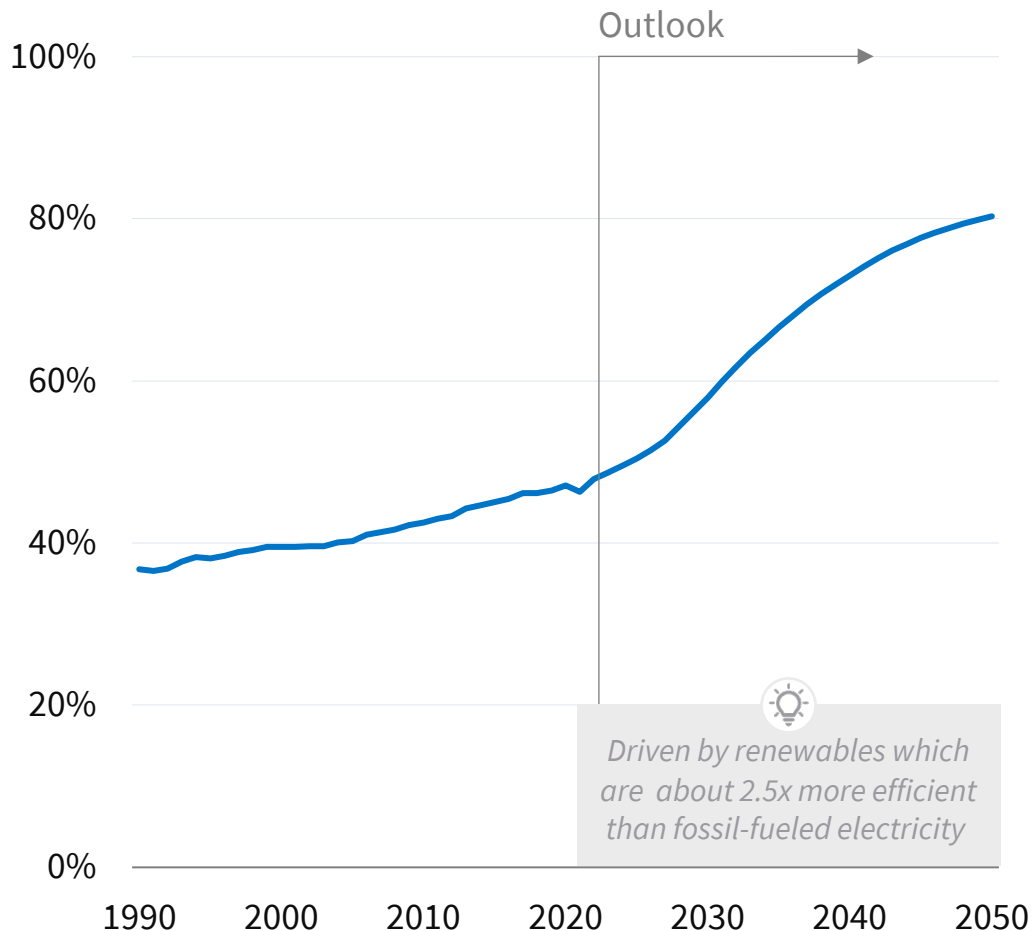


Sources: IEA, IIASA, RMI. For more see *The Incredible Inefficiency of the Fossil Fuel System*.

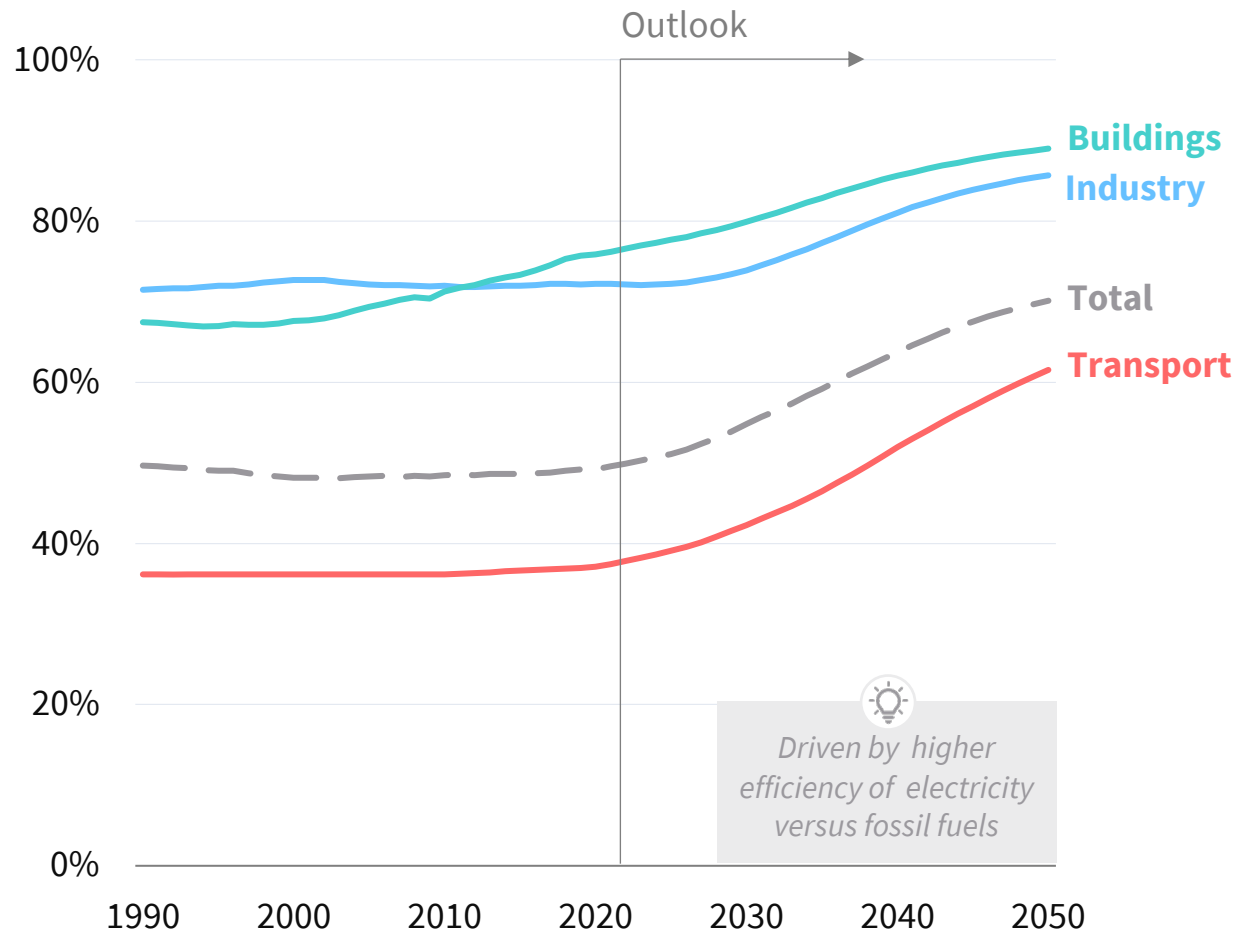
# Efficiency will be pulled up the S-curve

Faster cleantech deployment will speed up efficiency improvements

## Electricity generation efficiency



## End-sector efficiency

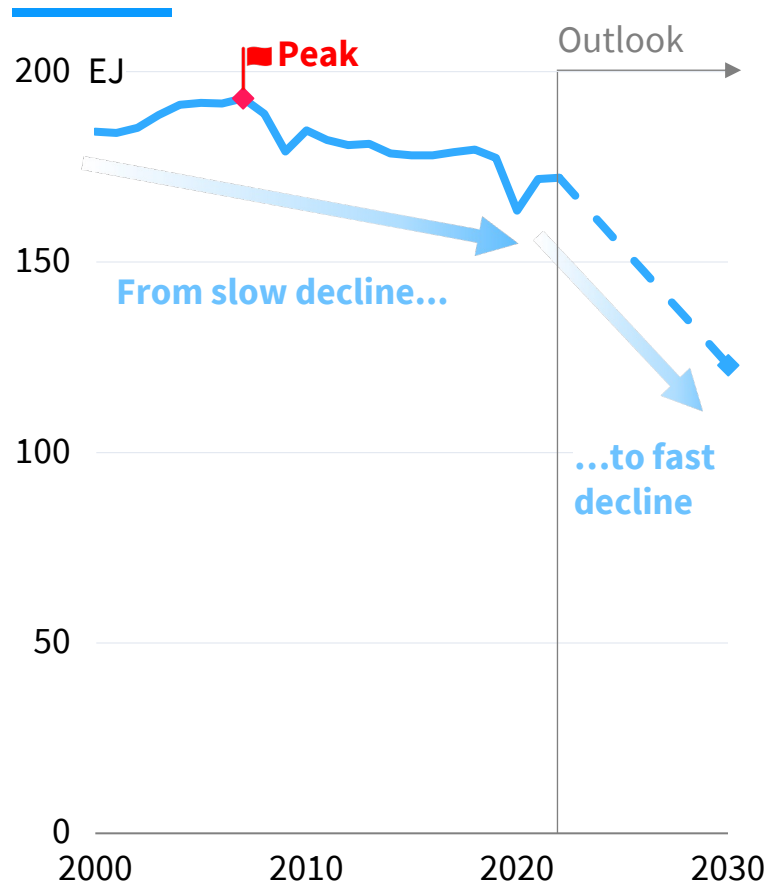


# China is the global pivot nation

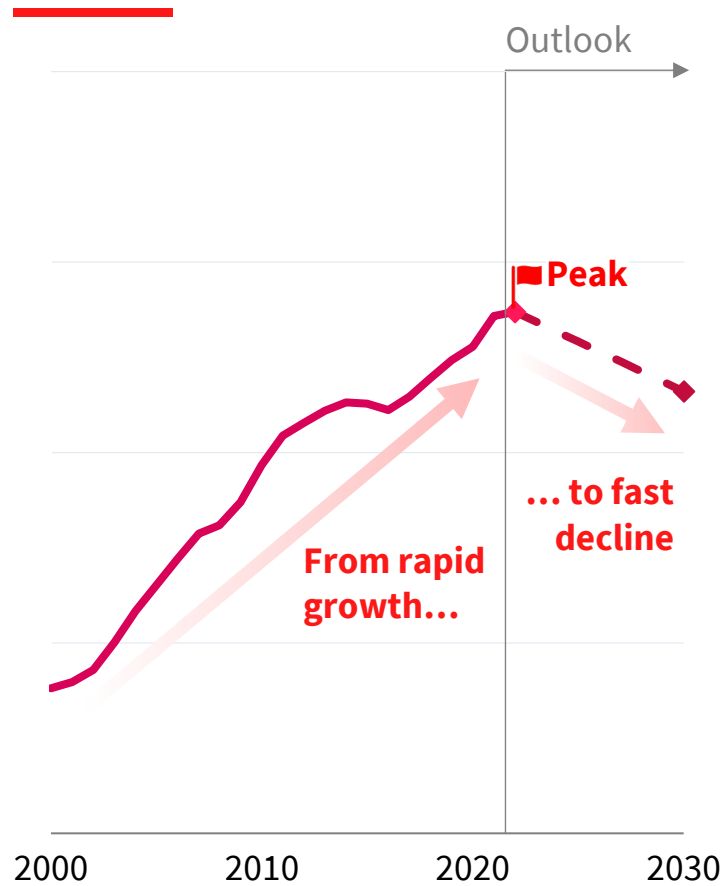
When China peaks, the world peaks

## Primary fossil fuel demand by region

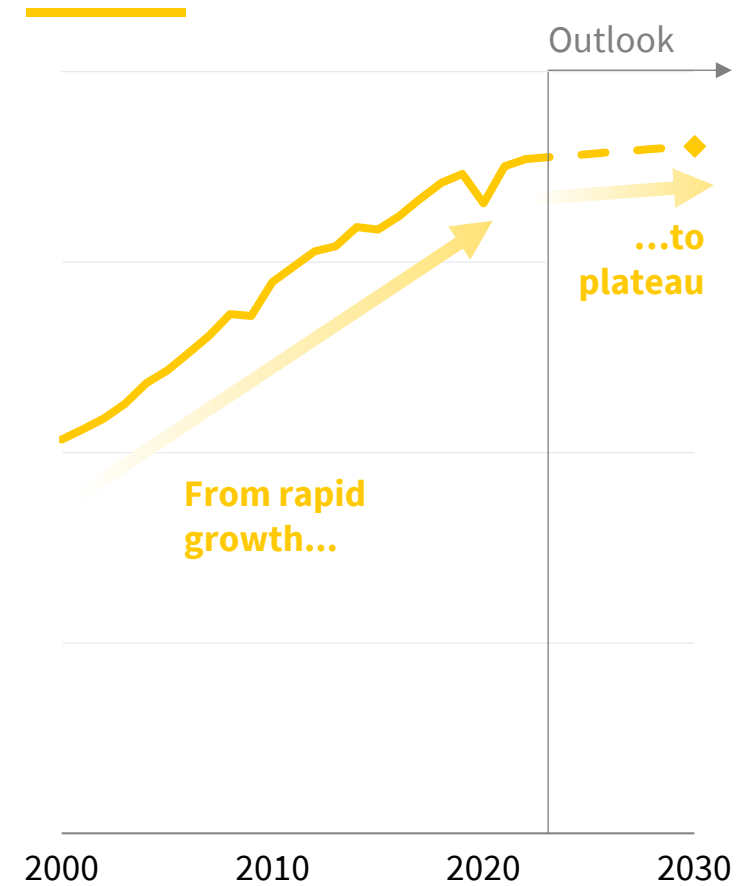
### OECD



### China



### Global South

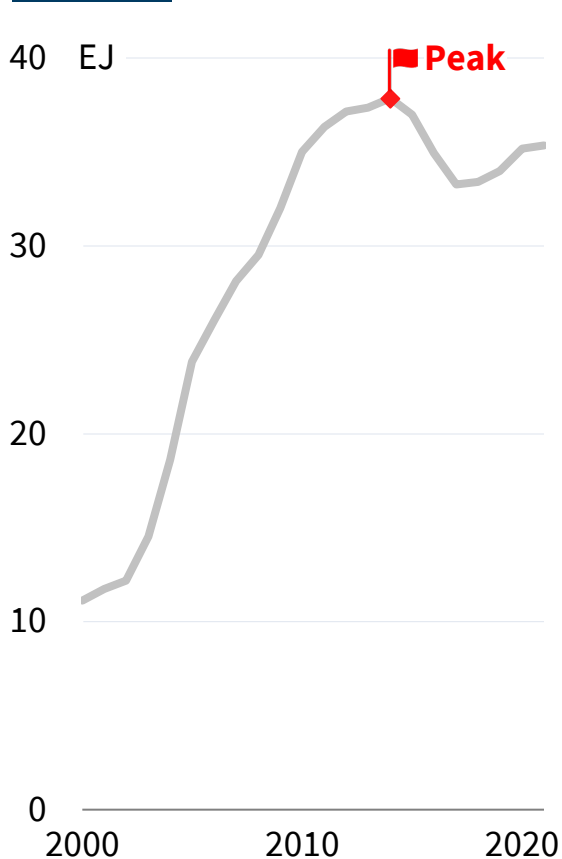


# Fossil fuel demand is peaking across the Chinese system

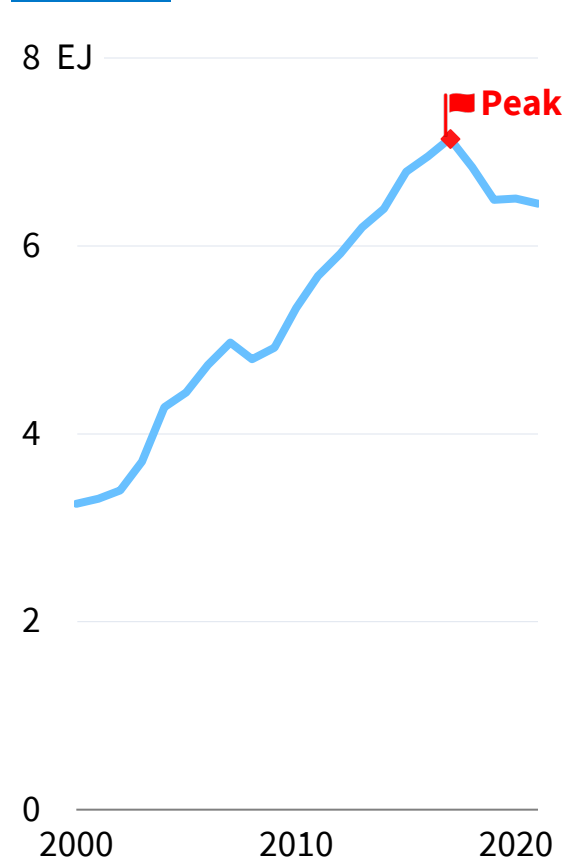
Peaks in industry and buildings are behind us, electricity peaked in 2023, and transport is coming soon

## Peaking behind us

### Fossil fuels in industry

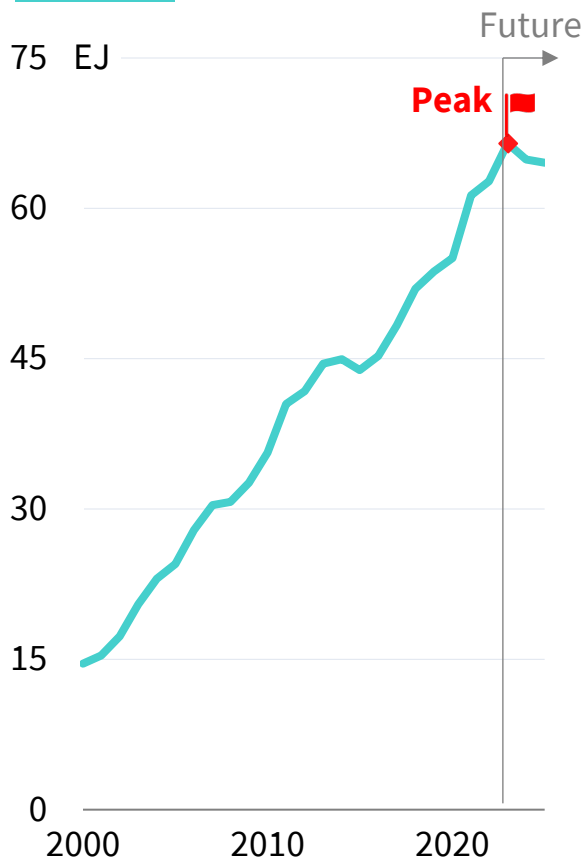


### Fossil fuels in buildings



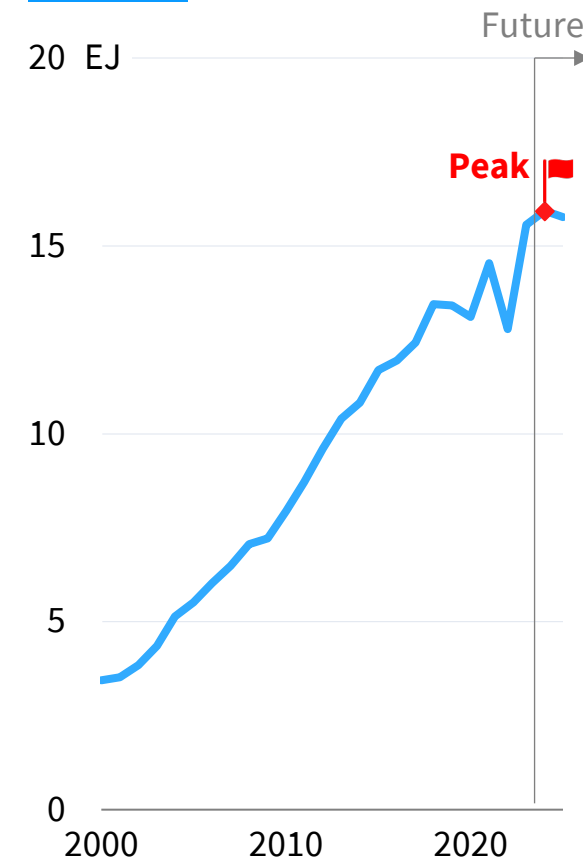
## Peaking now

### Fossil fuels in electricity



## Peaking shortly

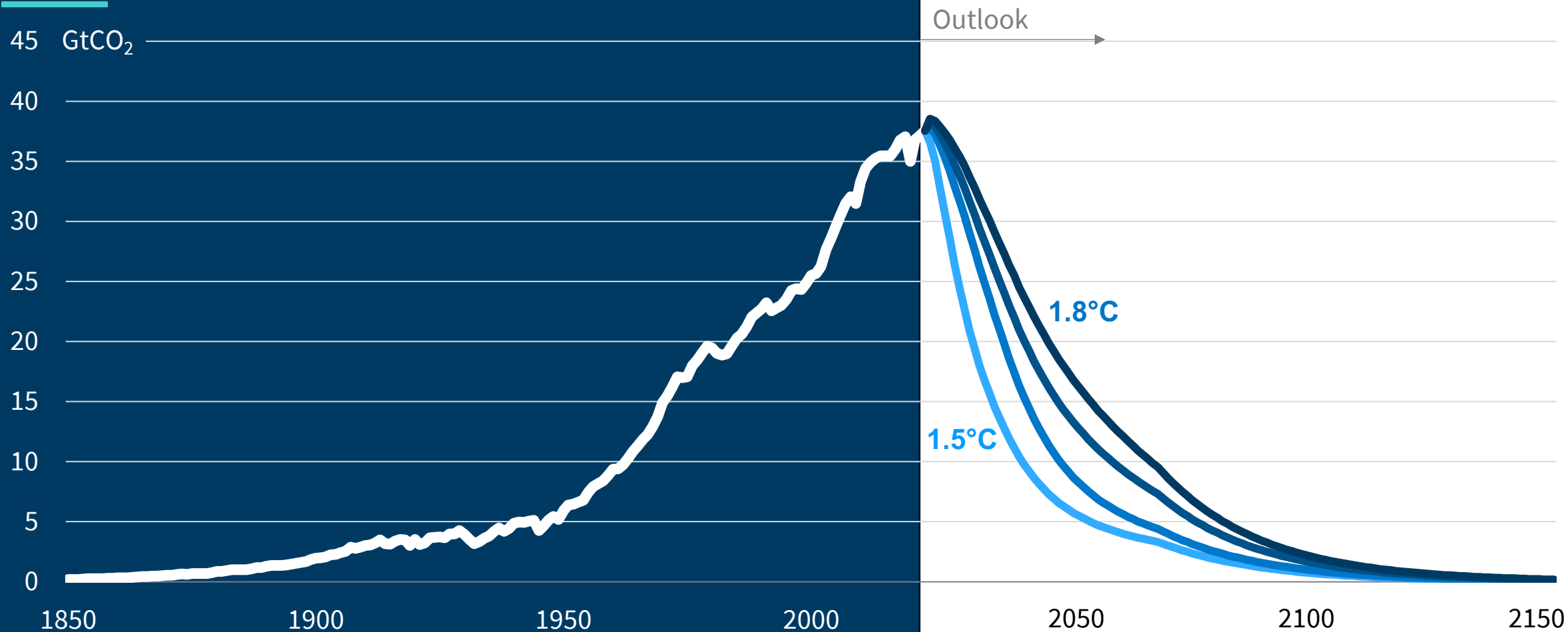
### Fossil fuels in transport




# Paris is feasible

This is the pivot decade from growth to decline

## Global CO<sub>2</sub> emissions from energy



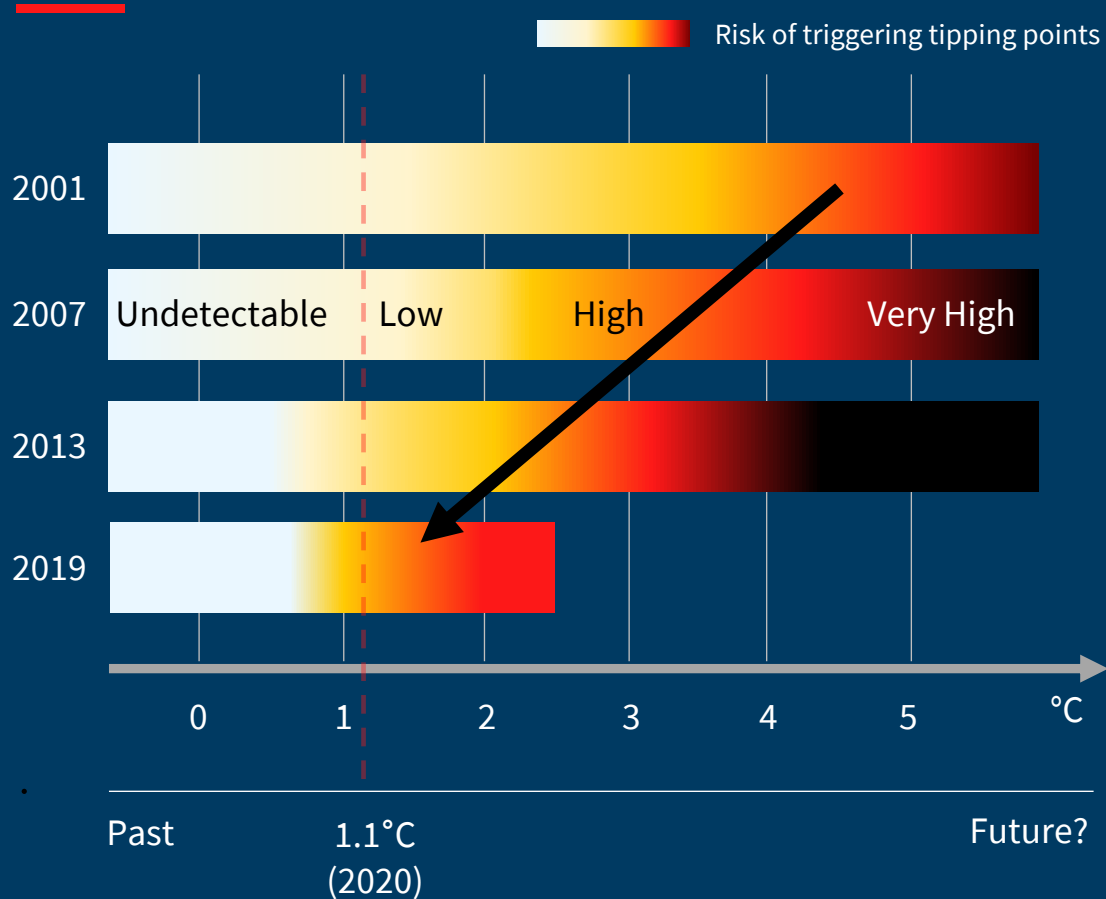
 Source: Global Carbon Project, OWID (1850-2023), Rystad Energy to 2023-2070; RMI illustrative onwards. Paris here means the goal of the 2015 Paris Agreement to keep global warming well below 2°C.



# We are in a race between **climate** and **economic** tipping points

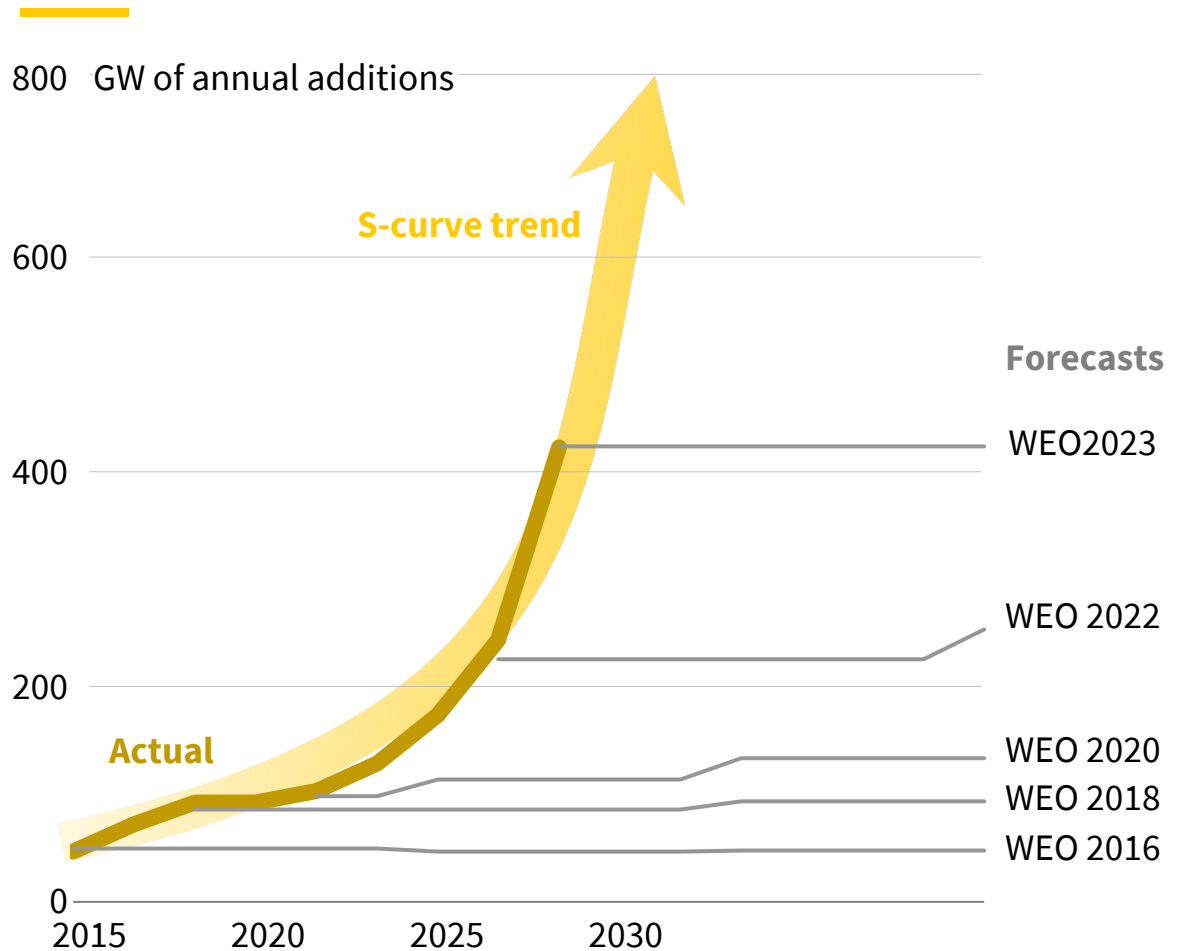
On the one hand, **climate** tipping points are coming faster than expected...

## Climate tipping points



...on the other hand, **climate solutions are scaling faster** than most analysts thought possible.

## Actual solar additions vs. consensus outlooks

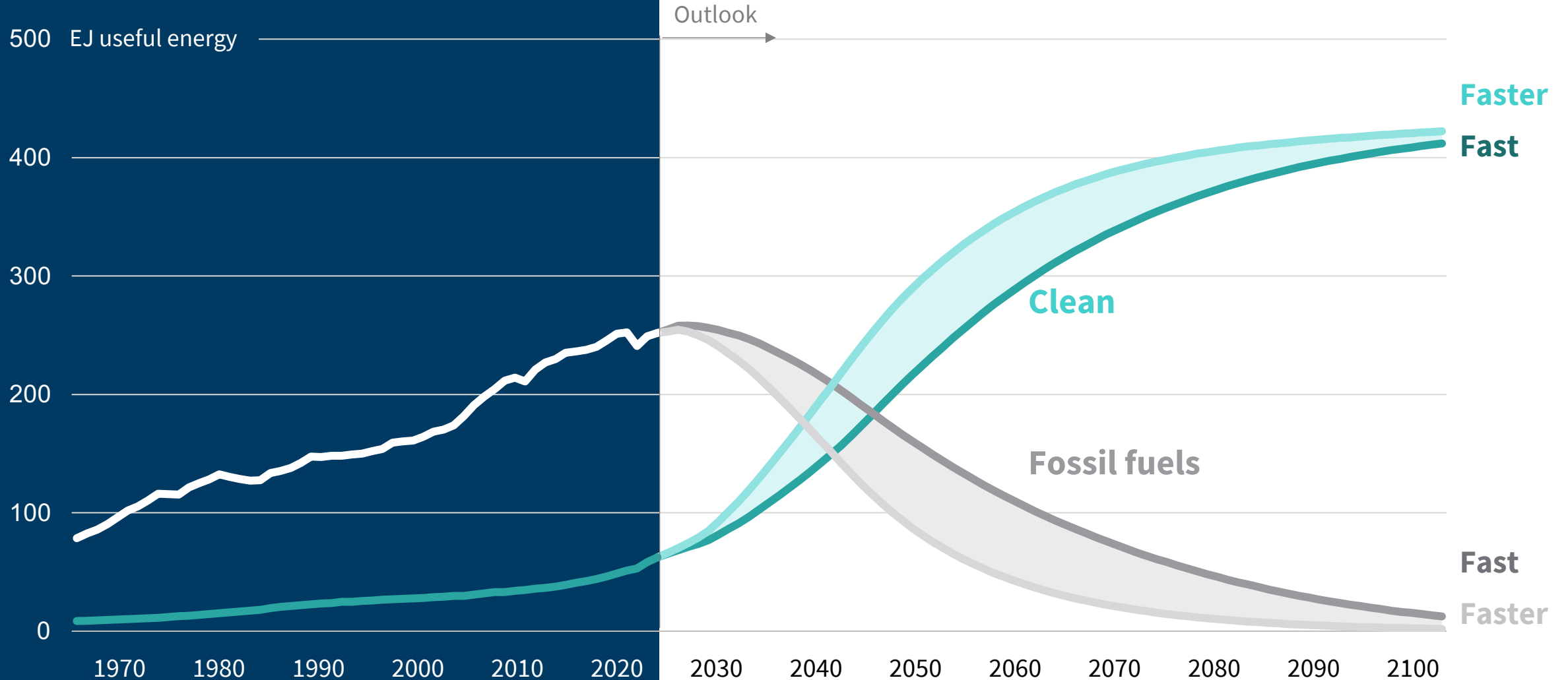


# Direction is inevitable,

There is both inevitability and agency.

# but speed is up to us

As time is short there is every reason to act.

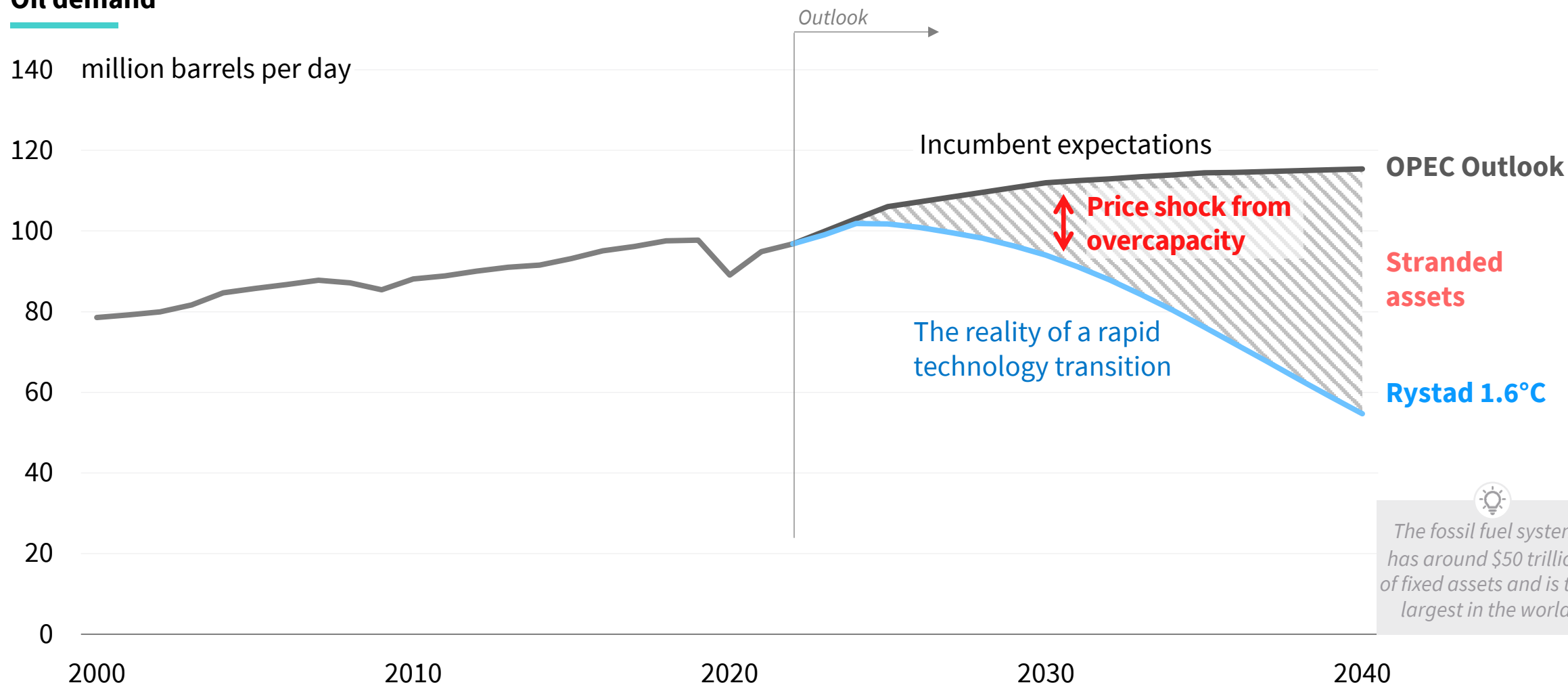



Source: Rystad Energy scenarios (1.6°C Faster, 1.8°C Fast).

# The fossil fuel system faces trillions in stranded assets

Assets get stranded at the top of the market, and disruption is driven by price changes

## Oil demand

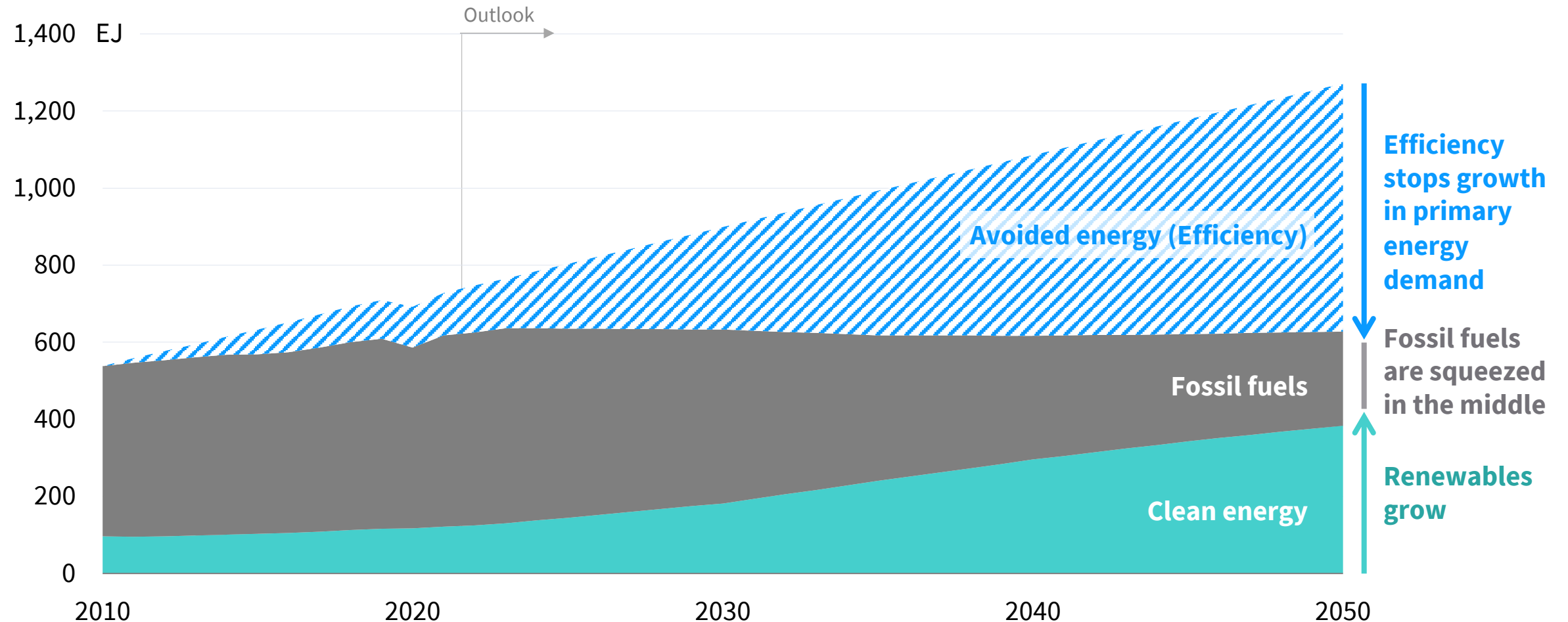


  
The fossil fuel system has around \$50 trillion of fixed assets and is the largest in the world

# Fossil fuel demand gets squeezed

The growth of cleantech and rising efficiency will squeeze out fossil fuel demand

## Primary energy supply

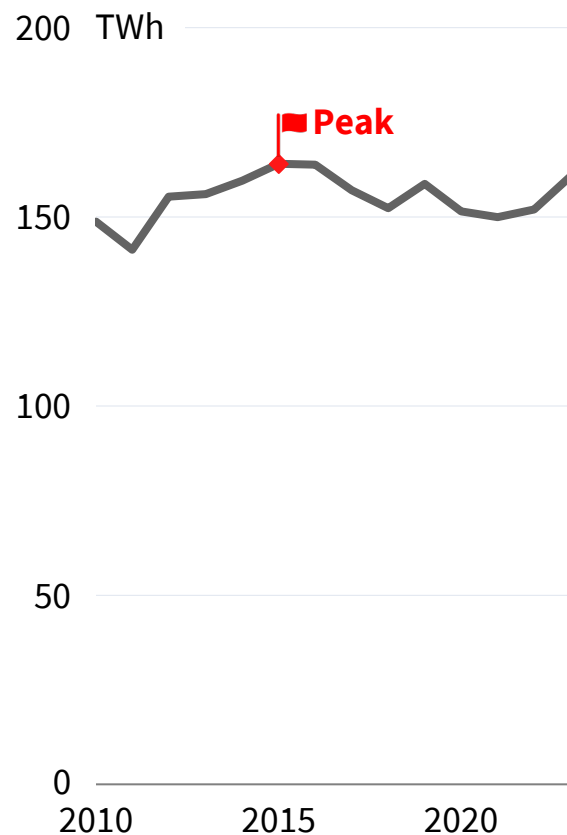


# The first fossil peaks in the Global South

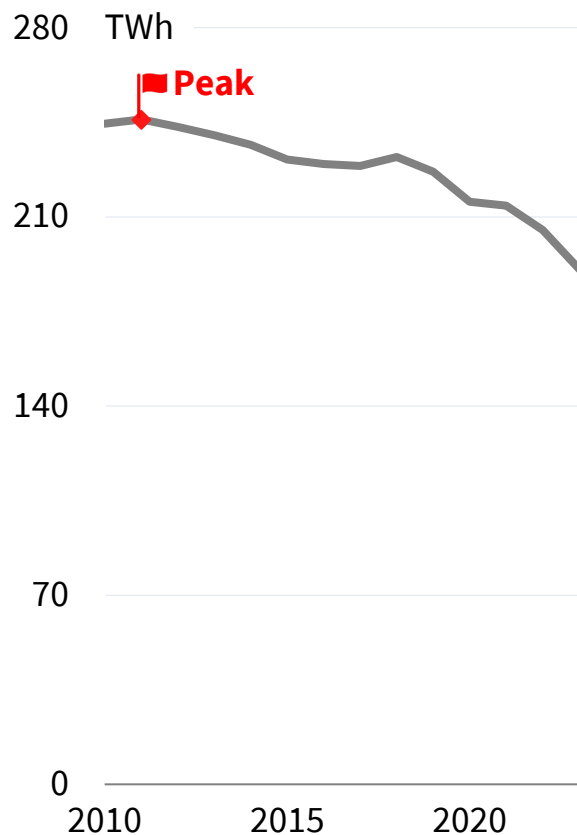
The Global South is not condemned to choose technologies the North is abandoning

## Fossil fuel generation

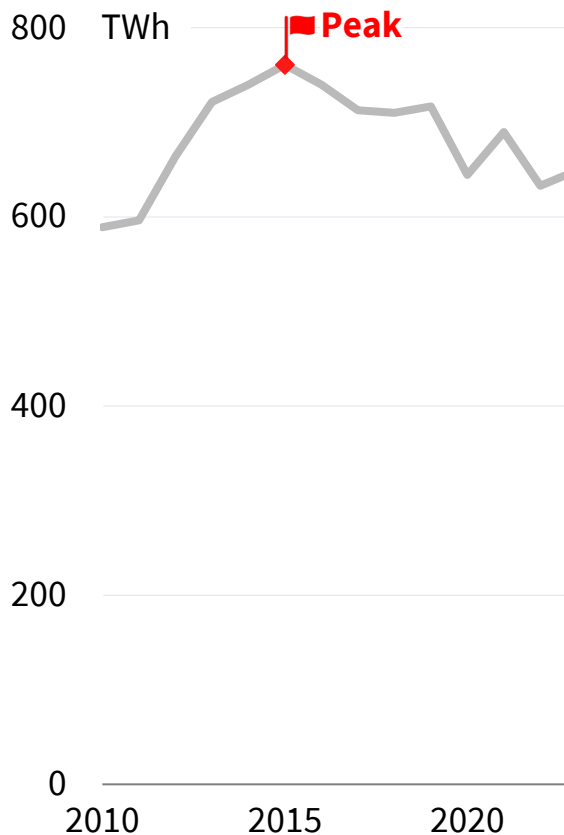
### Thailand



### South Africa

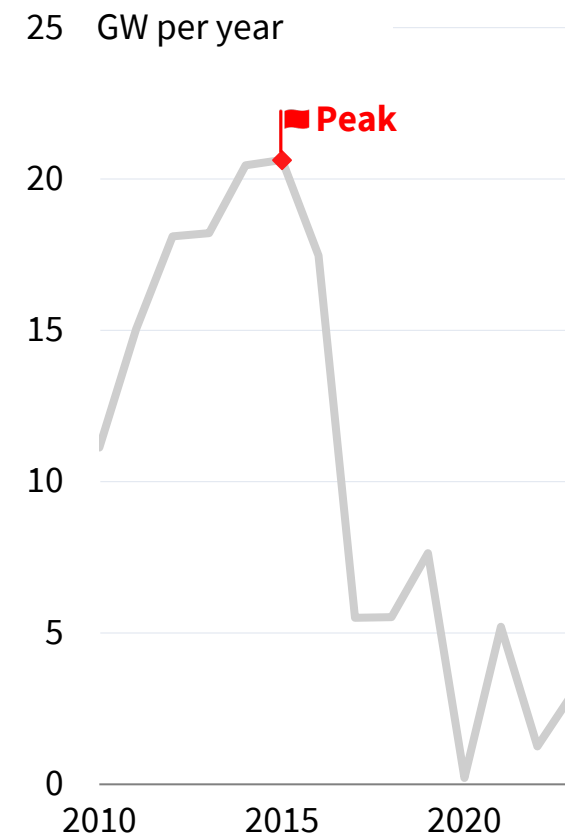


### Latin America



## Coal capacity additions

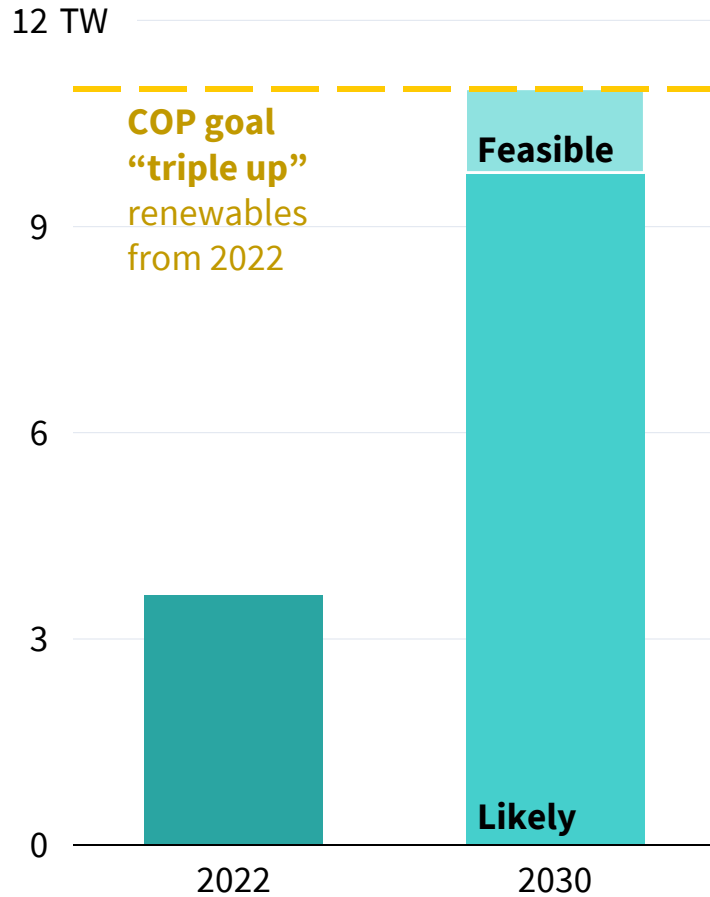
### India



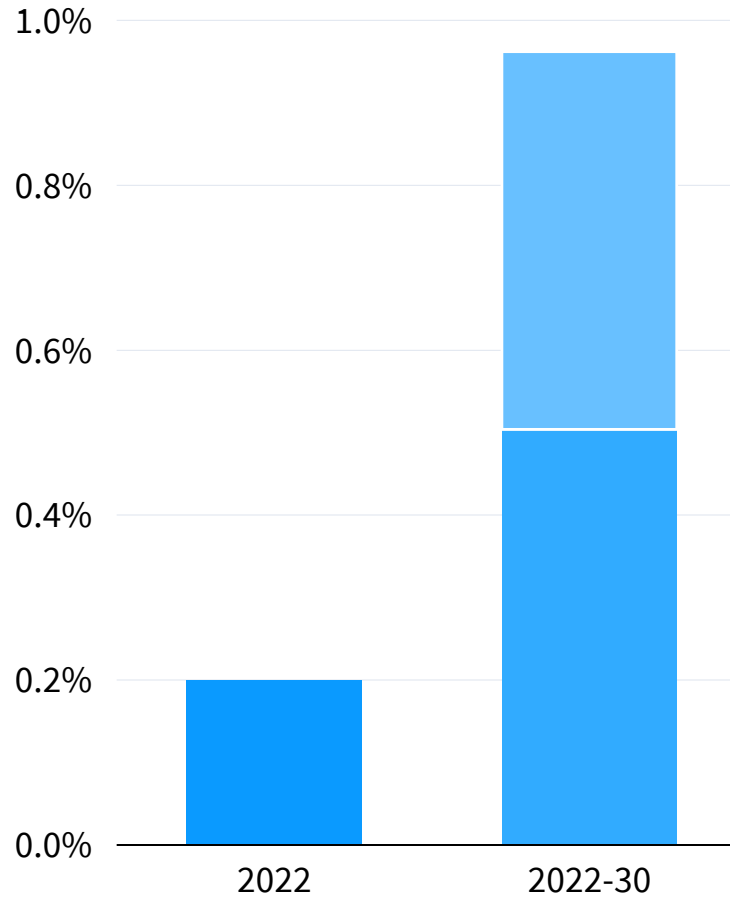
# Tripling renewables by 2030

S-curves suggest we will triple renewables, and more than double electrification and efficiency rates

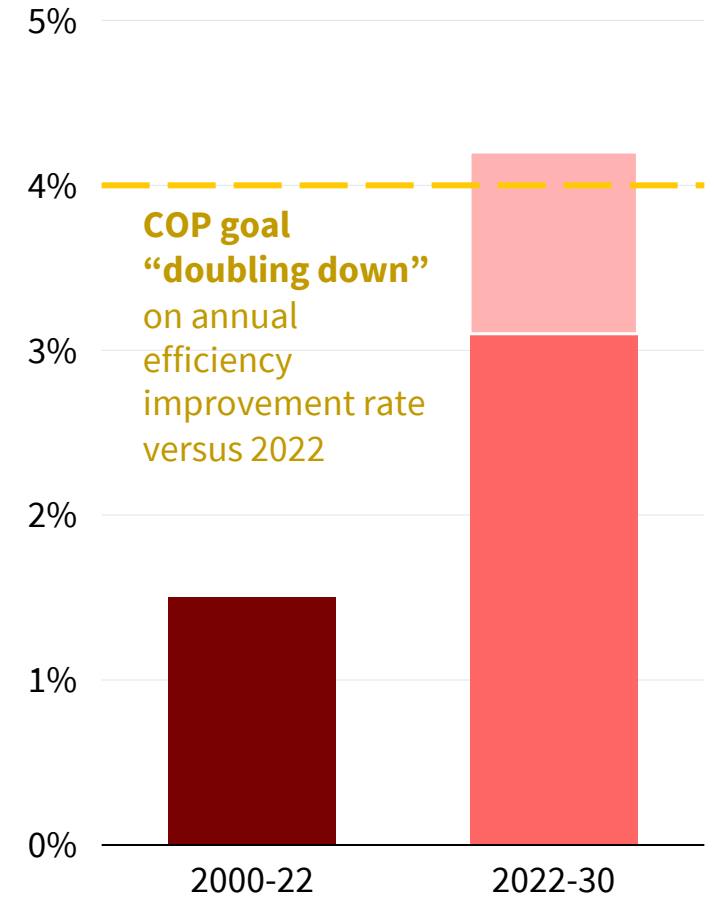
### Renewable capacity



### Annual rate of electrification



### Annual primary efficiency gains

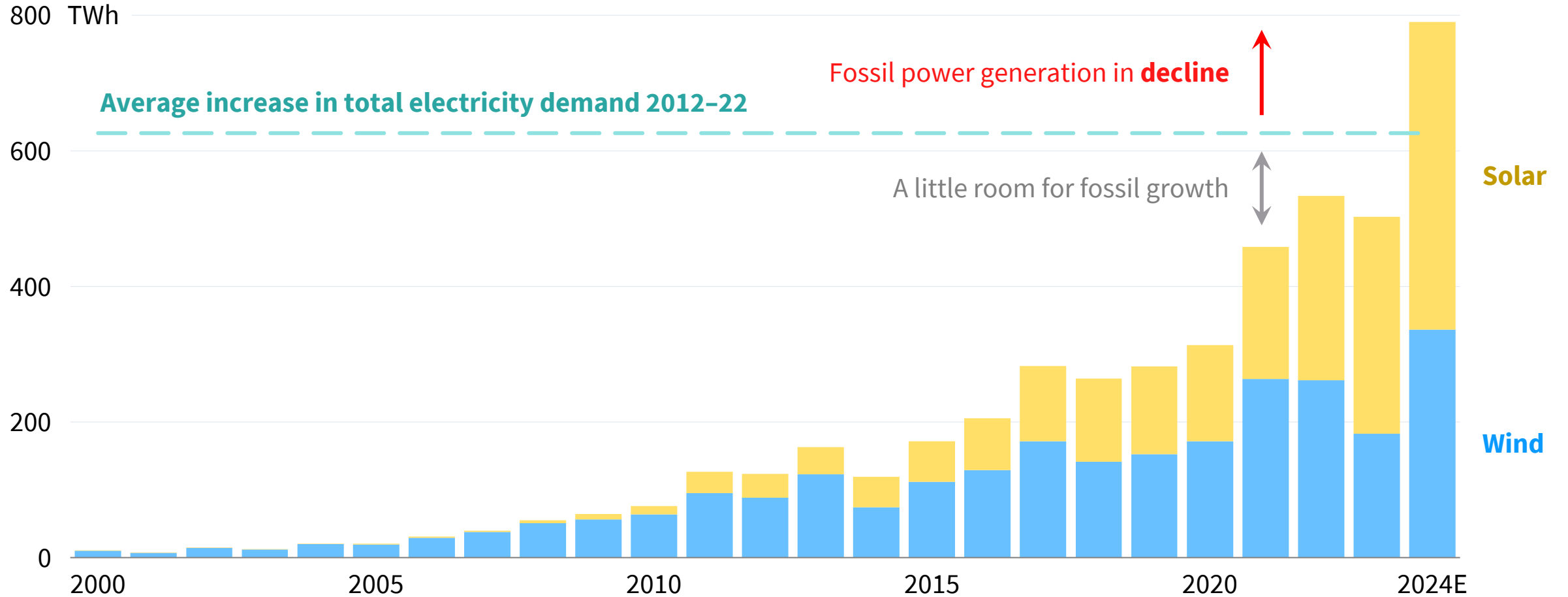


Source: IEA APS scenario as likely (Announced Pledges Scenario); NZE as feasible (net zero emissions).

# Peak fossil fuel demand in electricity

Solar and wind provided 500 out of 600 TWh of demand growth in 2023, and will break through average growth this year

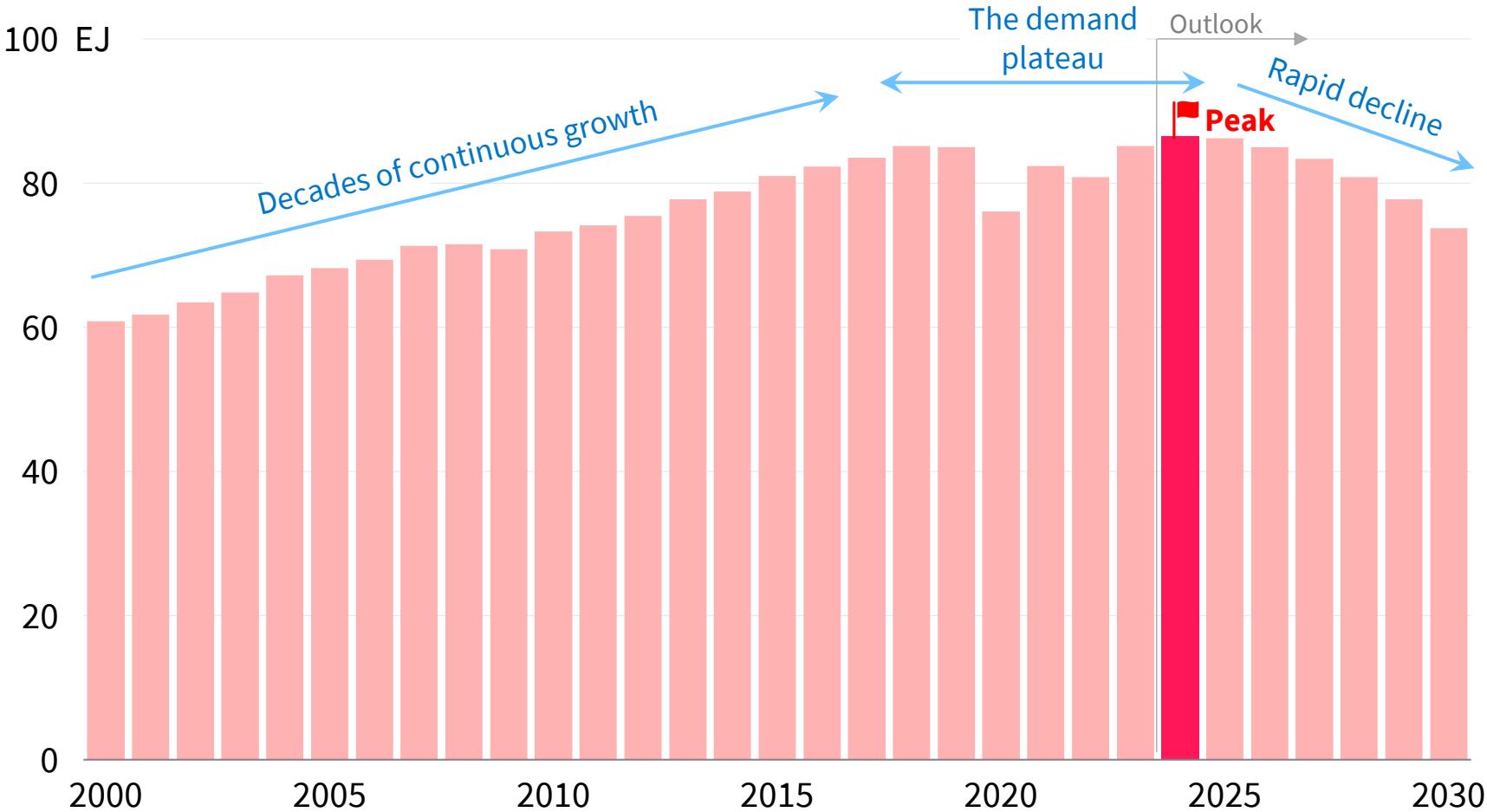
## Change in electricity generation



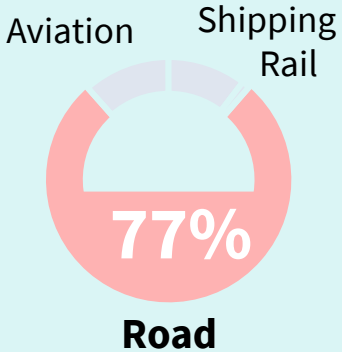
# A plateau in road oil demand

Decades of growth stagnate before turning into rapid decline

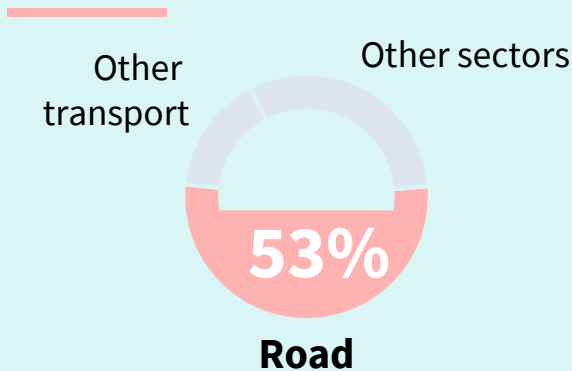
## Road oil demand



## Road share oil demand for transport, 2023



## Road share oil demand, 2023

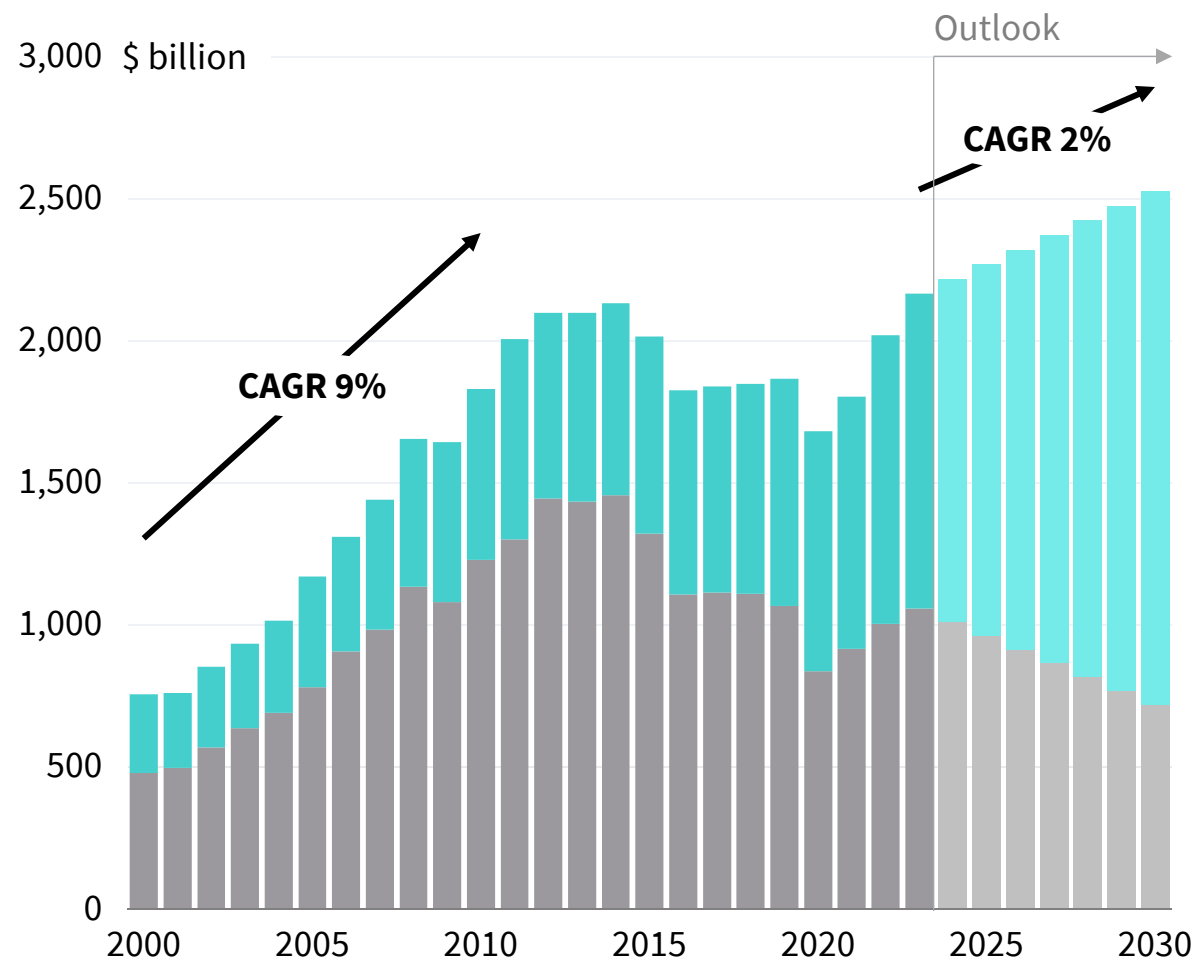




# We are halfway through a Great Capital Reallocation

The required growth in investment is achievable, and reallocation from fossil to cleantech is well underway

## Total investment in primary energy supply



## Share of total investment

